



**University of
Southern Indiana**

FINANCIAL REPORT

2018–2019

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Additional copies of this report may be obtained from:

Controller and Assistant Treasurer, Business Office
 Orr Center, Room 027
 University of Southern Indiana
 8600 University Boulevard
 Evansville, IN 47712-3597
 Telephone: 812-464-1967
 or from the website at USI.edu/about/financing/annual-financial-report

Board of Trustees 2018–2019



Trustees of the University gather before the May 2019 commencement ceremony. Left to Right: Kenneth L. Sendelweck, Ellis S. Redd, Ronald D. Romain, Anjali Patel, Ronald S. Rochon, Christine H. Keck, W. Harold Calloway, Jeffrey L. Knight, John M. Dunn

W. Harold Calloway, 2022

Chair
Evansville, Indiana

Anjali Patel, 2019

Secretary
Evansville, Indiana

Jeffrey L. Knight, 2019

Evansville, Indiana

Kenneth L. Sendelweck, 2020

First Vice Chair
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John M. Dunn, 2022

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Ellis S. Redd, 2020

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Ronald D. Romain, 2020

Second Vice Chair
Evansville, Indiana

Christine H. Keck, 2022

Evansville, Indiana

Ted C. Ziemer, Jr., 2019

Evansville, Indiana

University Officers 2018–2019

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President

David A. Bower

Vice President for Development

Steven J. Bridges

*Vice President for Finance and
Administration and Treasurer*

Mohammed F. Khayum

Provost

Marcia K. Kiessling

Vice President for Student Affairs

Kindra L. Strupp

*Vice President for Marketing
and Communications*

Andrew W. Wright

*Vice President for Enrollment
Management*

Message from the President

We are in the midst of challenging times for higher education, but here at the University of Southern Indiana, our students, faculty, alumni, our community and our stakeholders believe in the academy and the power it has to transform lives. We know firsthand the life-changing role a college education plays for our graduates—past, present and future. Without access to affordable public education, tens of thousands of Hoosiers—and those who come to us from other parts of the country and abroad—would not have the opportunities that higher education affords them. The careers and life paths of our more than 44,000 alumni, as of September 2019, are helping to reshape our state and region and make an impact around the world. As we like to say, “USI is Shaping Role Models,” and the value of that can never be doubted.

Building for the Future

This has been an exciting year at the University of Southern Indiana. We opened our long-anticipated Screaming Eagles Arena on the heels of an exhilarating Elite Eight run in the NCAA Division II National Championship. This past spring, the new

state-of-the-art facility hosted my inauguration as the fourth president of this University—an event that we celebrated with our campus and regional community as well as delegates from a wide variety of higher education institutions. We filled the arena again for a moderated conversation with General Colin L. Powell, USA (Ret.) and we celebrated our first commencement in the facility at the end of this past academic year and kicked off our basketball and volleyball seasons in the arena this fall.

Likewise, we saw the opening of the Fuquay Welcome Center at the heart of our campus. This new building houses part of our Admissions staff and is the official front door for the University. It is a gathering and tour starting point for prospective students and their families as well as University visitors, alumni and friends. Each year, our volunteer Student Ambassadors donate more than 3,000 hours providing tours to more than 7,000 visitors to our campus.

Construction is currently under way on a new Aquatic Center and phase II of the Screaming Eagles Complex, comprised of the Screaming Eagles Arena and renovation and expansion of the complex (formerly known as the Physical Activities Center (PAC)). Both projects are part of a \$38.5 million project funded by the Indiana General Assembly in 2017.

In spring 2020, we plan to begin a \$48 million renovation and expansion of our Health Professions Center to improve classrooms, laboratories, student study space and technology infrastructure across all three floors of the center. As part of these improvements, the Student Health Center would be moved to a new facility for University Health Services, Counseling and Wellness. Funding for this project was secured as part of the 2017-19 Capital Improvement Budget Request from the state.

Quality Academic Offerings

Academically, we have much to celebrate as well. A new undergraduate degree in civil engineering was approved and will join our other named engineering degrees starting this fall. We also added an undergraduate certificate program in data analytics for business and a post-master’s certificate program in addiction science. This fall, our successful online MBA

Dr. Ronald S. Rochon
President



program will add a sixth area of concentration in project management. All of these programs will serve important areas of need and growth in our community and around the state.

Graduate enrollment continues to be a highlight for USI, with record growth continuing across our programs. In 2018-19, our overall graduate enrollment was at 1,449—an 11% increase over the previous year and following on the heels of a 22.5% increase the prior year. The growth in graduate enrollment spans many of our graduate programs, including a variety of concentration areas in the accelerated MBA program, accelerated 4+1 degrees in select areas, as well as full-time programs offered through all four of our colleges.

At USI, our focus is on quality education and offerings. This was most recently evidenced when our Romain College of Business received an extension on its accreditation for its business and accounting programs from AACSB International, the world's largest and longest-serving accrediting body for business schools. Out of the 12,000 business schools worldwide, less than 2% are AACSB-accredited in both business and accounting.

Our Center for Health Professions Lifelong Learning in the College of Nursing and Health Professions also achieved Joint Accreditation for Interprofessional Continuing Education on its first attempt. USI's continuing education programs and conferences have always been accredited through the American Nurses Credentialing Center and specific health professions' commissions, but earning the distinction of "joint accreditation" puts the University in an elite group—one of only 64 institutions, both healthcare and educational organizations, in the nation which hold joint accreditation.

The College of Nursing and Health Professions has been awarded more than \$8 million in grants from the Health Resources and Services Administration (HRSA) since June 2018 that will fund programs through 2023-24. This includes \$5.4 million in competitive federal funding to improve health outcomes for underserved populations in southwestern Indiana, including a Geriatrics Workforce Enhancement Program grant and funds to develop a nurse practitioner residency program serving underserved communities. Through efforts like these, we are expanding partnerships and strengthening relationships among academia, primary care sites and health systems to improve healthcare in southwestern Indiana. This is just one example of how the University is creating important programing that can leave a lasting impact on our community and our students.

Supporting Student Financial Success

We know that the cost of education and student debt can be burdens to students and barriers to degree completion. Behind the scenes, we have been working to find solutions that focus on supporting student's financial well-being by creating two independent but connected services. The Financial Care Team addresses University-related financial matters and the Student Financial Success Center provides students with financial education and mentoring. We look forward to putting both of these new programs into action.

The Financial Care Team is a cross-functional initiative consisting of 15 to 20 people from nine offices, ranging from the Bursar's Office and Dean of Students, to the Provost's Office and USI Foundation. The goal is both long- and short-term student financial, mental, emotional and physical wellness that results in recruitment, retention, success, accessibility and affordability for all students. Wholistic education is at the heart of the team's purpose and it starts with providing students and families support and financial literacy skills.

An Eye to the Future

As I stated in opening, these are trying times for higher education. Challenges, from state funding and reduced student pools to increased competition and demand for resources, require us to be strategic as we move forward. We are fortunate to have support for higher education at the state level, but current funding formulas remain a challenge and we must look to alternative sources of funding to remain vibrant.

For the 2019-2020 and 2020-2021 academic years, the Indiana Commission for Higher Education approved a 2% tuition increase for USI, above the 1.65% increase recommended by the commission. For years, the University's tuition has lagged behind that of other four-year state institutions. These additional dollars will help align us with our peers across the state and will make valuable academic programming possible.

While our graduate programs continue to grow, and we continue to see increases in the academic quality of the students choosing USI, our undergraduate enrollment has remained flat. We are looking into new admissions initiatives to attract new student demographics to USI. I'm confident that we will be successful in addressing this challenge and moving the University in a positive direction.

As we wrap up the final year of our second 5-year University-wide strategic plan, work has already begun on a new 5-year plan that will take us into the future.

Conclusion

We have a lot to be excited about at USI, including the challenges that we are prepared to tackle in the coming year. This financial report showcases the many ways we continue to provide quality academic offerings as well as remain responsible stewards of our resources. I'm excited about the future of this great institution. We have a storied history of grit and success. I look forward to continuing that tradition. We are grateful for all of the continued support we receive.



Ronald S. Rochon, Ph.D.
President



Message From The Vice President and Treasurer

To the President and the Board of Trustees of the University of Southern Indiana (USI):

I am pleased to present the University of Southern Indiana's audited financial report for the fiscal year ended June 30, 2019. The financial report provides a key measure of an institution's well-being and this report confirms that the University remains in sound financial condition. University leadership continues to be diligent and carefully manage resources to operate within our resource base. USI remains committed to providing excellence in teaching and learning while equally committing to excellence in stewarding the resources used to accomplish this core mission.

University management is responsible for the accuracy and completeness of the information as presented, including all disclosures. The financial statements are prepared in accordance with guidelines established by the Governmental Accounting Standards Board (GASB) and audited by the Indiana State Board of Accounts. The unmodified audit opinion, the most favorable outcome of the audit process, is included on pages 6-8 of this report.

Management's Discussion and Analysis (MD&A) provides an introduction and overview of the basic financial statements, as well as information regarding the 2018-2019 financial position and results of operations of the University. The MD&A is on pages 9-16 followed by financial statements and accompanying notes.

As a public state-supported university, we remain appreciative that we are located in a state that values higher education and one where government leaders remain committed to providing our faculty, staff and students support to achieve our mission.

Steve Bridges

*Vice President for Finance and Administration
and Treasurer*



Steven J. Bridges
*Vice President
for Finance and
Administration
and Treasurer*



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INDEPENDENT AUDITOR'S REPORT

TO: THE OFFICIALS OF UNIVERSITY OF SOUTHERN INDIANA, EVANSVILLE, INDIANA

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities and the discretely presented component unit of the University of Southern Indiana (University), a component unit of the State of Indiana, as of and for the years ended June 30, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the University's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the University of Southern Indiana Foundation, Inc. (Foundation), a component unit of the University as described in Note 1, which represent 100 percent, 100 percent, and 100 percent, respectively, of the total assets, net position, and revenues of the discretely presented component unit. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Foundation, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. The financial statements of the Foundation were audited in accordance with auditing standards generally accepted in the United States of America, but were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

INDEPENDENT AUDITOR'S REPORT
(Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Unmodified Opinions

In our opinion, based on our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of the University, as of June 30, 2019 and 2018, and the respective changes in financial position and, where applicable, cash flows thereof and for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the financial statements, in fiscal year 2019, the University adopted new accounting guidance GASB Statement 83 *Certain Asset Retirement Obligations*, GASB Statement 88 *Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements*, and GASB Statement 89 *Accounting for Interest Cost Incurred before the End of a Construction Period*. Our opinion is not modified with respect to these matters.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, Schedule of the University's Proportionate Share of the Net Pension Liability Public Employees' Retirement Plan, Schedule of University Contributions Public Employees' Retirement Plan, Schedule of Changes in the University's Net OPEB Liability and Related Ratios, and Schedule of University Contributions be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the University's basic financial statements. The accompanying Board of Trustees and University Officers, Message from the President, Message from the Vice President and Treasurer, and Home Counties of USI Undergraduate and Graduate Students Fall 2018 are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Board of Trustees and University Officers, Message from the President, Message from the Vice President and Treasurer, and Home Counties of USI Undergraduate and Graduate Students Fall 2018 has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

INDEPENDENT AUDITOR'S REPORT
(Continued)

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 25, 2019, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the University's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.

Paul D. Joyce
Paul D. Joyce, CPA
State Examiner

October 25, 2019



Management's Discussion and Analysis

Management's discussion and analysis reviews the financial performance of the University of Southern Indiana (the University or USI) during the fiscal year ended June 30, 2019, and compares that performance with select information for the years ended June 30, 2018 and 2017. It is designed to focus on current activities, resulting changes, and currently known facts, and it is intended to answer questions that may result from the review of the information presented in the financial statements and to explain the financial position of the University.

Using the Financial Report

The University financial report consists of three statements: the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows. The statements, the notes to the financial statements, the management discussion and analysis, and the required supplementary information have been prepared in accordance with Governmental Accounting Standards Board (GASB) standards.

In addition, the Consolidated Statements of Financial Position, the Consolidated Statements of Activities, the Consolidated Statements of Cash Flows, and the accompanying note disclosures of the University of Southern Indiana Foundation are presented discretely. The Foundation is subject to the reporting standards of the Financial Accounting Standards Board (FASB), which differ in some respects from GASB requirements. No modifications have been made to the statements of either entity to reconcile these differences.

Statement of Net Position

The Statement of Net Position presents the value of the assets, liabilities, and net position at the end of the fiscal year as well as deferred inflows of resources and deferred outflows of resources that affect the net position of the University. It is prepared under the accrual basis of accounting: revenues and expenses, and their impact on assets and liabilities, are recognized when service is provided or received by the University, regardless of when cash is exchanged. Assets and liabilities are classified as current (accessible or payable in one year or less) or noncurrent (accessible or payable beyond one year). Net position is categorized in one of three ways: net investment in capital assets, restricted for specific purposes, or unrestricted, and it is one indicator of current financial health. The increases or decreases in net position that occur over time indicate improvements or deteriorations of the University's financial condition.

| CONDENSED STATEMENT OF NET POSITION | | | |
|---|------------------|------------------|------------------|
| Year Ended June 30 (in thousands) | 2019 | 2018 | 2017 |
| Current Assets | \$ 89,367 | \$ 73,714 | \$ 60,439 |
| Noncurrent Assets: | | | |
| Capital assets, net of depreciation | 209,995 | 195,979 | 180,762 |
| Other non-current | 63,402 | 49,958 | 64,197 |
| Total Assets | \$362,764 | \$319,651 | \$305,398 |
| Hedging Derivative Instruments | \$ 723 | \$ 700 | \$ 1,215 |
| Deferred Outflow of Resources Related to Pensions | 1,122 | 2,452 | 3,406 |
| Deferred Outflow of Resources Related to OPEB | 685 | 993 | — |
| Total Deferred Outflow of Resources | \$ 2,530 | \$ 4,145 | \$ 4,621 |
| Current Liabilities | \$ 25,938 | \$ 19,954 | \$ 19,661 |
| Noncurrent Liabilities | 140,380 | 118,212 | 119,170 |
| Total Liabilities | \$166,318 | \$138,166 | \$138,831 |
| Deferred Inflow of Resources Related to Pensions | \$ 1,162 | \$ 838 | \$ 1,131 |
| Deferred Inflow of Resources Related to OPEB | 3,922 | 2,062 | — |
| Total Deferred Inflow of Resources | \$ 5,084 | \$ 2,900 | \$ 1,131 |
| Net Position: | | | |
| Net investment in capital assets | \$122,743 | \$105,308 | \$ 81,770 |
| Restricted—expendable | 101 | 4,632 | 6,825 |
| Unrestricted | 71,048 | 72,790 | 81,462 |
| Total Net Position | \$193,892 | \$182,730 | \$170,057 |

Assets

Current assets are used to support current operations and consist primarily of cash and cash equivalents, short-term investments, receivables net of allowances, inventory, and deposits with bond trustee in addition to lesser-valued resources like prepaid expenses and accrued interest that are grouped together and listed under the term "Other". Noncurrent assets include capital assets net of depreciation, long-term investments, and deposits with bond trustee.

Total assets increased by \$43.1 million, or 13.5%, in fiscal year 2019 compared to a \$14.3 million, or 4.7%, increase in fiscal year 2018. Asset activity during the 2019 fiscal year is summarized by the following events.

Cash and cash equivalents increased by \$4.6 million from \$17.6 million at June 30, 2018, to \$22.2 million at June 30, 2019. Management elected to keep a larger amount of cash on hand during the latter stages of fiscal year 2019 to meet short-term cash needs for construction expenditures. During fiscal year 2018, cash and cash equivalents decreased by only \$80,000, or less than 1%.

Short-term investments decreased by \$12.9 million during 2019. This change relates directly to the \$13.4 million increase in long-term investments. As investments matured during 2019, the University reinvested the proceeds for more than one year to obtain a greater rate of return, resulting in a reclassification of the assets from current to noncurrent. Overall, the total value of investments remained stable at \$84.6 million on June 30, 2019, compared to \$84.1 million on June 30, 2018, and \$84.5 million on June 30, 2017.

The University had no amount due from the State of Indiana at June 30, 2019. At June 30, 2018, the State of Indiana owed the University \$3.3 million for two outstanding claims associated with the first phase of the renovation and expansion of the Physical Activities Center, and the University received those funds during fiscal year 2019.

Net accounts receivable decreased by \$2.1 million in 2019. Decreases in student receivables (\$1.4 million), auxiliary enterprises (\$473,000), grants and contracts (\$51,000), and capital grants and gifts (\$2 million) were offset partially by a \$1.8 million increase in other receivables, which are comprised primarily of support from the USI Foundation and revenues from external customers for educational and public service. The \$2 million capital grants and gifts amount outstanding at June 30, 2018, was a one-time gift from the USI Foundation for the Fuquay Welcome Center, which opened formally in November 2018.

The current portion of deposits with bond trustee increased by \$29.6 million in fiscal year 2019 as the University held \$33.1 million in unspent proceeds from the issuance of Series M student fee bonds in February 2019 for the second phase of the renovation and expansion of the Physical Activities Center.

Net capital assets increased by \$14 million in 2019. Asset additions of \$27.5 million were offset partially by depreciation of \$13.3 million. Miscellaneous asset disposals and adjustments netted to a combined total of \$209,000 and accounted for the remaining decrease. Fiscal year 2019 marked the completion and opening of several significant facilities. The Stone Family Center for Health Sciences, which is a collaborative effort with the Indiana University School of Medicine and the University of Evansville, opened the doors to its first students in downtown Evansville during August 2018. The Fuquay Welcome Center, which will serve as a gathering and tour starting point for prospective students and other visitors, welcomed its first groups in September 2018 followed by a public ceremony in November. Finally, the new 4,800-seat Screaming Eagles Arena opened in April 2019 as part of first phase of the renovation and expansion of the Physical Activities Center. The opening month featured a moderated discussion with General Colin L. Powell, USA (Ret.), the inauguration of Dr. Ronald S. Rochon as the fourth president of the University, and spring commencement among other events.

Inventories increased by \$529,000 while other current assets and noncurrent deposits with bond trustee decreased by \$731,000 and \$27,000, respectively, to account for the remaining change in total assets.

Deferred Outflow of Resources

Deferred outflows of resources represent the consumption of resources applicable to a future period. These amounts decreased by \$1.6 million, or 39%, in fiscal year 2019 compared to a decline of \$476,000, or 10.3% during fiscal year 2018. Deferred outflow related to pensions decreased by \$1.3 million in fiscal year 2019 following a \$953,000 decline in fiscal year 2018. Deferred outflow related to other postemployment benefits (OPEB) dropped by \$308,000 following the implementation of GASB Statement 75 in fiscal year 2018. Finally, hedging derivative instruments posted a slight increase as the cumulative fair values of the derivative instruments related to the Series 2006 and Series 2008A bonds declined by \$24,000 at June 30, 2019, resulting in a corresponding increase to the related deferred outflow.

Liabilities

Current liabilities are primarily composed of accounts payable; accrued payroll, related benefits and deductions, which includes the current portions of the liabilities for compensated absences and termination benefits; the current portion of bonds payable; the current portion of leases payable; debt interest payable; unearned revenues, and other miscellaneous liabilities. Noncurrent liabilities consist of bonds payable, leases payable, the June 30 mark-to-market valuation for the Series 2006 and Series 2008A hedgeable financial derivatives, other postemployment benefits, compensated absences, termination benefits, the University's share of the net pension liability for the Public Employees' Retirement Fund (PERF), and other miscellaneous liabilities.

Total liabilities increased by \$28.2 million, or 20.4%, during fiscal year 2019 after decreasing by \$665,000, or .5% in fiscal year 2018. The following factors contributed to the liability increase in 2019.

Accounts payable and accrued liabilities increased by \$1.3 million in 2019. The increase resulted primarily from pending vendor payments for construction projects at June 30.

Accrued payroll, benefits, and deductions increased by \$1.2 million for the year ended June 30, 2019, due primarily to a prepayment of federal income tax withholdings in June 2018 that did not recur in June 2019.

Total bonds and leases payable increased by \$29.4 million in fiscal year 2019. Of that amount, \$2.7 million is classified as a current liability, and \$26.7 million is classified as a noncurrent liability. The University issued \$37.2 million in student fee revenue bonds with a \$4.1 million bond premium in February 2019. Net proceeds from the Series M issue will be used to fund the second phase of the renovation and expansion of the Physical Activities Center. In January 2019, S&P Global assigned it 'A' long-term rating on the Series M bonds and affirmed its 'A' rating on the Series J, Series, K-1, and Series K-3 bonds with a stable outlook. During the same period, Moody's Investors Service assigned a rating of A1 with a stable outlook to the Series M bonds.

The University exercised its option to redeem the Series G bonds in whole on October 1, 2018. This action resulted in the payment of an additional \$400,000 in principal that was scheduled to be paid in fiscal year 2020. The University opted to redeem the variable-rate bonds to save interest costs given the rising interest-rate environment at the time of the decision.

Payments of bond principal during fiscal year 2019, including \$2.7 million for Series M and the additional \$400,000 to redeem Series G, totaled \$12 million.

The noncurrent liabilities related to retirement benefits declined during 2019. Other postemployment benefits decreased by \$2.6 million after increasing by \$8.6 million in 2018 with the implementation of GASB Statement 75. In addition, the net pension liability related to the University's hybrid defined benefit and defined contribution plan through the Public Employees' Retirement Fund declined by \$1.8 million, which marks the third consecutive year that the pension liability has decreased. These liability reductions are attributable in part to retirement benefit changes implemented by the University during the past five years.

The cumulative effect of changes to other current and noncurrent liabilities resulted in a \$752,000 increase to total liabilities.

Deferred Inflow of Resources

Deferred inflows of resources, which represent acquisitions of resources applicable to a future period, increased by \$2.2 million, or 75.3%, in fiscal year 2019. Most of the increase, \$1.9 million, was for deferred inflow of resources related to other postemployment benefits (OPEB) with the remaining \$324,000 for deferred inflows related to pensions. In 2018, a \$1.8 million, or 156.4%, increase resulted primarily from the implementation of GASB Statement 75.

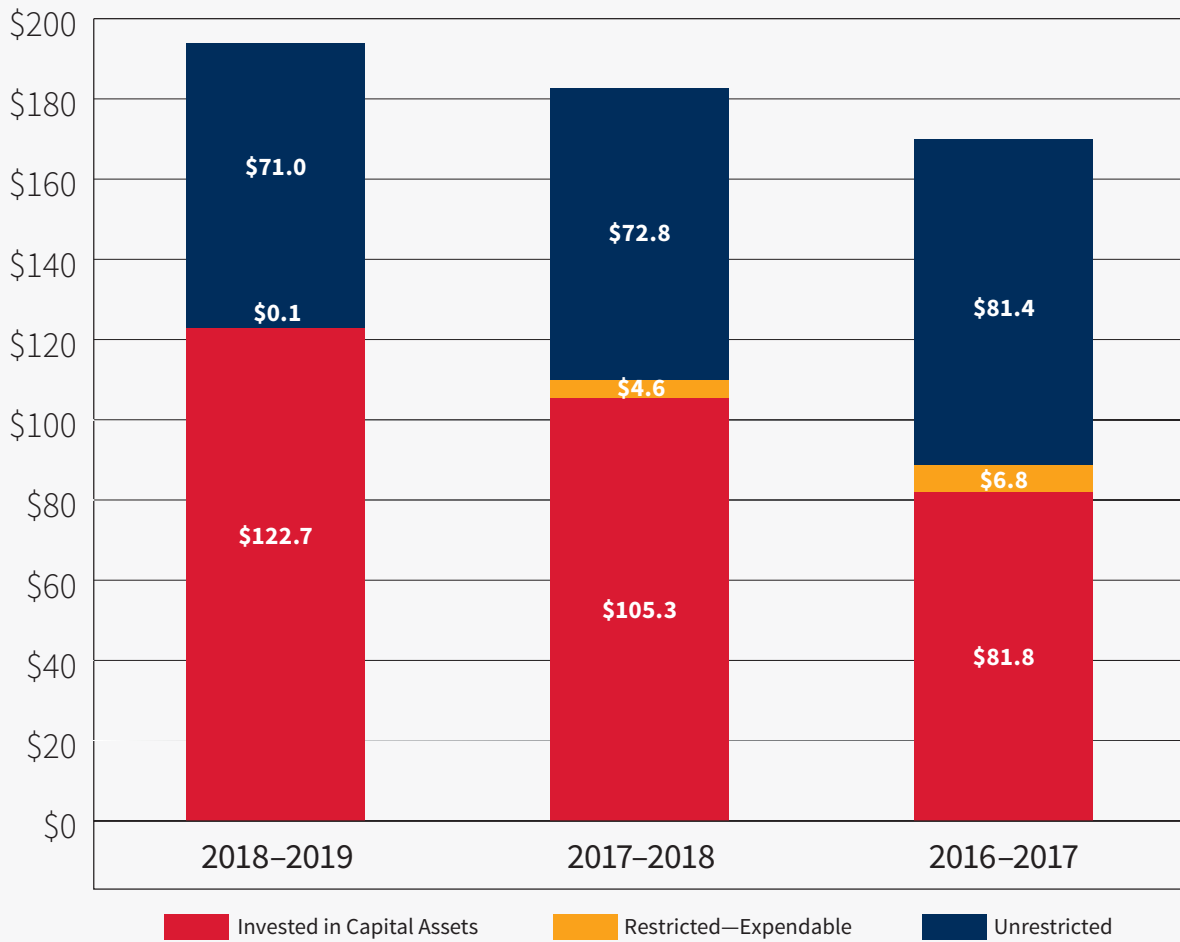
Net Position

Net Position at June 30, 2019, was \$11.2 million, or 6.1%, greater than on June 30, 2018. Net investment in capital assets increased by \$17.4 million while restricted expendable assets and unrestricted net position decreased \$4.5 million and \$1.7 million, respectively. At June 30, 2019, unrestricted net position totaled \$71 million and comprised 36.6% of total net position. Of the total unrestricted amount, \$65.2 million has been internally designated as follows.

- \$18.4 million for equipment and facilities maintenance and replacement
- \$3.5 million for technology and software replacement
- \$17.6 million for auxiliary systems

- \$1.9 million for working capital and outstanding encumbrances
- \$7.1 million for academic operations and initiatives
- \$3 million for insurance and campus safety
- \$13.7 million for medical premiums

ANALYSIS OF NET POSITION (IN MILLIONS)



Statement of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenues earned and the expenses incurred during the fiscal year. The statement illustrates how financial activities of the University during the previous two years affected the net position of the University.

Activities are reported as either operating or non-operating. Student fees and revenues from auxiliary enterprises are the major sources of operating income. Operating income is reduced by discounts and allowances for scholarships, room, and board. Discounts and allowances are institutional resources provided to students as financial aid up to and equal to the amounts owed by the students to the institution.

An important point to recognize on this financial statement is that state appropriations and non-exchange governmental and corporate grants and contracts are required to be classified as non-operating revenues. This creates large operating deficits for public universities, which rely heavily on state funding and governmental grants to meet their missions and goals. A truer measure of fiscal year net income is the amount shown on the statement as “Income before other revenues, expenses, gains or losses.”

CONDENSED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

| Year Ended June 30 (in thousands of dollars) | 2019 | 2018 | 2017 |
|--|-------------------|-------------------|-------------------|
| Operating Revenues | \$ 82,435 | \$ 79,755 | \$ 78,542 |
| Operating Expenses | (160,454) | (158,004) | (156,333) |
| Operating Losses | (78,019) | (78,249) | (77,791) |
| Non-operating Revenues | 91,192 | 84,662 | 80,288 |
| Non-operating Expenses | (3,394) | (2,793) | (3,496) |
| Income before other revenues, expenses, gains or losses | 9,779 | 3,620 | (999) |
| Other Revenues | 1,383 | 18,477 | 7,678 |
| Increase in Net Position | 11,162 | 22,097 | 6,679 |
| Net Position—Beginning of Year | 182,730 | 170,057 | 163,378 |
| Prior-period Adjustment for Change in Accounting Principle | — | (9,424) | — |
| Net Position—End of Year | \$ 193,892 | \$ 182,730 | \$ 170,057 |

Revenues

Operating revenues increased by \$2.7 million in fiscal year 2019 compared to a \$1.2 million increase in fiscal year 2018. The 2019 increase was driven by the following factors.

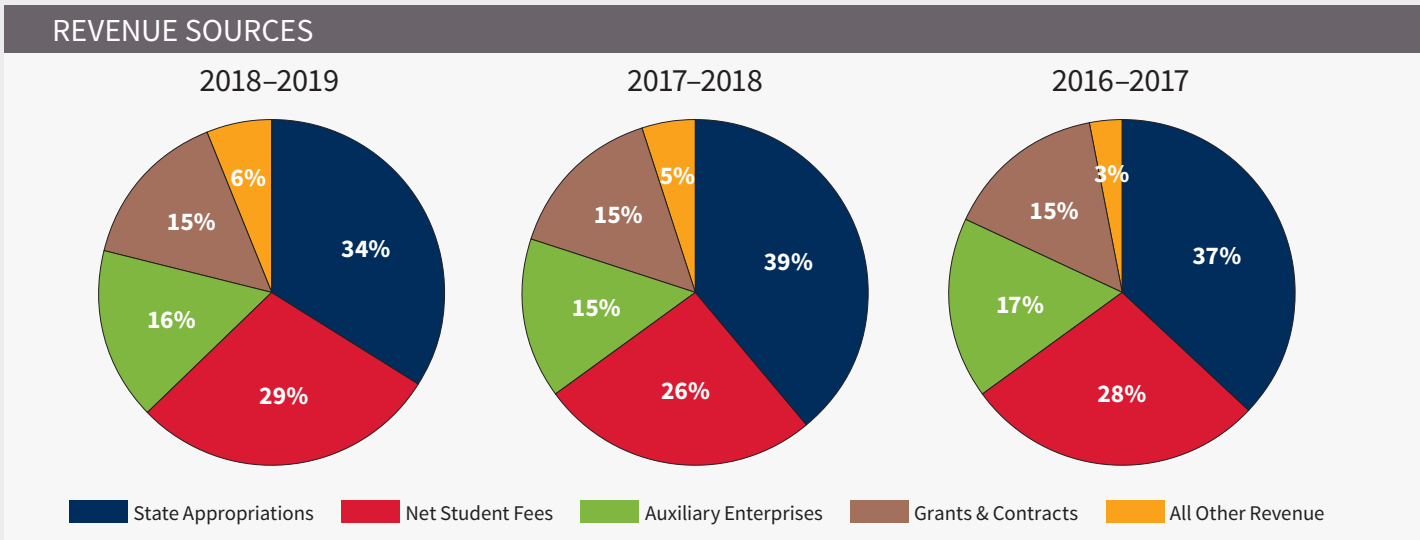
- Net student fees increased from \$48.2 million in fiscal year 2018 to just under \$51 million in fiscal year 2019. Gross student fees increased by \$4.3 million while scholarship discounts and allowances increased by \$1.5 million.
- Net revenues from auxiliary enterprises declined slightly from \$27.1 million in fiscal year 2018 to \$26.8 million in fiscal year 2019. The primary reason for the decline was the decision to classify all operating revenues and expenses from intercollegiate athletics to student services. This move offset an increase in revenues from housing, dining, and Campus Store of more than \$1.4 million. In addition, room and board discounts and allowances increased by \$313,000.
- Operating grants and contracts from all sources declined in fiscal year 2019 by \$65,000, or 4%, while other operating revenues grew during the same period by \$293,000, or 10.3%.

Non-operating revenues increased by \$6.5 million in fiscal year 2019 following an increase of \$4.4 million during fiscal year 2018. The following elements contributed to the growth in fiscal year 2019.

- State appropriations grew from \$55.1 million in fiscal year 2018 to \$58.6 million in fiscal year 2019 due to an increase in fee replacement appropriations for student fee bonds.
- Non-operating gift income, which comes almost entirely from the USI Foundation, grew by \$717,000 or 18.2%.
- Net investment income rose more than \$2 million to nearly \$2.7 million for fiscal year 2019. Of that amount, \$1.2 million is attributable to the change in unrealized gains and losses from June 30, 2018, to June 30, 2019.
- Non-operating grants and contracts from all sources, which consist primary of federal and state funds received for student financial assistance, increased by \$363,000.

Other revenues declined from \$18.5 million in 2018 to \$1.4 million in 2019. In 2018, the University received capital appropriations from the State of Indiana for the first phase of the renovation and expansion of the Physical Activities Center, and it received capital gifts from the USI Foundation for the Fuquay Welcome Center. Management expected other revenues to decrease during fiscal year 2019 because the 2018 dollars from the State and the Foundation involved one-time monies not ongoing funding.

Total revenues (operating, non-operating, and other) decreased by \$7.9 million, or 4.3%, in fiscal year 2019 after increasing by \$16.4 million, or 9.8%, in 2018. The graph below shows the composition of the University's revenues for the three most recent fiscal years ended June 30.



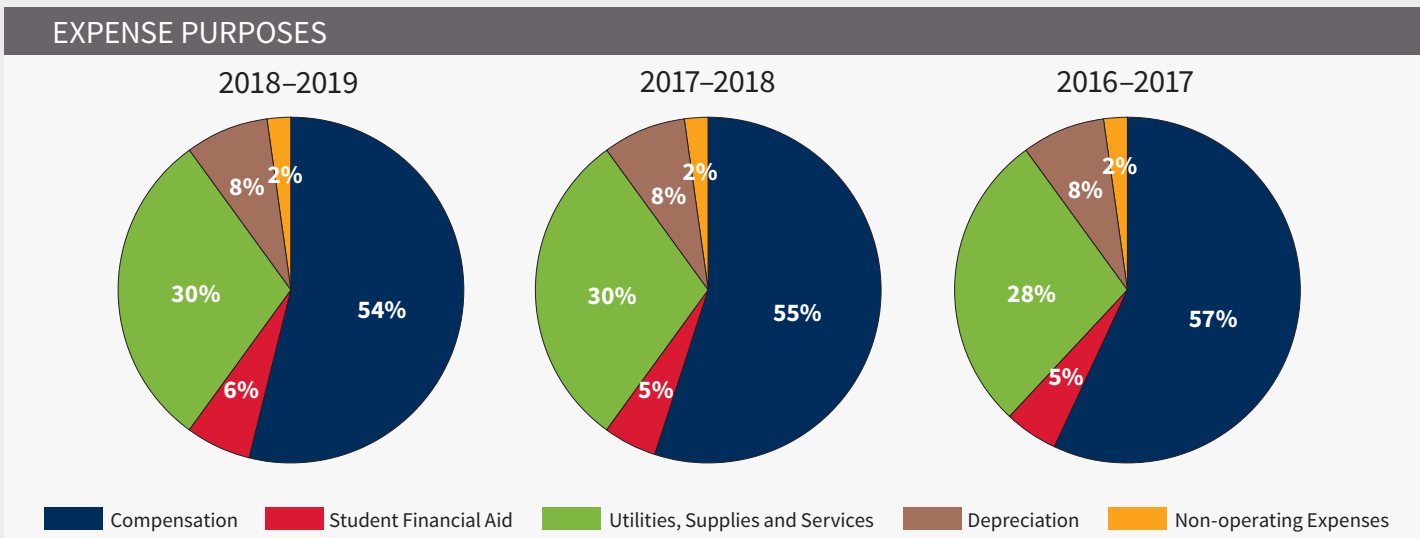
Expenses

Operating expenses increased by \$2.5 million in fiscal year 2019 from \$158 million to \$160.5 million after a \$1.7 million increase in 2018. The following expenses contributed to the current-year increase.

- Compensation, which includes salaries, wages, and benefits, comprised \$88.7 million, or 55.3%, of operating expenses and increased by only \$45,000 in 2019. While salaries and wages increased slightly by \$404,000, benefits declined by \$359,000.
- Student financial assistance expenses increased by \$152,000, totaling more than \$8.8 million. This amount represents financial aid refunded to students because the aid received exceeded charges owed to the University. Amounts applied to student accounts against outstanding charges are reported as contra revenues in the operating revenues section of the Statement of Revenues, Expenses, and Changes in Net Position.
- Supplies and other services increased by \$2.2 million in fiscal year 2019. This category includes but is not limited to contracted and professional services, classroom and lab supplies, software, access fees for electronic databases and publications, travel, facility maintenance, equipment maintenance, and non-capital equipment. Software licenses, purchases for resale in the Campus Store, building repairs, and non-capital equipment purchases accounted for a significant portion of the increase.
- Utilities and depreciation increased by \$80,000 collectively.

Non-operating expenses consist of interest on capital asset-related debt and other costs associated with issuing bonds and refinancing debt. These expenditures increased by \$600,000 in fiscal year 2019 due to greater debt interest costs combined with the costs associated with the issuance of Series M student fee bonds in February 2019.

Total expenses (operating and non-operating) increased by \$3.1 million, or 1.9%, in fiscal year 2019 compared to a \$967,000, or .6% increase in 2018. The composition of total expenses for all three years is depicted by major categories in the graph below.



Change in Net Position

The difference between revenues and expenses results in an increase or decrease to net position. For the fiscal year ending June 30, 2019, total revenues exceeded total expenses, resulting in an increase in net position of \$11.2 million after increases of \$22.1 million and \$6.7 million in 2018 and 2017, respectively. The 2018 increase was reduced by \$9.4 million for a prior-period adjustment related to the required implementation of GASB Statement 75 for other postemployment benefits, leaving a net increase of nearly \$12.7 for the year.

Statement of Cash Flows

The Statement of Cash Flows provides additional information about the financial health of the University by helping the user assess the ability to generate future cash flows, the ability to meet obligations as they come due, and the need for external financing.

This statement identifies the sources and uses of cash and equivalents throughout the fiscal year and informs the user how much cash was used by or provided by the following activities: operating, noncapital financing, capital financing, and investing. The chart below shows the University's sources, uses and changes in cash and cash equivalents for the three most recent fiscal years ended June 30.

| CONDENSED STATEMENT OF CASH FLOWS | | | |
|--|-----------------|----------------|-------------------|
| Year Ended June 30 (in thousands of dollars) | 2019 | 2018 | 2017 |
| Net cash provided (used) by | | | |
| Operating activities | \$(61,594) | \$(64,096) | \$(62,078) |
| Noncapital financing activities | 87,727 | 84,080 | 79,410 |
| Capital financing activities | (23,767) | (21,142) | (19,170) |
| Investing activities | 2,255 | 1,078 | (7,322) |
| Net Increase (Decrease) in Cash | \$ 4,621 | \$ (80) | \$ (9,160) |

Operating activities

- Cash used by operating activities decreased by \$2.5 million in fiscal year 2019 compared to an increase of \$2 million in 2018.
- Student fees and auxiliary enterprises generated the largest inflows of cash for all fiscal years.
- Payments of salaries and wages to employees, payments for employee benefits, and payments to suppliers used the most cash in all fiscal years.

Noncapital financing activities

- Cash provided by noncapital financing activities increased \$3.6 million in 2019 following an increase of \$4.7 million in 2018.
- State appropriations and non-capital gifts and grants provided the largest inflows of cash in all fiscal years.

Capital financing activities

- Cash used by capital financing activities increased by \$2.6 million in 2019 and by nearly \$2 million in 2018.
- Proceeds from the issuance of Series M student fee revenue bonds provided the most cash in 2019. In 2018, capital appropriations from the State of Indiana was the largest source of cash inflows.
- Cash activity associated with funds on deposit with bond trustee resulted produced the most cash outflows for 2019. The purchase of capital assets resulted in the largest cash outflow for 2018.

Investing activities

- Investing activities provided \$2.3 million in cash during the 2019 fiscal year after generating \$1.1 million in cash during 2018.
- Proceeds from sales and maturities of investments increased from \$39.5 in 2018 to nearly \$42.3 million in 2019.
- Cash from interest earned on investments topped \$1.6 million in 2019, improving upon the \$1.3 million generated in 2018.
- Cash used to purchase investments increased, climbing to \$41.6 million in 2019 compared to \$39.8 million in 2018.

Summary of Statement of Cash Flows

For the 2019 fiscal year, the University cash balance increased by \$4.6 million ending the year at \$22.2 million compared to \$17.6 million in 2018 and 2017. Management elected to increase the cash on hand at June 30, 2019, to meet short-term cash flow needs associated with construction expenditures. While operating activities used less cash in 2019, and capital financing activities used more cash than the previous fiscal year. Noncapital financing activities and investing activities provided more cash than the prior year. As a result, the University maintained a positive cash position at the conclusion of the 2019 fiscal year.

Factors Affecting Future Periods

The University relies on operating and capital appropriations provided by the State of Indiana to fulfill its mission. As a result, the financial strength of the State has a direct effect on the financial health of the University. State revenues exceeded expenses by \$410.5 during the 2019 fiscal year. This surplus elevated Indiana's ongoing reserve balance to nearly \$2.3 billion, which exceeds Governor Eric Holcomb's target of a \$2 billion surplus. The financial stability indicated by the surplus is affirmed by the credit ratings of the State. Indiana is rated by three credit rating agencies: Standard & Poor's (S&P), Moody's, and Fitch. Currently, the State's Issuer Credit Rating is AAA from S&P, Aaa from Moody's, and AAA from Fitch.

During 2019, the Indiana General Assembly approved increases to the operating appropriation of the University for the 2019-2021 biennium. The University will receive \$47.5 million for operations in the 2020 fiscal year and \$48.2 million in 2021. In addition, the General Assembly authorized \$48 million in bonding authority for the renovation and expansion of 180,000 square feet of the Health Professions Center. The project will include the relocation of the University Health Center to a new facility for University Health Services, Counseling, and Wellness to better serve the needs of students. When the Health Professions Center opened in 1993, 340 students were enrolled in certificate, undergraduate, and graduate programs. Today, more than 2,300 students are enrolled in these programs, and the project will assist the University in meeting the growing demand for nursing and health professions programs to benefit the region and the State.

Indiana law requires the Indiana Commission for Higher Education (ICHE) to issue non-binding tuition-increase recommendations to the State's public colleges and universities. While the ICHE recommendations are non-binding, the University Board of Trustees assign them considerable weight when establishing tuition rates. On June 4, 2019, the Board of Trustees approved tuition rates for the 2019-2020 and 2020-2021 academic years. Undergraduate residents of Indiana will pay \$264.19 in 2019-2020 and \$269.52 in 2020-2021, a 2% increase in both years. Although the rate of increase exceeds slightly the 1.65% ICHE recommendation, it was the final step in the strategic fee realignment process that began in 2013-2014. That strategy was designed to provide the resources necessary for the University to meet the educational needs of the region and the State while maintaining the affordability that is an important part of its mission.

In fall 2019, the University welcomed another record number of graduate students. Graduate enrollment increased 6.1% over the previous year to 1,537 students. In addition, the incoming first-year undergraduate class boasted a high school GPA of 3.44 on a 4.0 scale, the best in the history of the University. Total enrollment declined slightly from 11,021 for the 2018 fall semester to 10,734, a 2.6% change.

The 2020 fiscal year will mark the final year of the 2016-2020 strategic plan, and efforts are underway to build the next strategic plan. The Strategic Planning Coordinating Committee has been charged with (1) establishing a process to ensure there is active engagement of the USI community in the formulation and execution of the University's third strategic plan; (2) reviewing the 2010-2015 and 2016-2020 strategic plan with a focus on lessons learned; (3) being cognizant of the current financial realities as part of the environmental scan; (4) giving appropriate attention to measurement and identification of performance indicators in the design of the strategic plan; and (5) developing the plan in a timely manner and moving expeditiously toward University-wide implementation. The plan will be presented to the University Board of Trustees for approval during 2020.

The University continues to monitor the pending replacement of the London Interbank Offered Rate (LIBOR) by the end of 2021. As outlined in the Notes to Financial Statements, the derivative instruments associated with the Series 2006 and Series 2008A bonds use LIBOR as their index. Because the debt associated with the Series 2008A bonds will be repaid by October 2021, the University expects minimal impact. However, the debt associated with the Series 2006 bonds requires greater attention because those bonds do not mature until January 2028. The University will consult bond counsel, municipal advisors, and other experts during the next two years to determine the best course of action once a clear replacement strategy emerges.

The 2019 Financial Report demonstrates that the University of Southern Indiana remains financially sound and well positioned for the future.

Statement of Net Position

| As of June 30 | 2019 | 2018 |
|---|----------------------|----------------------|
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 22,182,515 | \$ 17,561,947 |
| Short-term investments | 21,301,748 | 34,219,423 |
| Accounts receivable, net | 8,619,684 | 10,713,442 |
| Due from the State of Indiana | — | 3,336,727 |
| Inventories | 1,860,995 | 1,332,283 |
| Deposits with bond trustee | 33,118,401 | 3,535,159 |
| Other current assets | 2,284,092 | 3,014,833 |
| Total current assets | \$ 89,367,435 | \$ 73,713,814 |
| Noncurrent Assets | | |
| Long-term investments | \$ 63,308,763 | \$ 49,838,857 |
| Deposits with bond trustee | 92,790 | 119,826 |
| Capital assets, net | 209,995,021 | 195,978,954 |
| Total noncurrent assets | \$273,396,574 | \$245,937,637 |
| Total Assets | \$362,764,009 | \$319,651,451 |
| DEFERRED OUTFLOW OF RESOURCES | | |
| Hedging derivative instruments | \$ 723,332 | \$ 699,804 |
| Deferred outflow of resources related to pensions | 1,122,246 | 2,452,556 |
| Deferred outflow of resources related to OPEB | 684,494 | 992,854 |
| Total deferred outflow of resources | \$ 2,530,072 | \$ 4,145,214 |
| LIABILITIES | | |
| Current Liabilities | | |
| Accounts payable and accrued liabilities | \$ 3,505,078 | \$ 2,215,595 |
| Accrued payroll, benefits, and deductions | 6,881,673 | 5,660,260 |
| Bonds and leases payable | 11,776,729 | 9,053,420 |
| Debt interest payable | 973,164 | 647,502 |
| Unearned revenue | 2,328,205 | 1,859,044 |
| Other current liabilities | 473,461 | 518,243 |
| Total current liabilities | \$ 25,938,310 | \$ 19,954,064 |
| Noncurrent Liabilities | | |
| Bonds and leases payable | \$107,929,535 | \$ 81,288,294 |
| Derivative instruments—interest rate swap | 723,332 | 699,804 |
| Other postemployment benefits | 23,407,069 | 26,045,725 |
| Compensated absences and termination benefits | 3,026,196 | 3,036,111 |
| Net pension liability | 5,289,879 | 7,135,346 |
| Other noncurrent liabilities | 4,370 | 6,181 |
| Total noncurrent liabilities | \$140,380,381 | \$118,211,461 |
| Total Liabilities | \$166,318,691 | \$138,165,525 |
| DEFERRED INFLOW OF RESOURCES | | |
| Deferred inflow of resources related to pensions | \$ 1,162,041 | \$ 838,474 |
| Deferred inflow of resources related to OPEB | 3,921,819 | 2,062,209 |
| Total deferred inflow of resources | \$ 5,083,860 | \$ 2,900,683 |
| NET POSITION | | |
| Net investment in capital assets | \$122,742,844 | \$105,308,076 |
| Restricted | | |
| Expendable | | |
| Capital Project | — | 4,509,133 |
| Debt Service | 92,790 | 107,802 |
| Scholarship, research, and other | 8,279 | 14,978 |
| Unrestricted | 71,047,617 | 72,790,468 |
| Total Net Position | \$193,891,530 | \$182,730,457 |

The accompanying Notes to the Financial Statements are an integral part of this statement.

Component Unit

University of Southern Indiana Foundation
Consolidated Statements of Financial Position

| Year Ended June 30 | 2019 | 2018 |
|--|----------------------|----------------------|
| ASSETS | | |
| Cash | \$ 971,033 | \$ 1,052,106 |
| Accounts and interest receivable | 111,574 | 113,973 |
| Contributions receivable, net | 6,270,353 | 6,300,954 |
| Prepaid expenses | 946 | 85,079 |
| Investments | 125,260,153 | 122,664,419 |
| Cash value of life insurance | 503,182 | 468,736 |
| Beneficial interest in charitable remainder trusts | 815,838 | 792,619 |
| Beneficial interest in perpetual trusts | 4,122,365 | 4,107,062 |
| Beneficial interest in Community Foundation | 66,758 | 64,605 |
| Real estate held for investment | 2,471,215 | 2,471,215 |
| Land and land improvements, net of accumulated depreciation; 2019 – \$3,315, 2018 – \$0 | 274,848 | 246,338 |
| Buildings, net of accumulated depreciation; 2019 – \$531,020, 2018 – \$490,310 | 300,711 | 341,421 |
| Property management deposits | 5,320 | 5,570 |
| Total assets | \$141,174,296 | \$138,714,097 |
| LIABILITIES AND NET ASSETS | | |
| Liabilities | | |
| Accounts payable | \$ 39,988 | \$ 46,287 |
| Deposits | 5,320 | 5,570 |
| Deferred income | 7,240 | 2,350 |
| Payable to related parties | 2,023,298 | 3,486,272 |
| Annuities payable | 1,541,425 | 1,625,899 |
| Total liabilities | \$ 3,617,271 | \$ 5,166,378 |
| Net Assets | | |
| Without donor restrictions | | |
| Undesignated | \$ 5,230,474 | \$ 5,286,316 |
| Undesignated board endowments | 10,201,728 | 10,190,449 |
| | \$ 15,432,202 | \$ 15,476,765 |
| With donor restrictions | | |
| Perpetual-in-nature endowments | \$ 73,729,822 | \$ 69,906,296 |
| Purpose restrictions | 41,789,760 | 41,633,796 |
| Time restrictions for future periods | 6,605,241 | 6,530,862 |
| | \$122,124,823 | \$118,070,954 |
| Total net assets | \$137,557,025 | \$133,547,719 |
| Total liabilities and net assets | \$141,174,296 | \$138,714,097 |

Statement of Revenues, Expenses, and Changes in Net Position

| Fiscal Year Ended June 30 | 2019 | 2018 |
|---|----------------------|----------------------|
| REVENUES | | |
| Operating Revenues | | |
| Student fees | \$ 80,198,567 | \$ 75,943,536 |
| Scholarship discounts and allowances | (29,238,866) | (27,788,090) |
| Grants and contracts | 1,554,760 | 1,619,316 |
| Auxiliary enterprises | 28,270,256 | 28,310,566 |
| Room and board discounts and allowances | (1,497,390) | (1,184,605) |
| Other operating revenues | 3,147,174 | 2,854,146 |
| Total operating revenues | \$ 82,434,501 | \$ 79,754,869 |
| EXPENSES | | |
| Operating Expenses | | |
| Salaries and wages | \$ 64,512,721 | \$ 64,108,731 |
| Benefits | 24,190,158 | 24,548,827 |
| Student financial aid | 8,832,202 | 8,680,395 |
| Utilities | 5,410,259 | 5,293,901 |
| Supplies and other services | 44,229,338 | 42,055,964 |
| Depreciation | 13,279,216 | 13,315,767 |
| Total operating expenses | \$160,453,894 | \$158,003,585 |
| Operating loss | \$ (78,019,393) | \$ (78,248,716) |
| NON-OPERATING REVENUES (EXPENSES) | | |
| State appropriations | \$ 58,552,040 | \$ 55,118,066 |
| Gifts | 4,658,977 | 3,942,298 |
| Federal grants and contracts | 13,378,467 | 12,964,254 |
| State/Local grants and contracts | 11,193,987 | 11,070,063 |
| Nongovernmental grants and contracts | 711,577 | 886,680 |
| Investment income (net of investment expense of \$68,211 and \$67,109 for 2019 and 2018) | 2,696,153 | 680,707 |
| Interest on capital asset related debt | (3,041,154) | (2,744,441) |
| Bond issuance costs | (316,190) | (5,000) |
| Other non-operating revenues/(expenses) | (36,197) | (43,777) |
| Net non-operating revenues (expenses) | \$ 87,797,660 | \$ 81,868,850 |
| Income before other revenues, expenses, gains or losses | \$ 9,778,267 | \$ 3,620,134 |
| Capital appropriations | \$ 931,336 | \$ 16,425,545 |
| Capital grants and gifts | 451,470 | 2,051,000 |
| Total other revenues | \$ 1,382,806 | \$ 18,476,545 |
| Increase in net position | \$ 11,161,073 | \$ 22,096,679 |
| NET POSITION | | |
| Net position – beginning of year | \$182,730,457 | \$170,057,083 |
| Prior period adjustment for change in accounting principle | \$ — | \$ (9,423,305) |
| Net position – end of year | \$193,891,530 | \$182,730,457 |

The accompanying Notes to the Financial Statements are an integral part of this statement.

Component Unit

University of Southern Indiana Foundation

Consolidated Statements of Activities

| Year Ended June 30 | 2019 | 2018 |
|--|----------------------|----------------------|
| REVENUES AND OTHER SUPPORT | | |
| Contributions | \$ 4,225,399 | \$ 6,133,656 |
| Grants | 207,159 | 216,154 |
| Change in value of split-interest agreements | (125,650) | (121,681) |
| Rental property income, net | 9,379 | 18,584 |
| Miscellaneous income | 204,395 | 201,423 |
| Reclassification of donor intent | — | — |
| Net assets released from restrictions | — | — |
| Total revenues and other support | \$ 4,520,682 | \$ 6,448,136 |
| EXPENSES | | |
| Programs – University of Southern Indiana | | |
| Scholarships and awards | \$ 2,613,154 | \$ 2,785,614 |
| Educational grants and academic enhancements | 2,497,859 | 1,551,338 |
| Athletic support | 98,127 | 129,179 |
| Other University support | 873,851 | 522,536 |
| Capital projects | 216,867 | 2,062,030 |
| Community outreach | 15,000 | 14,282 |
| Total program services | \$ 6,314,858 | \$ 7,064,979 |
| Management and general | \$ 718,881 | \$ 683,567 |
| Fundraising | 201,508 | 229,944 |
| Uncollectible pledge loss | 34,915 | 2,535 |
| Total expenses | \$ 7,270,162 | \$ 7,981,025 |
| OTHER CHANGES | | |
| Investment return, net | \$ 6,681,615 | \$ 11,493,652 |
| Change in fair value of beneficial interest in trusts and Community Foundation | 17,455 | 22,386 |
| Mineral royalty income | 25,270 | 27,597 |
| Gain on cash value of life insurance | 34,446 | 11,233 |
| Total other changes | \$ 6,758,786 | \$ 11,554,868 |
| CHANGE IN NET ASSETS | \$ 4,009,306 | \$ 10,021,979 |
| NET ASSETS, BEGINNING OF YEAR, AS PREVIOUSLY REPORTED | \$ — | \$123,525,740 |
| RECLASSIFICATION OF PLEDGES FOR ADOPTION OF ASU 2016-14 | \$ — | \$ — |
| NET ASSETS, BEGINNING OF YEAR, AS ADJUSTED | \$133,547,719 | \$123,525,740 |
| NET ASSETS, END OF YEAR | \$137,557,025 | \$133,547,719 |

Statement of Cash Flows

| Year Ended June 30 | 2019 | 2018 |
|---|-----------------------|-----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Tuition and fees | \$ 52,430,050 | \$ 49,656,692 |
| Grants and contracts | 1,572,559 | 1,750,161 |
| Payments to suppliers | (43,518,377) | (41,432,327) |
| Payments for utilities | (5,410,259) | (5,293,901) |
| Payments to employees | (64,410,995) | (64,101,943) |
| Payments for benefits | (23,742,664) | (24,812,508) |
| Payments for scholarships | (8,832,202) | (8,680,395) |
| Collection of loans to students and employees | 15,659 | 5,676 |
| Auxiliary enterprises receipts | 27,238,820 | 26,819,248 |
| Sales and services of educational depts. | 892,571 | 1,200,130 |
| Other receipts (payments) | 2,170,671 | 793,010 |
| Net cash used by operating activities | \$(61,594,167) | \$(64,096,157) |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES | | |
| State appropriations | \$ 58,552,040 | \$ 55,118,066 |
| Gifts and grants for other than capital purposes | 29,170,119 | 28,988,210 |
| Other non-operating receipts (payments) | 5,028 | (25,731) |
| Net cash provided by noncapital financing activities | \$ 87,727,187 | \$ 84,080,545 |
| CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES | | |
| Proceeds from capital debt | \$ 37,245,000 | \$ — |
| Capital appropriations | 4,268,063 | 13,760,243 |
| Capital grants and gifts | 2,519,691 | 356,534 |
| Bond financing costs | (352,387) | (48,778) |
| Purchase of capital assets | (27,130,449) | (28,481,926) |
| Principal paid on capital debt | (12,131,809) | (8,663,385) |
| Interest paid on capital debt and leases | 1,371,034 | (2,534,199) |
| Deposits with trustees | (29,556,206) | 4,470,006 |
| Net cash used by capital financing activities | \$(23,767,063) | \$(21,141,505) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from sales and maturities of investments | \$ 42,253,079 | \$ 39,516,758 |
| Interest on investments | 1,608,406 | 1,314,956 |
| Purchase of investments | (41,606,874) | (39,754,121) |
| Net cash provided by investing activities | \$ 2,254,611 | \$ 1,077,593 |
| Net increase (decrease) in cash | \$4,620,568 | \$(79,524) |
| Cash – beginning of year | 17,561,947 | 17,641,471 |
| Cash – end of year | \$ 22,182,515 | \$ 17,561,947 |

Statement of Cash Flows—continued

| Year Ended June 30 | 2019 | 2018 |
|--|-----------------------|-----------------------|
| RECONCILIATION OF NET OPERATING REVENUES (EXPENSES) TO NET CASH USED BY OPERATING ACTIVITIES: | | |
| Operating loss | \$(78,019,393) | \$(78,248,716) |
| ADJUSTMENTS TO RECONCILE NET LOSS TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: | | |
| Depreciation expense | 13,279,216 | 13,315,767 |
| Provision for uncollectible accounts | (197,224) | 655,938 |
| CHANGES IN ASSETS, LIABILITIES, AND DEFERRED RESOURCES: | | |
| Operating receivables | 995,651 | 372,317 |
| Inventories | (528,712) | 218,418 |
| Other assets | 604,392 | (1,000,550) |
| Accounts payable | 2,461,086 | (479,360) |
| Unearned revenue | 469,161 | 452,151 |
| Deposits held for others | (1,811) | (15,482) |
| Employee and retiree benefits | (672,192) | 627,684 |
| Loans to students and employees | 15,659 | 5,676 |
| Net cash used by operating activities: | \$(61,594,167) | \$(64,096,157) |
| NONCASH TRANSACTIONS | | |
| Unrealized gain/(loss) on short-term investments | \$26,776 | \$(70,970) |
| Unrealized gain/(loss) on long-term investments | 1,171,661 | (574,135) |
| Equipment | 164,834 | 50,648 |
| Capital lease | (164,834) | (50,648) |
| Net noncash transactions | \$ 1,198,437 | \$ (645,105) |

The accompanying Notes to the Financial Statements are an integral part of this statement.



Component Unit

University of Southern Indiana Foundation

Consolidated Statements of Cash Flows

| Year Ended June 30 | 2019 | 2018 |
|--|-----------------------|-----------------------|
| OPERATING ACTIVITIES | | |
| Change in net assets | \$ 4,009,306 | \$10,021,979 |
| Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities | | |
| Net realized gain on sale of investments | (3,610,879) | (9,093,814) |
| Increase in cash value of life insurance | (34,446) | (11,233) |
| Change in fair value of beneficial interest in trusts and Community Foundation | (40,675) | (48,649) |
| Contributions and receipts on contributions receivable restricted for endowment and long-term purposes | (1,934,314) | (589,879) |
| Depreciation | 44,025 | 40,216 |
| Unrealized gain on investments | (668,650) | (164,458) |
| Changes in | | |
| Accounts and interest receivable | 2,399 | (5,741) |
| Contributions receivable | (364,800) | 379,813 |
| Prepaid expenses | 84,133 | (68,875) |
| Accounts payable and payable to related parties | (1,469,273) | 2,159,932 |
| Annuities payable | (84,474) | (79,119) |
| Deferred income | 4,890 | 1,077 |
| Net cash provided by (used in) operating activities | \$ (4,062,758) | \$ 2,541,249 |
| INVESTING ACTIVITIES | | |
| Purchase of property improvements | (31,825) | — |
| Purchase of investments | (22,868,448) | (35,834,823) |
| Sales and maturities of investments | 24,552,243 | 32,419,224 |
| Net cash provided by (used in) investing activities | \$ 1,651,970 | \$ (3,415,599) |
| FINANCING ACTIVITIES | | |
| Proceeds from contributions restricted for endowment and long-term purposes | | |
| Investment in scholarships and awards | 941,980 | 812,952 |
| Investment in education and academic enhancements | 1,387,146 | 98,297 |
| Investment in other University support | 589 | 326 |
| Net cash provided by financing activities | \$ 2,329,715 | \$ 911,575 |
| Increase (Decrease) in Cash | (81,073) | 37,225 |
| Cash, Beginning of Year | 1,052,106 | 1,014,881 |
| Cash, End of Year | \$ 971,033 | \$ 1,052,106 |



Notes to Financial Statements

NOTE 1 – Summary of Significant Accounting Policies

The University of Southern Indiana was established in 1985 as described in the Indiana Code (IC 21-24 through IC 21-24-4-1). The University is managed by a nine-member board of trustees whose members are appointed by the governor. The board must include at least one alumnus, one resident of Vanderburgh County, and one full-time student in good standing. Each member must be a citizen of the United States and a resident of the State of Indiana. Trustees serve four-year terms with varying expiration dates except for the student trustee, who serves a term of two years.

Basis of Accounting

The University is a special-purpose governmental entity, which has elected to report as a business-type activity using proprietary fund accounting, following standards set forth by the Governmental Accounting Standards Board (GASB). The financial reporting emphasizes the entity as a whole rather than the individual fund groups – unrestricted, designated, auxiliary, restricted, loans, agency, and plant funds – that comprise the whole. The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting.

The University also is considered a component unit of the State of Indiana. As such, the University is financially integrated with the State and depends on annual appropriations from the State to maintain quality service to students and to deliver quality programs. The University must receive authorization from the State before undertaking major capital projects. As a component unit, public higher education institutions, as a group, will be discretely presented on the Comprehensive Annual Financial Report issued annually by the State of Indiana.

New Accounting Pronouncements

As of July 1, 2018, the University adopted GASB Statement 83, *Certain Asset Retirement Obligations*. This statement establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflow of resources for asset retirement obligations. The University has no asset retirement obligations to disclose for fiscal year 2019.

As of July 1, 2018, the University adopted GASB Statement 88, *Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements*. This statement improves the information that is disclosed in notes to government financial statements related to debt, including direct borrowings and direct placements, and it clarifies which liabilities should be included when disclosing information related to debt. This information can be found in Note 8, Debt Related to Capital Assets.

As of July 1, 2018, the University adopted GASB Statement 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*. This statement enhances the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and simplifies accounting for interest cost incurred before the end of a construction period. The statement requires that interest costs incurred before the end of a construction period be expensed in the period incurred. As a result, these interest costs will be reported as interest on capital asset related debt and not included in the value of capital assets. This adoption is prospective, and no prior-year amounts were restated.

Change in Functional Classification

The University elected to classify all intercollegiate athletics operating expenses as student services beginning July 1, 2018. The functional expenditures for the fiscal year ended June 30, 2018, are presented as previously reported in accord with GASB Statement 62. Refer to Note 16, Functional Expenditures, for additional details.

Cash and Cash Equivalents

The Statement of Cash Flows is presented using the direct method, and it identifies the sources and uses of both cash and cash equivalents during the fiscal year. Cash equivalents are investment instruments, typically certificates of deposits and repurchase agreements, which have an original maturity date of 90 days or less.

Investments

Investments are recognized in the accounting records at cost on the date of purchase. For financial statement presentation, they are reported at the market value in effect on June 30 of the current fiscal year. Unrealized gain or loss is included with interest income on the Statement of Revenues, Expenses, and Changes in Net Position.

Accounts Receivable

Accounts receivable consist primarily of amounts due from students, grants and contracts, and auxiliary enterprises and are recorded net of estimated uncollectible amounts.

Inventory

Prepaid expenses and inventories of materials and supplies are considered expenditures when used. The inventory on hand at the end of the fiscal year is valued using a perpetual system, and cost is determined using the first-in, first-out method of inventory accounting.

Inventories of retail merchandise are considered expenditures when purchased. The value of the inventory on hand at the end of the fiscal year is based on a physical count. Cost is determined using the retail or weighted average method of accounting.

Capital Assets Accounting Policies

The University capitalizes equipment with a cost of \$5,000 or more. Building components, land improvements, infrastructure, and computer software are capitalized if costs exceed \$50,000. All capitalized assets have a useful life greater than two years. Library materials are capitalized using the group method. Periodicals and subscriptions are expensed as incurred. Renovations to buildings and other improvements are capitalized if costs are greater than \$50,000 and the renovation meets one of the following criteria:

- Increases the capacity (applies to buildings only)
- Increases the useful life
- Increases the operating efficiency

The University records depreciation for all capital assets except for land and historical sites. Depreciation is calculated on a straight-line basis over the estimated useful life of the asset. The estimated useful life of each capital asset group is as follows:

- Building components (shell, roof, utilities, and internal) — 8-50 years
- Computer Software — 3 years
- Equipment — 3-10 years
- Infrastructure — 25 years
- Land improvements — 15 years
- Library materials — 10 years

Capital assets are removed from the records at the time of disposal. See note on capital assets, net of accumulated depreciation for current-year activity and accumulated depreciation on the various classes of assets.

The Historic New Harmony buildings are not depreciated due to the age of the buildings. However, the buildings are maintained because they have a historic value. The process for maintaining these buildings is the same as it would be for any other building that the University owns.

The University owns a collection of museum exhibit items located in Historic New Harmony. The collection consists of 2,800 objects that are primarily 19th century decorative arts, furniture, prints, medical equipment, and textiles. The collection consists of both donated and purchased items. Historic New Harmony does not place a monetary value on the collection because the museum is organized as a public trust which acts as a steward for the public in collecting, protecting, preserving, and interpreting objects. A well-documented inventory is maintained, but the value is unknown and therefore not included in the capitalized asset value at June 30, 2019.

The University owns a permanent art collection whose primary function and aim is education in accordance with one element of the University's mission: to enhance the cultural awareness of its students, faculty, staff, and the citizens of southwestern Indiana. The collection consists of both donated and purchased items. Some of the donated pieces were received without appraised values. Collection pieces, which have been appraised or otherwise valued, total \$2,890,010. The currently known value is not included in the capitalized asset value at June 30, 2019.

Net Pension Liability

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position and additions to/deductions from the fiduciary net position have been determined on the same basis as they are reported by INPRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Effective January 1, 2018, funds previously known as annuity savings accounts (which had been reported within defined benefit (DB) funds) were recategorized as defined contribution (DC) funds based on Internal Revenue Service Private Letter Rulings PLR-193-2016 and PLR-110249-18. For more information refer to the Retirement Plans Note.

Other Postemployment Benefits (OPEB)

For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the USI Voluntary Employees' Benefit Association (VEBA) Trust and additions to/deductions from the VEBA's fiduciary net position have been determined on the same basis as they are reported by the VEBA. Investments are reported at market value, except for money market investments, which are reported at cost.

Deferred Outflows and Deferred Inflows

Deferred outflows of resources represent a consumption of net assets that is applicable to a future reporting period. Deferred inflows of resources record an acquisition of net assets that is applicable to a future reporting period.

Net Position

Net position represents the difference between all other elements in the Statement of Net Position, and it includes three components.

Net investment in capital assets consists of capital assets, net of accumulated depreciation and outstanding debt. Deferred outflows of resources and deferred inflows of resources attributable to the acquisition, construction, or improvement of the assets are included in this component.

Restricted net position—expendable consists of resources which the University is legally or contractually obligated to use in accordance with restrictions imposed by parties external to the institution.

Unrestricted net position is the net amount of assets, deferred outflows of resources, liabilities, and deferred inflows of resources, which do not qualify for classification as net investment in capital assets or restricted net position-expendable.

Restricted and Unrestricted Resources

If both restricted and unrestricted resources are available to be expended for the same purpose or project, the determination of the funding source is made based on relevant facts and circumstances. The fund order is decided on a case-by-case basis.

Classification of Revenues and Expenses

- Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place.
- Restricted revenues and receivables resulting from non-exchange transactions are recognized when all applicable eligibility requirements are met. Resources received before eligibility requirements are met are recorded as unearned revenues.
- Revenue from major sources is susceptible to accrual if the amount is measurable.
- Internal service activity, referred to as chargeback income/expense, has been eliminated from the Statement of Revenues, Expenses and Changes in Net Position to prevent the double counting of expenses and the recognition of self-generated revenue.

Operating Revenues and Expenses

Operating revenues of the University consist of student fees (net of scholarship discounts and allowances), exchange grants and contracts, sales and services of educational activities, and auxiliary enterprise revenues (net of scholarship discounts and allowances). Operating expenses include payments to suppliers for goods and services, employee wages and benefits, payments for scholarships, utilities, and depreciation of capital assets.

Non-operating Revenues and Expenses

Non-operating revenues of the University consist of state appropriations, gifts, non-exchange grants and contracts, and investment income. Non-operating expenses include interest on capital asset related debt, bond issuance costs, and annual bond management fees.

Other Revenues

Other revenues of the University consist of appropriations, grants, and gifts received for capital expenditures.

Component Unit

The University includes the University of Southern Indiana Foundation, Inc. (Foundation) as a component unit as defined by GASB Statement 39, *Determining Whether Certain Organizations are Component Units* and GASB Statement 61, *The Financial Reporting Entity: Omnibus*. The Foundation is a private nonprofit organization that reports under the standards of the Financial Accounting Standards Board (FASB). As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial report for these differences.

The Foundation is a legally separate, tax-exempt entity formed in 1969 to provide support for the University and its faculty and students, to promote educational, scientific, charitable, and related activities and programs exclusively for the benefit of the University and its students. The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the University in support of its programs.

The majority of the resources that the Foundation holds and invests, and the income generated by those resources, are restricted to the activities of the University by the donors. Because these resources can only be used by or for the benefit of the University, the Foundation is considered a component unit of the University, and its audited financial statements and notes are discretely presented in the University financial report.

Direct support from the Foundation for both restricted and unrestricted purposes is included in the amounts reported for gifts and capital gifts on the Statement of Revenues, Expenses, and Changes in Net Position. Complete financial statements, including explanatory notes, for the Foundation can be obtained from the Office of the Vice President for Finance and Administration at 8600 University Boulevard, Evansville, IN 47712.

NOTE 2 – Deposits and Investments

Under authority granted by IC 21-24-3, the Board of Trustees authorizes management to invest in obligations of the U.S. Treasury and U.S. government agencies, certificates of deposit, repurchase agreements, money market mutual funds, savings, and negotiable order-of-withdrawal accounts. Investments with Indiana institutions are limited to those banks, savings banks, and savings and loan institutions that provide deposit insurance for university funds under Indiana statutes by the Public Deposit Insurance Fund, in addition to the amounts insured by agencies of the United States government — Federal Deposit Insurance Corporation/Savings Association Insurance Fund (FDIC/SAIF). Investments with non-Indiana institutions must be insured by agencies of the U.S. government to the maximum statutory amount of \$250,000.

Deposits – At June 30, 2019, the bank balances of the University’s operating demand deposit accounts were \$22,126,126, of which \$848,116 was covered by federal depository insurance. The bank balances of the University’s operating demand deposit accounts were \$17,603,624, at June 30, 2018, of which \$1,095,126 was covered by federal depository insurance. The remaining balances were insured by the Public Deposit Insurance Fund, which covers all public funds held in approved Indiana depositories. None of these funds were exposed to custodial credit risk, which is the risk that, in the event of the failure of a depository financial institution, the University will not be able to recover deposits or collateral securities that are in the possession of an outside party.

Investments – The University’s investments at June 30, 2019, are identified in the table below.

| INVESTMENTS | | | | | | |
|--------------------------|---------------------|-------------|----------------------------------|---------------------|--------------------|--------------------|
| Investment Type | Market Value | Type % | Investment Maturities (in Years) | | | |
| | | | Less than 1 year | 1–5 years | 6–10 years | More than 10 years |
| Certificates of deposit | 29,249,705 | 34% | 11,638,701 | 17,611,004 | — | — |
| Agency securities | 49,707,958 | 59% | 7,816,367 | 36,272,861 | 5,489,519 | 129,211 |
| U.S. Treasury securities | 5,652,848 | 7% | 1,846,680 | 3,806,168 | — | — |
| Totals | \$84,610,511 | 100% | \$21,301,748 | \$57,690,033 | \$5,489,519 | \$129,211 |
| Maturity % | 100% | | 25% | 68% | 7% | 0% |

The University’s investments at June 30, 2018, are identified in the table below.

| INVESTMENTS | | | | | | |
|--------------------------|---------------------|-------------|----------------------------------|---------------------|--------------------|--------------------|
| Investment Type | Market Value | Type % | Investment Maturities (in Years) | | | |
| | | | Less than 1 year | 1–5 years | 6–10 years | More than 10 years |
| Certificates of deposit | 33,449,586 | 40% | 22,622,455 | 10,827,131 | — | — |
| Agency securities | 46,956,458 | 56% | 11,596,968 | 32,638,246 | 2,563,049 | 158,195 |
| U.S. Treasury securities | 3,652,236 | 4% | — | 3,652,236 | — | — |
| Totals | \$84,058,280 | 100% | \$34,219,423 | \$47,117,613 | \$2,563,049 | \$158,195 |
| Maturity % | 100% | | 41% | 56% | 3% | 0% |

Investment custodial credit risk – This is the risk that, in the event of the failure of the counterparty, the University will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The University investment policy does not contain legal or policy requirements which limit exposure to custodial credit risk for deposits or investments, but preference is given to Indiana institutions based on the additional insurance coverage provided by the State. Of the \$84.6 million invested at June 30, 2019, \$55.4 million in U.S. securities are held in the name of the nominee bank and insured by policies of the financial institution or guarantees of the U.S. government. Of the \$84.1 million invested at June 30, 2018, \$50.6 million in U.S. securities were held in the name of the nominee bank and insured by policies of the financial institution or guarantees of the U.S. government. All certificates of deposit are insured by FDIC/SAIF, the Public Deposit Insurance Fund, or collateral as required by federal regulations.

Interest rate risk – This is the risk that changes in interest rates will adversely affect the fair value of an investment. The University's investment policy does not address exposure to fair value losses arising from changes in interest rates, but the investment objective is to obtain the highest revenue while maintaining safety and insuring adequate liquidity for institutional needs. To that end, management maintained 25% of investments in short-term investments to be in a position to take advantage of the best rates in a timely fashion as well as sustaining adequate cash flow for operating needs.

Credit risk – This is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University does not have a formal policy for credit risk. Of the \$84.6 million in investments at June 30, 2019, \$55.3 million were rated Aaa by Moody's Investors Service, and \$29.3 million in investments were unrated. At June 30, 2018, \$51.9 million in investments were rated Aaa by Moody's Investors Service, and \$32.2 million were unrated. The unrated investments include Certificates of Deposit and other Treasury and Agency securities without ratings.

Concentration of credit risk – This is the risk of loss attributed to the magnitude of the University's investment in a single issuer. The University's policy limits the investments in any one Indiana institution to 25% of the total portfolio of certificate of deposits and repurchase agreements as valued at the end of the preceding month. At June 30, 2019, and June 30, 2018, the University is in compliance with that policy.

Investments not explicitly guaranteed by the U.S. government are subject to disclosure if any one issuer represents five percent or more of total investments. The \$5.7 million invested in U.S. Treasury Securities at June 30, 2019, and \$3.7 million invested in U.S. Treasury Securities at June 30, 2018, were the only investments explicitly guaranteed. The following investments are neither guaranteed nor insured by the full faith and credit of the U.S. Treasury:

| June 30, 2019 | | | | | |
|----------------------------|-------------------------|-------------------|----------------------|---------------------|---------------------|
| Bank | Certificates of Deposit | Percentage of CDs | US Agency Securities | Total | Percentage of Total |
| Banterra Bank | \$ 2,057,765 | 7% | \$ — | \$ 2,057,765 | 3% |
| Boonville Fed Savings | 712,629 | 3% | — | 712,629 | 1% |
| Evansville Commerce Bank | 2,671,116 | 9% | — | 2,671,116 | 3% |
| Fifth Third Bank | 411,760 | 1% | 30,906,279 | 31,318,039 | 40% |
| First Federal Savings Bank | 2,373,554 | 8% | — | 2,373,554 | 3% |
| First Financial Bank | 4,151,078 | 14% | — | 4,151,078 | 5% |
| German American Bank | 5,177,375 | 18% | 3,175,685 | 8,353,060 | 10% |
| J P Morgan | 535,590 | 2% | — | 535,590 | 1% |
| Legence Bank | 868,886 | 3% | — | 868,886 | 1% |
| Lynnville National Bank | 104,858 | 0% | — | 104,858 | 0% |
| Old National Bank | 4,082,857 | 14% | 9,921,281 | 14,004,138 | 18% |
| PNC Bank | 1,167,152 | 4% | 3,853,135 | 5,020,287 | 6% |
| Regions Bank | 1,828,887 | 6% | 1,851,578 | 3,680,465 | 5% |
| United Fidelity Bank | 3,106,198 | 11% | — | 3,106,198 | 4% |
| Total | \$29,249,705 | 100% | \$49,707,958 | \$78,957,663 | 100% |

| June 30, 2018 | | | | | |
|----------------------------|-------------------------|-------------------|----------------------|---------------------|---------------------|
| Bank | Certificates of Deposit | Percentage of CDs | US Agency Securities | Total | Percentage of Total |
| Banterra Bank | \$ 1,037,236 | 3% | \$ — | \$ 1,037,236 | 1% |
| Boonville Fed Savings | 705,253 | 2% | — | 705,253 | 1% |
| Evansville Commerce Bank | 2,602,621 | 8% | — | 2,602,621 | 3% |
| Fifth Third Bank | 2,824,543 | 8% | 29,556,962 | 32,381,505 | 40% |
| First Federal Savings Bank | 2,328,486 | 7% | — | 2,328,486 | 3% |
| First Financial Bank | 4,087,173 | 12% | — | 4,087,173 | 5% |
| First Security Bank | 4,073,422 | 12% | — | 4,073,422 | 5% |
| German American Bank | 4,474,380 | 13% | 2,563,283 | 7,037,663 | 9% |
| J P Morgan | 531,912 | 2% | — | 531,912 | 1% |
| Legence Bank | 1,259,305 | 4% | — | 1,259,305 | 1% |
| Lynnville National Bank | 102,691 | 1% | — | 102,691 | 1% |
| Old National Bank | 3,733,868 | 11% | 9,252,746 | 12,986,614 | 16% |
| PNC Bank | 888,711 | 3% | 3,978,116 | 4,866,827 | 6% |
| Regions Bank | 3,027,731 | 9% | 1,605,351 | 4,633,082 | 6% |
| United Fidelity Bank | 1,772,254 | 5% | — | 1,772,254 | 2% |
| Total | \$33,449,586 | 100% | \$46,956,458 | \$80,406,044 | 100% |

Foreign currency risk – This is the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit. The University investment policy does not authorize global investments. Therefore, it is not exposed to foreign currency risk.

NOTE 3 – Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques must maximize the use of observable inputs and minimize the use of unobservable inputs. GASB Statement 72, *Fair Value Measurement and Application*, established a hierarchy of inputs to measure fair value. The hierarchy includes the following three levels.

- Level 1** Quoted prices (unadjusted) in active markets for identical assets or liabilities that a government can access at the measurement date
- Level 2** Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly
- Level 3** Unobservable inputs for an asset or liability

The following table presents value of University deposits and investments as reported in the accompanying Statement of Net Position at fair valuation on a recurring basis and their level within the fair-value hierarchy at June 30, 2019.

| FAIR VALUE MEASUREMENTS | FAIR VALUE AT JUNE 30, 2019 | | | |
|-------------------------------------|-----------------------------|--|---|---|
| | Fair Value | Fair Value Measurement Using | | |
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Investments | | | | |
| Certificates of deposit | 29,249,705 | 29,249,705 | | |
| U.S. Treasury securities | 5,652,848 | 5,652,848 | | |
| Agency securities | 49,233,492 | | 49,233,492 | |
| Agency mortgage securities | 474,466 | | 474,466 | |
| Total investments | \$84,610,511 | \$34,902,553 | \$49,707,958 | — |
| Derivative Instruments | | | | |
| Interest rate swap | (723,332) | | (723,332) | |
| Total derivative instruments | \$ (723,332) | — | \$ (723,332) | — |

The University had the following fair value measurements at June 30, 2018.

| FAIR VALUE MEASUREMENTS | | FAIR VALUE AT JUNE 30, 2018 | | |
|-------------------------------------|---------------------|--|---|---|
| | Fair Value | Fair Value Measurement Using | | |
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Investments | | | | |
| Certificates of deposit | 33,449,586 | 33,449,586 | | |
| U.S. Treasury securities | 3,652,236 | 3,652,236 | | |
| Agency securities | 45,720,665 | | 45,720,665 | |
| Agency mortgage securities | 1,235,793 | | 1,235,793 | |
| Total investments | \$84,058,280 | \$37,101,822 | \$46,956,458 | — |
| Derivative Instruments | | | | |
| Interest rate swap | (699,804) | | (699,804) | |
| Total derivative instruments | \$(699,804) | — | \$(699,804) | — |

Where quoted market prices are available in an active market, investments are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of investments with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such investments are classified in Level 2 of the valuation hierarchy.

The University utilizes the market-based valuation approach in accordance with GASB Statement 72. Valuation techniques did not change significantly during the fiscal year ended June 30, 2019 and June 30, 2018.

NOTE 4 – Derivative Instruments

The fair value balances and notional amounts of the derivative instruments outstanding at June 30, 2019, classified by type and the fair value changes of those derivative instruments are as follows.

| DERIVATIVE INSTRUMENTS | | | | JUNE 30, 2019 | |
|------------------------|--|----------------------|---|-----------------------------|------------------|
| Derivative Instrument | Type | Change in Fair Value | Classification | Fair Value at June 30, 2019 | Current Notional |
| Series 2006 | Cash flow hedge: Pay-fixed interest rate swap | \$(52,362) | Derivative Instrument Interest Rate Swap | \$(485,001) | \$3,987,774 |
| Series 2008A | Cash flow hedge: Pay-fixed interest rate swap | \$ 28,834 | Derivative Instrument Interest Rate Swap | \$(238,331) | \$7,275,000 |

The fair value balances and notional amounts of the derivative instruments outstanding at June 30, 2018, classified by type and the fair value changes of those derivative instruments are as follows.

| DERIVATIVE INSTRUMENTS | | | | JUNE 30, 2018 | |
|------------------------|--|----------------------|---|-----------------------------|------------------|
| Derivative Instrument | Type | Change in Fair Value | Classification | Fair Value at June 30, 2018 | Current Notional |
| Series 2006 | Cash flow hedge: Pay-fixed interest rate swap | \$231,452 | Derivative Instrument Interest Rate Swap | \$(432,639) | \$4,350,262 |
| Series 2008A | Cash flow hedge: Pay-fixed interest rate swap | \$283,981 | Derivative Instrument Interest Rate Swap | \$(267,165) | \$7,575,000 |

The University determined that both pay-fixed interest rate swaps met the criteria for effectiveness as of June 30 of both years. The pay-fixed, receive-variable interest rate swaps are designed to synthetically fix the cash flows on the variable rate bonds. The fair value of the interest rate swaps was estimated based on the present value of their estimated future cash flows.

The following table displays the objectives and terms of the University's hedging derivative instruments outstanding at June 30, 2019, along with the credit rating of the associated counterparty.

| Type | Objective | Current Notional | Effective Date | Maturity Date | Terms | Counterparty Credit Rating |
|------------------------------|---|------------------|----------------|---------------|--|----------------------------|
| Pay-fixed interest rate swap | Hedge of changes in cash flows on the Series 2006 Bonds | \$3,987,774 | 1/1/2008 | 1/1/2028 | 65% of 3 mo. USD-LIBOR-BBA | A3 |
| Pay-fixed interest rate swap | Hedge of changes in cash flows on the Series 2008 Bonds | \$7,275,000 | 7/1/2008 | 10/1/2021 | 65% of 3 mo. USD-LIBOR-BBA w/- 1 day look back, 79.0 bps | A3 |

The following table displays the objectives and terms of the University's hedging derivative instruments outstanding at June 30, 2018, along with the credit rating of the associated counterparty.

| Type | Objective | Current Notional | Effective Date | Maturity Date | Terms | Counterparty Credit Rating |
|------------------------------|---|------------------|----------------|---------------|--|----------------------------|
| Pay-fixed interest rate swap | Hedge of changes in cash flows on the Series 2006 Bonds | \$4,350,262 | 1/1/2008 | 1/1/2028 | 65% of 3 mo. USD-LIBOR-BBA | A3 |
| Pay-fixed interest rate swap | Hedge of changes in cash flows on the Series 2008 Bonds | \$7,575,000 | 7/1/2008 | 10/1/2021 | 65% of 3 mo. USD-LIBOR-BBA w/- 1 day look back, 79.0 bps | A3 |

The following schedule outlines fiscal year maturities of hedging derivative net cash flows and related interest expense.

| Fiscal Year Ending | Series 2006 | | Series 2008A | | Total | | Total Debt Service |
|--------------------|--------------------|------------------|--------------------|------------------|---------------------|--------------------|---------------------|
| | Principal | Interest | Principal | Interest | Principal | Interest | |
| 2020 | 379,452 | 179,661 | 1,800,000 | 269,464 | 2,179,452 | 449,125 | 2,628,577 |
| 2021 | 397,209 | 161,633 | 2,375,000 | 182,372 | 2,772,209 | 344,005 | 3,116,214 |
| 2022 | 415,797 | 142,762 | 3,100,000 | 55,580 | 3,515,797 | 198,342 | 3,714,139 |
| 2023 | 435,257 | 123,007 | — | — | 435,257 | 123,007 | 558,264 |
| 2024 | 455,626 | 102,328 | — | — | 455,626 | 102,328 | 557,954 |
| 2025-2029 | 1,904,433 | 182,472 | — | — | 1,904,433 | 182,472 | 2,086,905 |
| 2030-2034 | — | — | — | — | — | — | — |
| Total | \$3,987,774 | \$891,863 | \$7,275,000 | \$507,416 | \$11,262,774 | \$1,399,279 | \$12,662,053 |

Credit Risk — The fair value of the hedging derivative instruments is in a liability position as of June 30, 2019, and June 30, 2018, with Series 2006 having a balance of \$485,001 and \$432,639 and Series 2008A having a balance of \$238,331 and \$267,165, respectively. Because both of the derivative instruments and the debts being hedged are with the same counterparty, there is no credit risk exposure. The fair value of the derivative instruments would simply be netted against the payoff of the debts.

Interest Rate Risk — Interest rate risk is the risk that changes in interest rates will adversely affect the fair market value of the derivative instruments. On a pay-fixed, receive-variable interest rate swap, the University will be negatively impacted by the lower rate environment, which will decrease the fair market values of its derivative instrument. The derivative instrument for Series 2006 fixes the hedged debt at 4.67%, and Series 2008A is fixed at 3.97%.

Basis Risk — Basis risk is the risk that the University may lose cash flows because of the differences in the indexes upon which the derivative instrument and the item it hedges are based. The University is not exposed to basis risk since both derivative instruments and the associated debts being hedged are based on the three-month LIBOR index.

Termination Risk — The University or its counterparties may terminate a derivative instrument if the other party fails to perform under the terms of the contract. The University is also exposed to termination risk if the student fee or auxiliary bonds are prepaid or partially prepaid. This risk is only to the extent the notional amount of the swap transactions exceeds the remaining amount after the prepayment.

Rollover Risk — Rollover risk is the risk that the maturity of the derivative instrument is shorter than the maturity of the associated debt. Since both the derivative instruments and the debt being hedged have identical maturity dates, there is no rollover risk to the University.

NOTE 5 – Accounts Receivable

The following schedule summarizes accounts receivable at June 30, 2019, compared to the previous fiscal year.

| ACCOUNTS RECEIVABLE | | |
|--------------------------------------|--------------|--------------|
| | 2019 | 2018 |
| Student receivables | \$ 6,373,202 | \$ 7,825,002 |
| Auxiliary enterprises | 1,031,830 | 1,505,159 |
| Grants and contracts | 798,466 | 849,214 |
| Capital grants and gifts | 108,654 | 2,176,875 |
| Other | 3,483,790 | 1,730,674 |
| Current accounts receivable, gross | 11,795,942 | 14,086,924 |
| Allowance for uncollectible accounts | (3,176,258) | (3,373,482) |
| Current accounts receivable, net | \$ 8,619,684 | \$10,713,442 |

Other receivables primarily include support from USI Foundation and income from external customers for educational and public services.

NOTE 6 – Capital Assets, Net of Accumulated Depreciation

The table below displays the increase in total capital assets from \$398.7 million at July 1, 2018, to \$425.1 million on June 30, 2019. Gross capital assets, less accumulated depreciation of \$215.1 million, equal net capital assets of \$210 million at June 30, 2019.

| CAPITAL ASSETS, NET OF ACCUMULATED DEPRECIATION | | | | | |
|---|--------------------------|-----------------------|------------------------|-----------------------|--------------------------|
| | Balance June 30, 2018 | Additions | Transfers | Deletions | Balance June 30, 2019 |
| Capital Assets Not Being Depreciated | | | | | |
| Land | 5,036,654 | 48,959 | — | — | 5,085,613 |
| Construction in Progress | 34,075,086 | 24,187,401 | (51,362,936) | — | 6,899,551 |
| Total Capital Assets Not Being Depreciated | \$ 39,111,740 | \$ 24,236,360 | \$ (51,362,936) | — | \$ 11,985,164 |
| Capital Assets Being Depreciated | | | | | |
| Land Improvements | 14,990,461 | — | 246,250 | — | 15,236,711 |
| Infrastructure | 8,256,226 | — | 242,053 | — | 8,498,279 |
| Educational Buildings | 187,692,018 | — | 50,581,838 | — | 238,273,856 |
| Auxiliary Buildings | 120,733,304 | — | 292,795 | — | 121,026,099 |
| Equipment | 24,248,932 | 3,049,837 | — | (769,607) | 26,529,162 |
| Library Materials | 2,962,326 | 53,207 | — | (235,560) | 2,779,973 |
| Capital Lease Equipment | 662,831 | 164,834 | — | (99,879) | 727,786 |
| Total Capital Assets Being Depreciated | \$ 359,546,098 | \$ 3,267,878 | \$ 51,362,936 | \$ (1,105,046) | \$ 413,071,866 |
| Total Capital Assets | \$ 398,657,838 | \$ 27,504,238 | — | \$ (1,105,046) | \$ 425,057,030 |
| Less Accumulated Depreciation | | | | | |
| Land Improvements | (10,152,180) | (681,981) | — | — | (10,834,161) |
| Infrastructure | (3,074,492) | (197,301) | — | — | (3,271,793) |
| Educational Buildings | (95,882,855) | (6,668,868) | — | — | (102,551,723) |
| Auxiliary Buildings | (70,068,474) | (3,981,927) | — | — | (74,050,401) |
| Equipment | (20,544,794) | (1,499,469) | — | 593,945 | (21,450,318) |
| Library Materials | (2,610,403) | (107,233) | — | 235,560 | (2,482,076) |
| Capital Lease Equipment | (345,686) | (142,437) | — | 66,586 | (421,537) |
| Total Accumulated Depreciation | \$(202,678,884) | \$(13,279,216) | — | \$ 896,091 | \$(215,062,009) |
| Net Capital Assets Being Depreciated | \$ 156,867,214 | \$(10,011,338) | \$ 51,362,936 | \$ (208,955) | \$ 198,009,857 |
| Total Net Capital Assets | \$ 195,978,954 | \$ 14,225,022 | — | \$ (208,955) | \$ 209,995,021 |

During fiscal year 2019, the University incurred \$571,102 in interest costs related to the ownership of capital assets. All of the interest costs were charged as interest expense as stated in GASB 89.

The table below displays the increase in total capital assets from \$371.8 million at July 1, 2017, to \$398.7 million on June 30, 2018. Gross capital assets, less accumulated depreciation of \$202.7 million, equal net capital assets of \$196 million at June 30, 2018. Some amounts included in additions and deletions when the table was published originally have been reclassified as transfers.

| CAPITAL ASSETS, NET OF ACCUMULATED DEPRECIATION | | | | | |
|--|----------------------------------|-----------------------|-----------------------|-----------------------|----------------------------------|
| | Balance June 30, 2017 | Additions | Transfers | Deletions | Balance June 30, 2018 |
| Capital Assets Not Being Depreciated | | | | | |
| Land | 5,113,685 | — | — | (77,031) | 5,036,654 |
| Construction in Progress | 15,184,531 | 25,559,574 | (6,669,019) | — | 34,075,086 |
| Total Capital Assets Not Being Depreciated | \$ 20,298,216 | \$ 25,559,574 | \$ (6,669,019) | \$ (77,031) | \$ 39,111,740 |
| Capital Assets Being Depreciated | | | | | |
| Land Improvements | 14,990,461 | — | — | — | 14,990,461 |
| Infrastructure | 8,189,606 | — | 66,620 | — | 8,256,226 |
| Educational Buildings | 182,171,822 | 153,892 | 5,366,304 | — | 187,692,018 |
| Auxiliary Buildings | 117,862,183 | 1,685,358 | 1,236,095 | (50,332) | 120,733,304 |
| Equipment | 24,237,022 | 1,162,948 | — | (1,151,038) | 24,248,932 |
| Library Materials | 3,376,328 | 41,692 | — | (455,694) | 2,962,326 |
| Capital Lease Equipment | 668,853 | 63,423 | — | (69,445) | 662,831 |
| Total Capital Assets Being Depreciated | \$ 351,496,275 | \$ 3,107,313 | \$ 6,669,019 | \$ (1,726,509) | \$ 359,546,098 |
| Total Capital Assets | \$ 371,794,491 | \$ 28,666,887 | — | \$ (1,803,540) | \$ 398,657,838 |
| Less Accumulated Depreciation | | | | | |
| Land Improvements | (9,395,156) | (757,024) | — | — | (10,152,180) |
| Infrastructure | (2,823,731) | (250,761) | — | — | (3,074,492) |
| Educational Buildings | (89,348,705) | (6,534,150) | — | — | (95,882,855) |
| Auxiliary Buildings | (65,966,173) | (4,115,427) | — | 13,126 | (70,068,474) |
| Equipment | (20,285,196) | (1,403,291) | — | 1,143,693 | (20,544,794) |
| Library Materials | (2,943,549) | (122,548) | — | 455,694 | (2,610,403) |
| Capital Lease Equipment | (269,834) | (132,566) | — | 56,714 | (345,686) |
| Total Accumulated Depreciation | \$(191,032,344) | \$(13,315,767) | — | \$ 1,669,227 | \$(202,678,884) |
| Net Capital Assets Being Depreciated | \$ 160,463,931 | \$(10,208,454) | \$ 6,669,019 | \$ (57,282) | \$ 156,867,214 |
| Total Net Capital Assets | \$ 180,762,147 | \$ 15,351,120 | — | \$ (134,313) | \$ 195,978,954 |

During fiscal year 2018, the University incurred \$214,932 in interest costs related to the ownership of capital assets. Of this total, \$138,990 was charged as interest expense and \$75,942 was capitalized.

A breakdown of significant projects included in construction in progress is shown below.

| CONSTRUCTION WORK IN PROGRESS | | |
|---|--|--|
| Facility | Balance as of June 30, 2018 | Balance as of June 30, 2019 |
| Physical Activities Center(PAC) | \$22,419,038 | \$5,515,959 |
| Stone Family Center for Health Sciences | 6,031,675 | — |
| Fuquay Welcome Center | 2,640,440 | — |
| Health Professions Center | 1,107,642 | — |
| Upgrade Energy Management System | 698,162 | 703,121 |
| ADA Interior Locks Installation | 533,924 | — |
| University Center West Partial Roof Replacement | — | 374,918 |
| Other projects (not exceeding \$250,000) | 644,205 | 305,553 |
| Total | \$34,075,086 | \$6,899,551 |

NOTE 7 – Noncurrent Liabilities

Changes in noncurrent liabilities for the fiscal years ended June 30, 2019 and 2018, are shown below.

| | Balance June 30, 2018 | Additions | Reductions | Balance June 30, 2019 | Current Portion | Noncurrent Portion |
|---|--------------------------|---------------------|---------------------|--------------------------|---------------------|-----------------------|
| Bonds payable | \$ 90,023,376 | \$41,573,737 | \$12,199,700 | \$119,397,413 | \$11,631,663 | \$107,765,750 |
| Leases payable | 318,338 | 164,834 | 174,321 | 308,851 | 145,066 | 163,785 |
| Derivative instruments - interest rate swap | 699,804 | 52,362 | 28,834 | 723,332 | — | 723,332 |
| Other postemployment benefits | 26,045,725 | 4,003,602 | 6,642,258 | 23,407,069 | — | 23,407,069 |
| Compensated absences | 3,184,537 | 2,861,484 | 2,818,284 | 3,227,737 | 326,622 | 2,901,115 |
| Termination benefits | 413,701 | 183,146 | 216,642 | 380,205 | 255,124 | 125,081 |
| Net pension liability | 7,135,346 | 555,173 | 2,400,640 | 5,289,879 | — | 5,289,879 |
| Other noncurrent liabilities | 6,181 | 6,093 | 7,904 | 4,370 | — | 4,370 |
| Total | \$127,827,008 | \$49,400,431 | \$24,488,583 | \$152,738,856 | \$12,358,475 | \$140,380,381 |

| | Balance June 30, 2017 | Additions | Reductions | Balance June 30, 2018 | Current Portion | Noncurrent Portion |
|---|--------------------------|--------------------|---------------------|--------------------------|--------------------|-----------------------|
| Bonds payable | \$ 98,301,860 | \$ 291,211 | \$ 8,569,695 | \$90,023,376 | \$8,920,862 | \$ 81,102,514 |
| Leases payable | 399,795 | 63,434 | 144,891 | 318,338 | 132,558 | 185,780 |
| Derivative instruments - interest rate swap | 1,215,237 | — | 515,433 | 699,804 | — | 699,804 |
| Other postemployment benefits | 26,910,968 | 5,015,770 | 5,881,013 | 26,045,725 | — | 26,045,725 |
| Compensated absences | 3,062,098 | 2,970,698 | 2,848,259 | 3,184,537 | 337,594 | 2,846,943 |
| Termination benefits | 383,976 | 207,048 | 177,323 | 413,701 | 224,533 | 189,168 |
| Net pension liability | 7,449,403 | 1,220,686 | 1,534,743 | 7,135,346 | — | 7,135,346 |
| Other noncurrent liabilities | 21,663 | 6,372 | 21,854 | 6,181 | — | 6,181 |
| Total | \$137,745,000 | \$9,775,219 | \$19,693,211 | \$127,827,008 | \$9,615,547 | \$118,211,461 |

The other postemployment benefits balance at June 30, 2017 presented above has been amended from the amount published in the 2017 University financial report to incorporate the prior period adjustment for change in accounting principle that arose from GASB statements 75 and 85, which took effect July 1, 2017.



NOTE 8 – Debt Related to Capital Assets

Bonds Payable – The following schedule details bonds payable at June 30, 2019, compared to the previous fiscal year.

| SCHEDULE OF BONDS PAYABLE | | | | | | | |
|---|------------|------------------|---------------|-----------------------|-------------------------------------|-------------------------------------|-------------------------------|
| | Issue Date | Interest Rate | Maturity Date | Original Issue Amount | Principal Outstanding June 30, 2019 | Principal Outstanding June 30, 2018 | Current Portion June 30, 2019 |
| Student Fee Bonds | | | | | | | |
| Direct Placements of Debt | | | | | | | |
| Series 2006, Recreation & Fitness Center | 2006 | 4.67% | 2028 | 7,250,000 | 3,987,774 | 4,350,262 | 379,452 |
| Series K-3, Refund Series H and I | 2012 | 1.90% | 2023 | 42,840,000 | 18,410,000 | 22,680,000 | 4,350,000 |
| Series L-1, Health Professions Center 3rd Floor | 2017 | 2.90% | 2036 | 8,050,000 | 7,470,000 | 7,780,000 | 320,000 |
| Series L-2, Refund Series J | 2017 | 2.15% | 2026 | 21,440,000 | 21,440,000 | 21,440,000 | — |
| Series L-3, Refund Series J | 2017 | 2.65% | 2028 | 9,955,000 | 9,955,000 | 9,955,000 | — |
| Student Fee Bonds – Direct Placements | | | | 89,535,000 | 61,262,774 | 66,205,262 | 5,049,452 |
| Other Debt | | | | | | | |
| Series G, Recreation & Fitness Center | 1999 | 0.00% to 10.00%* | 2019 | 4,700,000 | — | 800,000 | — |
| Series J, Business and Engineering Center | 2009 | 3.45% to 3.70% | 2019 | 50,185,000 | 2,425,000 | 4,755,000 | 2,425,000 |
| Series K-1, Teaching Theatre | 2012 | 2.00% to 4.00% | 2032 | 12,300,000 | 8,760,000 | 9,230,000 | 480,000 |
| Series M, Physical Activities Center | 2019 | 4.00% to 5.00% | 2037 | 37,245,000 | 34,570,000 | — | 1,175,000 |
| Student Fee Bonds – Other Debt | | | | 104,430,000 | 45,755,000 | 14,785,000 | 4,080,000 |
| Student Fee Bonds | | | | 193,965,000 | 107,017,774 | 80,990,262 | 9,129,452 |
| Auxiliary System Bonds | | | | | | | |
| Direct Placements of Debt | | | | | | | |
| Series 2008A, Student Housing Facilities | 2008 | 3.97% | 2021 | 9,800,000 | 7,275,000 | 7,575,000 | 1,800,000 |
| Other Debt | | | | | | | |
| Series 2003, Student Housing Facilities | 2003 | 3.00% to 4.50% | 2024 | 8,005,000 | 3,090,000 | 3,530,000 | 460,000 |
| Auxiliary System Bonds | | | | \$ 17,805,000 | \$ 10,365,000 | \$ 11,105,000 | 2,260,000 |
| Subtotal Bonds Payable | | | | \$211,770,000 | \$117,382,774 | \$92,095,262 | \$11,389,452 |
| Net Unamortized Premiums and Costs | | | | — | \$ 2,014,640 | \$(2,071,886) | \$ 242,211 |
| Total Bonds Payable | | | | | \$119,397,414 | \$90,023,376 | \$11,631,663 |

Student Fee Bond Series G was a variable interest bond with weekly rates. The University exercised its option to redeem Series G bonds in whole on October 1, 2018. All other bonds are term or serial with fixed annual rates as identified in the preceding table.

The University of Southern Indiana Student Fee Bonds Series G of 1999, Series J of 2009, Series K-1 and K-3 of 2012, Series L-1, L-2, and L-3 of 2017, and Series M of 2019 are secured by a pledge and first lien on student fees. Student Fee Bonds Series 2006 are secured by a pledge and junior lien on student fees. These student fee bonds contain a provision that the bond trustee may, at its discretion and upon the written request of the holders of 25% of the bonds then outstanding, seek legal or equitable remedy in the event of default.

The University of Southern Indiana Auxiliary System Revenue Bonds, Series 2003 and Series 2008A, are secured by a pledge of and parity first lien on the net income from the Auxiliary System (student housing, parking facilities, and dining services), any insurance proceeds, amounts held in the debt service funds or project funds, and investment income thereon. These auxiliary system bonds also contain a provision that the bond trustee may, at its discretion and upon the written request of the holders of 25% of the bonds then outstanding, seek legal or equitable remedy in the event of default.

Annual debt service requirements through maturity for bonds payable are presented in the following chart.

| ANNUAL DEBT SERVICE REQUIREMENTS | | | | |
|----------------------------------|---------------------|--------------------|---------------------|---------------------|
| Fiscal Year Ended June 30 | Direct Placements | | Other Debt | |
| | Principal | Interest | Principal | Interest |
| 2020 | \$6,849,452 | \$1,694,347 | \$4,540,000 | \$2,032,400 |
| 2021 | 10,727,209 | 1,461,808 | 2,205,000 | 1,893,720 |
| 2022 | 11,635,797 | 1,151,526 | 2,290,000 | 1,804,675 |
| 2023 | 6,640,257 | 927,917 | 2,385,000 | 1,711,438 |
| 2024 | 6,795,626 | 775,592 | 2,490,000 | 1,611,250 |
| 2025-2029 | 22,084,433 | 2,052,702 | 11,715,000 | 6,419,687 |
| 2030-2034 | 2,275,000 | 390,558 | 13,260,000 | 3,468,600 |
| 2035-2039 | 1,530,000 | 67,425 | 9,960,000 | 816,800 |
| Total | \$68,537,774 | \$8,521,875 | \$48,845,000 | \$19,758,570 |

NOTE 9 – Series M Bond Issue

On February 12, 2019, the University issued \$37,245,000 in student fee revenue bonds with an all-in true interest cost of 3.21%. Net proceeds from the bond issue are to be used to fund the second phase of the construction, renovation and equipping of the Physical Activities Center Classroom Renovation and Expansion project. Annual debt service payments of approximately \$2.7 million are scheduled through October 2037.

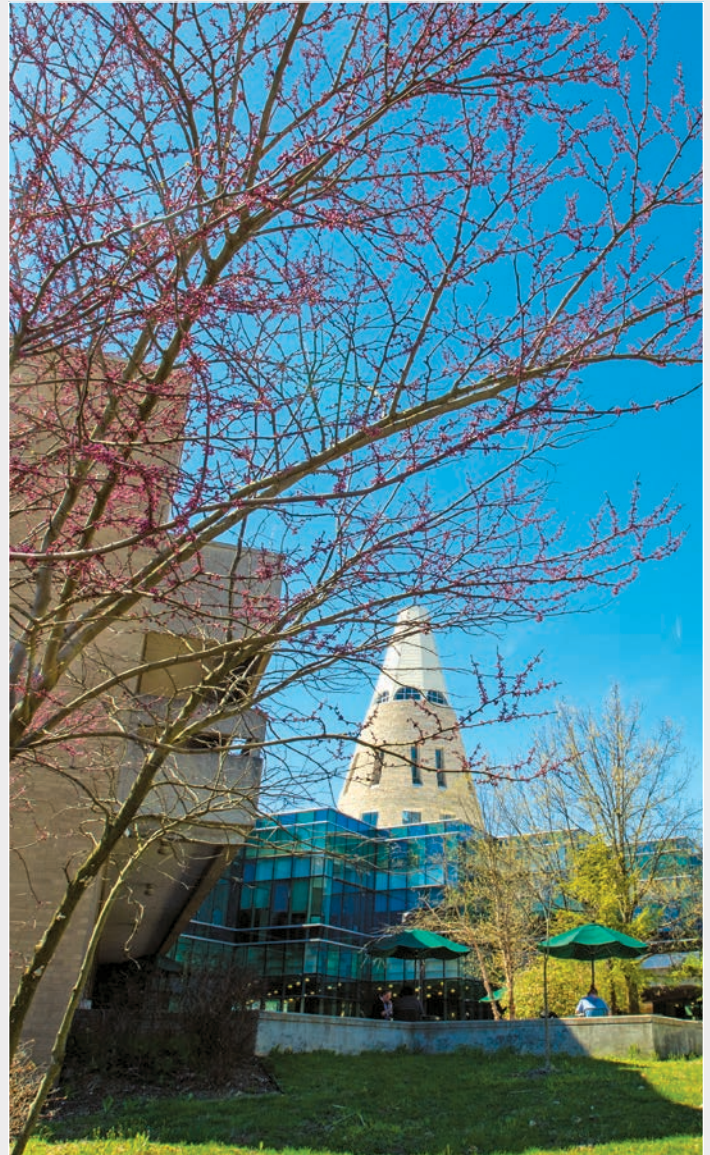
NOTE 10 – Lease Obligations

The University spent \$236,399 and \$211,262 on operating leases as of June 30, 2019 and 2018, respectively. These leases are included in supplies and other services on the Statement of Revenues, Expenses, and Changes in Net Position. The following schedule summarizes the types of operating lease payments at June 30, 2019, compared to the previous fiscal year.

| OPERATING LEASE PAYMENTS | | |
|--------------------------|------------|------------|
| | 2019 | 2018 |
| Off-campus facilities | \$ 135,347 | \$ 148,027 |
| Equipment | 87,399 | 49,862 |
| Vehicles | 13,653 | 13,373 |

The University also has lease agreements with Xerox Corporation for the use of copiers that are substantively lease-purchases. These capital lease obligations are included in the Statement of Net Position. The gross amount of assets recorded for these capital leases totaled \$727,786 and \$662,831 as of June 30, 2019 and 2018, respectively. Accumulated depreciation of leased equipment totaled \$421,537 and \$345,686 as of June 30, 2019 and 2018, respectively.

The expense resulting from amortization of assets recorded under capital leases is included with depreciation expense on the Statement of Revenues, Expenses and Changes in Net Position.



Future minimum scheduled lease payments under these agreements are illustrated in the following schedule.

| FUTURE MINIMUM LEASE PAYMENTS | | |
|--------------------------------------|----------------|------------------|
| Fiscal year ending June 30 | Capital Leases | Operating Leases |
| 2020 | 148,703 | 93,877 |
| 2021 | 81,709 | 19,258 |
| 2022 | 48,212 | 6,357 |
| 2023 | 35,015 | — |
| 2024 | 3,315 | — |
| Total future minimum payments | \$316,954 | \$119,492 |
| Less interest | (8,103) | |
| Total principal payments outstanding | \$308,851 | |

NOTE 11 – Retirement Plans

Substantially all regular employees of the University are covered by either the Teachers Insurance and Annuity Association (TIAA) Plan or by the Public Employees' Retirement Fund (PERF) Hybrid plan. The TIAA plan is an IRC 403(b) defined contribution plan; PERF Hybrid is a defined benefit and defined contribution plan under IRC 401(a) and a state plan described in IC 5-10.2, in IC 5-10.3, and in 35 IAC 1.2. The University contributed \$5,842,836 to these programs in fiscal year 2018-19, which represents approximately 9.06% of the total University payroll and 10.84% of the benefit-eligible employees' payroll for the same period.

Defined Contribution Retirement Plan

Faculty and Administrators — Eligible employees may participate in the TIAA Retirement Plan upon the completion of one year of employment. Participation may begin sooner if the employee was a participant in TIAA, or another university-sponsored retirement plan, for at least one year prior to eligible employment at the University. The University contributed \$4,776,078 to this plan for 672 participating employees for fiscal year ending June 30, 2019, and \$4,672,809 for 647 participating employees for fiscal year ending June 30, 2018. The annual payroll for this group totaled \$44,995,676 and \$44,493,852 for fiscal years ending June 30, 2019 and 2018, respectively.

Support Staff — For newly hired staff, the USI Board of Trustees approved a new defined contribution plan on March 6, 2014. The new plan applies only to newly hired support staff in regular assignments with a 50% or greater schedule with an employment date on or after July 1, 2014, and no prior PERF-eligible employment with the University. The new plan was established with TIAA, with the same immediate vesting and other features of the defined contribution plan for faculty and administrators, but with a fixed employer contribution of 7% of compensation and using the PERF definition of eligible compensation. The University contributed \$193,973 to this plan for 137 participating employees for fiscal year ending June 30, 2019, and \$141,887 to this plan for 101 participating employees for the fiscal year ending June 30, 2018. The annual payroll for this group totaled \$2,771,038 and \$2,026,954 for fiscal years ending June 30, 2019 and 2018, respectively.

TIAA issues an annual financial report that includes financial statements and required supplementary information for the plan as a whole and for its participants. That report may be obtained by writing Teachers Insurance and Annuity Association, 730 3rd Avenue, New York, NY 10017-3206, or via its web site at www.tiaa.org.

Hybrid Defined Benefit and Defined Contribution Retirement Plan

Plan description — Support staff in eligible positions and who worked at least half-time and who were hired on or before July 1, 2014, participated in the PERF Hybrid Plan, a retirement program administered by the Indiana Public Retirement System (INPRS), an agency of the State of Indiana. PERF is a cost-sharing, multiple-employer defined benefit and defined contribution plan which is administered in accordance with IC 5-10.2, IC 5-10.3, and 35 IAC 1.2. Effective January 1, 2018, funds previously known as annuity savings accounts (which had been reported within defined benefit (DB) funds) were recategorized as defined contribution (DC) funds based on Internal Revenue Service Private Letter Rulings PLR-193-2016 and PLR-110249-18. DC member balances previously reported within PERF DB fund totals were transferred to the appropriate DC fund as of January 1, 2018. Benefit provisions are established and/or amended by the State of Indiana. INPRS issues a publicly available financial report that includes financial statements and required supplementary information for the plan as a whole and for PERF participants. That report may be obtained at www.in.gov/inprs/annualreports.htm.

Benefits provided — PERF Hybrid consists of the Public Employees' Defined Benefit Account (PERF DB) and the Public Employees' Hybrid Members Defined Contribution Account (PERF Hybrid DC).

PERF DB provides retirement, disability, and death benefits. Employees were eligible to participate in this plan immediately upon employment and are fully vested after ten years of employment. The following table is a summary of the key information for the PERF DB fund administered by INPRS. For a complete list of the fund rules, please reference the applicable Indiana Code at <http://iga.in.gov/>.

| Full Retirement Benefit | | Early Retirement Benefit | Nonvested Termination |
|---|---|---|--------------------------------------|
| Eligibility | Annual Pension Benefit | | |
| Age 65 and 10 years (eight years for certain elected officials) of creditable service, Age 60 and 15 years of creditable service, and Age 55 if age and creditable service total at least 85. | Equals 1.1% X Average Annual Compensation X Years of Creditable Service Average annual compensation uses the 20 highest calendar quarters (or only four quarters for an elected official), in groups of four consecutive calendar quarters with no quarter used more than once (includes member contributions paid for by the employer and up to \$2,000 of severance). | Age 50 and minimum of 15 years of creditable service (44% of full benefit at age 50, increasing 5% per year up to 89% at age 59). | Refer to Defined Contribution Funds. |

| Disability Benefit | Survivor Benefit | | COLA – Cost of Living Adjustment |
|---|--|--|---|
| | While in Active Service | While Receiving a Benefit | |
| An active member qualifying for Social Security disability with five years of creditable service may receive an unreduced retirement benefit for the duration of their disability (minimum of \$180 per month for PERF DB). | Minimum of 15 years of service or member was at least age 65 with 10 to 14 years of service. A spouse or dependent beneficiary immediately receives a benefit as if the member retired the later of age 50 or the age the day before the member's death. | If the member selected one of the following forms of payment: Five Year Guaranteed, Joint with Full, Joint with Two-Thirds, or Joint with One-Half, a spouse or dependent receives the benefit associated with the selected form of payment. | Ad hoc. No COLA, but a one-time check (13th check) by October 1, 2017 for members retired before December 1, 2016 of \$150 to \$450 depending on service. |

Perf Hybrid DC provides supplemental retirement benefits to PERF DB members. Members are fully vested in their account balance, which includes all contributions and earnings. Members may withdraw their account balance upon retirement, termination, disability, or death. As of January 1, 2018, MetLife is an available option for members that choose to annuitize their defined contribution balance.

| RETIREMENT AND TERMINATION BENEFIT | DISABILITY BENEFIT | SURVIVOR BENEFIT |
|--|---|---|
| After 30-day separation from employment, the member is entitled to the sum total of vested contributions plus earnings. Amount may be paid in a lump sum, partial lump sum, direct rollover to another eligible retirement plan, or a monthly annuity (in accordance with INPRS requirements). | Upon providing proof of the member's qualification for social security disability benefits, the member is entitled to the sum total of vested contributions plus earnings. Amount can be paid in a lump sum, direct rollover to another eligible retirement plan, or a monthly annuity (in accordance with INPRS requirements). | Beneficiary is entitled to the sum total of vested contributions plus earnings. Amount can be paid in a lump sum, direct rollover to another eligible retirement plan, or a monthly annuity (in accordance with INPRS requirements) |

Contributions — The required contributions are determined by the INPRS Board of Trustees based on actuarial investigation and valuation in accordance with IC 5-10.2-2-11. There are two parts to this plan: the PERF Hybrid DC fund to which members contribute 3% of their salary and PERF DB fund to which the University contributed 11.2% of the employee's salary this fiscal year. The University contributed \$872,785 for 213 employees participating in the PERF Hybrid plan during the 2018-19 fiscal year and \$974,750 for 246 employees participating during 2017-18. These contribution amounts include the 3% member portion, which the University has elected to pay on behalf of its employees.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

The University reported a liability of \$5,289,879 at June 30, 2019, and \$7,135,346 at June 30, 2018, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2018, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation dated June 30, 2018 for assets and June 30, 2017 rolled forward to June 30, 2018 for liabilities. The University's proportion of the net pension liability was based on wages reported by employers relative to the collective wages of the plan. At June 30, 2018, the University's proportion was 0.16%, which was unchanged from June 30, 2017.

For the year ended June 30, 2019, the University recognized pension expense of \$(191,591). At June 30, 2019, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources.

| DEFERRED RESOURCES | JUNE 30, 2019 | |
|---|--------------------------------|-------------------------------|
| | Deferred Outflows of Resources | Deferred Inflows of Resources |
| Differences between expected and actual experience | 69,181 | 361 |
| Changes in assumptions | 12,603 | 849,363 |
| Net difference between projected and actual earnings on pension plan investments | 156,665 | — |
| Changes in proportion and differences between the University's contributions and proportionate share of contributions | 12,205 | 312,317 |
| The University's contributions subsequent to the measurement date | 871,592 | — |
| Total | \$1,122,246 | \$1,162,041 |

For the year ended June 30, 2018, the University recognized pension expense of \$346,489. At June 30, 2018, the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources.

| DEFERRED RESOURCES | JUNE 30, 2018 | |
|---|--------------------------------|-------------------------------|
| | Deferred Outflows of Resources | Deferred Inflows of Resources |
| Differences between expected and actual experience | 135,508 | 5,538 |
| Changes in assumptions | 114,564 | — |
| Net difference between projected and actual earnings on pension plan investments | 1,128,687 | 357,742 |
| Changes in proportion and differences between the University's contributions and proportionate share of contributions | 99,047 | 475,194 |
| The University's contributions subsequent to the measurement date | 974,750 | — |
| Total | \$2,452,556 | \$838,474 |

\$871,592 reported as deferred outflows of resources related to pensions resulting from the University's contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows.

| YEAR ENDED JUNE 30 | |
|--------------------|--------------------|
| 2019 | (64,077) |
| 2020 | (295,478) |
| 2021 | (458,146) |
| 2022 | (93,686) |
| 2023 | — |
| Thereafter | — |
| Total | \$(911,387) |

Actuarial assumptions — The total pension liability in the June 30, 2018 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

| | |
|----------------------------------|--|
| Inflation | 2.25% |
| Salary Increases | 2.50-4.25%, including inflation |
| Investment rate of return | 6.75%, net of investment expense |
| Cost of Living Increases | It is assumed a service-based 13th check will be paid in the 2020 and 2021 fiscal years. Thereafter, the following COLAs, compounded annually, are assumed: 0.40% beginning on January 1, 2022 0.50% beginning on January 1, 2034 0.60% beginning on January 1, 2039 |

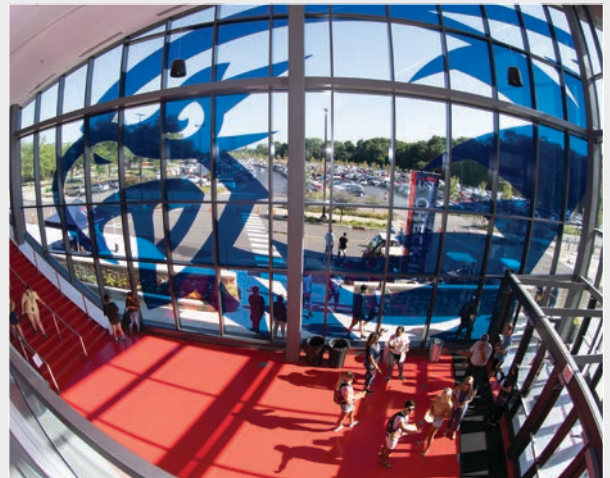
A load of final average salary of \$400 was included to reflect unused sick leave.

Mortality rates were based on the RP-2014 Total Data Set Mortality Tables, with Social Security generational improvements from 2006 based on the Social Security Administration's 2014 Trustee Report for healthy members and the RP-2014 Disability Mortality Tables, with Social Security generational improvements from 2006 based on the Social Security Administration's 2014 Trustee Report for disabled members.

The actuarial assumptions used in the June 30, 2018 valuation were adopted by the INPRS Board in April 2018. The majority of the actuarial assumptions and methods are based on plan experience from July 1, 2010 through June 30, 2014, and were first used in the June 30, 2015 valuation.

The long-term expected rate of return on pension plan investments was determined using a building-block approach and assumes a time horizon, as defined in the INPRS Investment Policy Statement. A forecasted rate of inflation serves as the baseline for the return expectation. Various real return premiums over the baseline inflation rate have been established for each asset class. The long-term expected nominal rate of return has been determined by calculating a weighted average of the expected real return premiums for each asset class, adding the projected inflation rate, and adding the expected return from rebalancing uncorrelated asset classes. The target allocation and best estimates of geometric real rates of return for each major asset class are summarized in the following table.

| ASSET RATE OF RETURN | | |
|------------------------------------|-------------------|--|
| Asset Class | Target Allocation | Long-Term Expected Real Rate of Return |
| Public Equity | 22% | 4.4% |
| Private Equity | 14 | 5.4 |
| Fixed Income – Ex Inflation-Linked | 20 | 2.2 |
| Fixed Income – Inflation-Linked | 7 | 0.8 |
| Commodities | 8 | 2.3 |
| Real Estate | 7 | 6.5 |
| Absolute Return | 10 | 2.7 |
| Risk Parity | 12 | 5.2 |
| Total | 100% | |



Discount rate — The discount rate used to measure the total pension liability was 6.75%. The projection of cash flows used to determine the discount rate assumed the contributions from employers and where applicable from the members, would at the minimum be made at the actuarially determined required rates computed in accordance with the current funding policy adopted by the Board, and contributions required by the State of Indiana (the non-employer contributing entity) would be made as stipulated by State statute. Based on those assumptions, each defined benefit pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefits to determine the total pension liability.

The following presents the University's proportionate share of the net pension liability calculated using the discount rate of 6.75%, as well as what the University's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (5.75%) or 1-percentage-point higher (7.75%) than the current rate.

PROPORTIONATE SHARE OF NET PENSION LIABILITY

| | 1% Decrease (5.75%) | Discount Rate (6.75%) | 1% Increase (7.75%) |
|---|------------------------|--------------------------|------------------------|
| University's proportionate share of the net pension liability | \$8,327,120 | \$5,289,879 | \$2,757,151 |

Basis of Accounting — The financial statements of INPRS have been prepared using the accrual basis of accounting in conformity with generally accepted accounting principles (GAAP) as applied to government units. Under the accrual basis, revenues are recognized when earned, and expenses are recognized when liabilities are incurred, regardless of the timing of related cash flows. The Governmental Accounting Standards Board (GASB) is the accepted standards setting body for established governmental accounting and financial reporting principles. INPRS applies all applicable GASB pronouncements in accounting and reporting for its operations. Investments are reported at fair value.

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position and additions to/deductions from the fiduciary net position have been determined on the same basis as they are reported by INPRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms.

In 2015, the Indiana General Assembly passed legislation that required employers who chose to freeze participation in PERF to pay their share of the pension plan's unfunded liability. The University's share of this liability was \$347,008, which was paid in full on June 27, 2016.

NOTE 12 – Risk Management

The University is exposed to various risks of loss: torts; errors or omissions; theft, damage to property or destruction of assets; vehicle losses; job-related illness or injuries to employees; and natural disasters. The University manages these risks through a combination of risk retention and risk transfer, or the purchase of commercial insurance. Property insurance for buildings and contents and other special form coverage is subject to a deductible of \$100,000 per occurrence. Specifically, for earthquake, there is an additional 2% of loss deductible (per unit) for building, contents and business income. For the University's main campus there is a minimum deductible of \$100,000 for flood for each loss. There is also a \$100,000 minimum deductible for "Windstorm" meaning wind, wind driven rain or hail. Educators' legal liability has a \$50,000 retention for each wrongful acts claim. General liability, cyber liability, professional liability, commercial crime, workers' compensation, pollution (which includes mold), and commercial auto are insured by commercial insurance subject to various deductibles. Life and disability insurance are handled through fully insured commercial policies. No liability exists at the balance sheet date for unpaid claims.

The University did not have a significant reduction in insurance coverage from coverage in the prior year. Additionally, the University did not have any settlements exceeding insurance coverage for any of the prior three years.

The University has two health care plans available for new enrollment of full-time benefit-eligible employees; one of these plans is also available to retirees. A third health care plan is only available to retirees. All of the plans are funded under a self-funded arrangement whereby the University is billed for actual claims paid by the insurer on behalf of the covered participants plus administrative fees. For fiscal year ended on June 30, 2019, the University's contribution to these health care plans totaled \$11,558,506 for 1,043 employees and \$1,961,329 for 436 retirees. For the same period, employees and retirees made contributions totaling \$2,692,381 and \$743,729 respectively.

The University assumes the risk for medical claims exceeding the maximum expected cost but has mitigated the additional risk by purchasing specific stop loss coverage for active employees' individual claims over \$225,000. The University also has established a reserve to cover a significant portion of the aggregate liability beyond 125% of expected claims. The liability for medical claims incurred but not reported at June 30, 2019, is based on an average monthly claim multiplied by the plan provider's average turnaround time from when claims are incurred to when claims are submitted to the University for payment. Changes in the balance of claims liabilities during the 2017-18 and 2018-19 fiscal years are as follows.

CHANGE IN CLAIM LIABILITY

| Fiscal Year | Beginning Liability | Claims Incurred | Claims Paid | Ending Liability |
|-------------|---------------------|-----------------|----------------|------------------|
| 2017-18 | \$1,042,076 | \$12,967,741 | \$(12,891,047) | \$1,118,770 |
| 2018-19 | \$1,118,770 | \$13,771,420 | \$(13,607,723) | \$1,282,467 |

NOTE 13 - Other Postemployment Benefits (OPEB)

General Information about the OPEB Plan

Plan Description — The USI Voluntary Employees' Benefit Association (VEBA) Trust provides OPEB for eligible full-time employees. VEBA is a single employer defined benefit health care plan administered by the Old National Trust Company. The USI Board of Trustees has the authority to establish or amend the benefit provisions of the plan. Old National Trust Co. does not provide a stand-alone financial report of the USI VEBA Trust, but the plan assets and financial activity are included as part of its publicly available audited financial report. That report may be obtained by writing to Old National Bancorp, One Main Street, Evansville, IN 47708, or by calling 800-731-2265.

Benefits Provided — VEBA provides medical, dental, and life insurance benefits for eligible retirees and their dependents. The OPEB plan is closed to new entrants. Full time employees hired before July 1, 2014 whose age plus years of creditable service equal 57 as of July 1, 2014, or who have 10 years of creditable service as of July 1, 2014, are eligible for lifetime medical and dental coverage at retirement once they reach age 60 with 10 years of service, or for certain eligible employees, age 55 with 85 points (age plus years of service is at least 85). Retirees hired prior to 1993 contribute 25% of the medical and dental premium rates regardless of years of service at retirement. Eligible retirees hired after 1993 contribute a percentage of the medical and dental premium rates based on their years of service at retirement. The percentages range from 25% to 75%. Employees hired before July 1, 2014 are eligible for University-subsidized life insurance.

Employees covered by benefit terms— At June 30, 2019, the following employees were covered by the benefit terms.

| | |
|---|------------|
| Inactive employees or beneficiaries currently receiving medical/dental benefit payments | 259 |
| Inactive employees entitled to but not yet receiving medical/dental benefit payments | 0 |
| Active employees eligible for medical/dental | 332 |
| Total | 591 |

| | |
|---|------------|
| Inactive employees or beneficiaries currently receiving life insurance benefit payments | 325 |
| Inactive employees entitled to but not yet receiving life insurance benefit payments | 0 |
| Active employees eligible for life insurance | 631 |
| Total | 956 |

Contributions — Historically, the trust has been funded from three sources: University contributions and reserves designated by the University Board of Trustees for this purpose, employee payroll deductions for post-retirement benefits, and retiree contributions for medical and dental insurance premiums. In 2013, management elected to discontinue contributions to the trust from employees and retirees in anticipation of changes to retiree insurance coverage. The University did not contribute institutional funds to the VEBA during the most recent fiscal year.

The University uses a pay-as-you-go financing method where employee payroll deductions for post-retirement benefits and retiree contributions for medical and dental premiums are made at about the same time and in the same amount as benefit payments and expenses coming due. The University remits medical claims incurred, dental premiums, and life insurance premiums directly to the third-party insurers. The University payroll deduction rates for medical, dental, and life insurance ranged from \$133.07 to \$580.09 per month for single coverage and \$388.41 to \$1,603.31 for family coverage. Retiree contributions for medical and dental ranged from \$112.32 to \$577.08 per month for single coverage and \$341.00 to \$1,600.31 for family coverage. The University also offers retiree and spouse coverage, as well as retiree and dependent coverage, with rates falling within the ranges provided.



Net OPEB Liability

The University's net OPEB liability was measured as of June 30, 2019. The total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of July 1, 2018 with results projected to the June 30, 2019 measurement date on a "no loss/no gain" basis.

Actuarial assumptions — The total OPEB liability in the June 30, 2019 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified.

| | |
|-------------------------------------|---|
| Inflation | 2.25% |
| Salary increases | 2.50-4.25%, including inflation |
| Health care cost trend rates | 8.50% for 2020, decreasing 0.50% per year to an ultimate rate of 5% for 2027 and later years for medical 4.75% for 2020, decreasing 0.25% per year to an ultimate rate of 3% for 2027 and later for dental |

Mortality rates were based on the RPH-2017 Total Dataset Mortality Table fully generational using scale MP-2017 for healthy retirees and the RPH-2017 Disabled Mortality Table fully generational using scale MP-2017 for disabled retirees.

Retiree contributions are assumed to increase according to health care trend rates.

The actuarial assumptions used in the June 30, 2019 valuation were based on the results of an actuarial experience study in 2013.

The long-term expected real rate of return on the OPEB plan investment is assumed to be 7%. This was determined using a building block method in which expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. These expected future real rates of return are then combined to produce the long-term expected rate of return by weighting them based on the target asset allocation percentage and adding in expected inflation. The best estimates of arithmetic real rates of return for each major asset class are summarized in the following table. Returns shown below are real rates of return net of a 2.50% inflation assumption.

| ASSET CLASS | TARGET ALLOCATION | LONG-TERM EXPECTED REAL RATE OF RETURN |
|------------------------|-------------------|--|
| Domestic Large Cap | 45% | 7.5% |
| Domestic Mid/Small Cap | 12 | 8.5 |
| International Equity | 13 | 7.5 |
| Domestic Bonds | 30 | 2.5 |
| Total | 100% | |

Discount Rate — The final equivalent single discount rate used for this year's accounting valuation is 7% as of the beginning and end of the fiscal year with the expectation that the University will continue contributing a percentage of pay-go cost to ensure that the trust has sufficient balance to pay for future benefit payments. The University is expected to withdraw at least 5% of the VEBA Trust in the future to pay for the pay-go costs. Based on this year's expected benefit payments, the minimum required University contribution to finance future benefit payments is 50% of pay-go cost.

The discount rate used when the OPEB plan investments are insufficient to pay for future benefit payments are selected from the range of indices as shown in the table below, where the range is given as the spread between the lowest and highest rate shown.

| YIELD AS OF | JUNE 30, 2019 |
|--|---------------|
| Bond Buyer Go 20-Bond Municipal Bond Index | 3.51% |
| S&P Municipal Bond 20-Year High Grade Rate Index | 2.79 |
| Fidelity 20-Year Go Municipal Bond Index | 3.13 |
| Bond Index Range | 2.79-3.51% |

| CHANGES IN THE NET OPEB LIABILITY | | JUNE 30, 2019 | |
|--|--------------------------|---|----------------------------|
| | Total OPEB Liability (a) | Increase (Decrease) Plan Fiduciary Net Position (b) | Net OPEB Liability (a)-(b) |
| Balances at 6/30/2018 | \$49,864,398 | \$23,818,673 | \$26,045,725 |
| Changes for the year: | | | |
| Service Cost | 504,688 | | 504,688 |
| Interest | 3,447,775 | | 3,447,775 |
| Changes in assumptions | — | | — |
| Differences between expected and actual experience | (3,795,748) | | (3,795,748) |
| Contributions— employer | | 1,197,189 | (1,197,189) |
| Net Investment Income | | 1,649,321 | (1,649,321) |
| Benefit Payments | (2,268,697) | (2,268,697) | — |
| Administrative Expense | | (51,139) | 51,139 |
| Net Changes | (2,111,982) | 526,674 | (2,638,656) |
| Balances at 6/30/2019 | \$47,752,416 | \$24,345,347 | \$23,407,069 |

| CHANGES IN THE NET OPEB LIABILITY | | JUNE 30, 2018 | |
|--|--------------------------|---|----------------------------|
| | Total OPEB Liability (a) | Increase (Decrease) Plan Fiduciary Net Position (b) | Net OPEB Liability (a)-(b) |
| Balances at 6/30/2017 | \$49,539,365 | \$22,628,397 | \$26,910,968 |
| Changes for the year: | | | |
| Service Cost | 558,526 | | 558,526 |
| Interest | 3,441,886 | | 3,441,886 |
| Changes in assumptions | 962,342 | | 962,342 |
| Differences between expected and actual experience | (2,749,612) | | (2,749,612) |
| Contributions— employer | | 1,888,109 | (1,888,109) |
| Net Investment Income | | 1,243,292 | (1,243,292) |
| Benefit Payments | (1,888,109) | (1,888,109) | — |
| Administrative Expense | | (53,016) | 53,016 |
| Net Changes | 325,033 | 1,190,276 | (865,243) |
| Balances at 6/30/2018 | \$49,864,398 | \$23,818,673 | \$26,045,725 |

Sensitivity of the net OPEB liability to changes in the discount rate — The following presents the net OPEB liability of the University, as well as what the University's net OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6%) or 1-percentage-point higher (8%) than the current discount rate.

| | 1% Decrease (6%) | Discount Rate (7%) | 1% Increase (8%) |
|--------------------|------------------|--------------------|------------------|
| Net OPEB liability | \$29,686,981 | \$23,407,069 | \$18,211,552 |

Sensitivity of the net OPEB liability to changes in the health care cost trend rates— The following presents the net OPEB liability of the University, as well as what the University's net OPEB liability would be if it were calculated using health care trend rates that are 1-percentage-point lower (7.50% decreasing to 4%) or 1-percentage-point higher (9.50% decreasing to 6%) than the current health care cost trend rates.

| | 1% Decrease (7.5% decreasing to 4%) | Healthcare Cost Trend Rates (8.5% decreasing to 5%) | 1% Increase (9.5% decreasing to 6%) |
|--------------------|-------------------------------------|---|-------------------------------------|
| Net OPEB liability | \$17,826,382 | \$23,407,069 | \$30,166,656 |

OPEB plan fiduciary net position — Detailed information about the VEBA plan's fiduciary net position is available in Old National Bank's audited financial report.

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2019, the University recognized OPEB expense of \$726,503. At June 30, 2019, the University reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources.

| DEFERRED RESOURCES | | |
|--|---------------------------------------|--------------------------------------|
| | Deferred Outflows of Resources | Deferred Inflows of Resources |
| Differences between expected and actual experience | — | 3,905,305 |
| Changes in assumptions | 481,170 | — |
| Net differences between projected and actual earnings in OPEB plan investments | 203,324 | 16,514 |
| Total | \$684,494 | \$3,921,819 |

For the year ended June 30, 2018, the University recognized OPEB expense of \$2,092,221. At June 30, 2018, the University reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources.

| DEFERRED RESOURCES | | |
|--|---------------------------------------|--------------------------------------|
| | Deferred Outflows of Resources | Deferred Inflows of Resources |
| Differences between expected and actual experience | — | 2,062,209 |
| Changes in assumptions | 721,756 | — |
| Net differences between projected and actual earnings in OPEB plan investments | 271,098 | — |
| Total | \$992,854 | \$2,062,209 |

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows.

| YEAR ENDED JUNE 30 | |
|---------------------------|-------------|
| 2020 | (1,648,420) |
| 2021 | (1,648,423) |
| 2022 | 63,648 |
| 2023 | (4,130) |
| 2024 | — |
| Thereafter | — |

NOTE 14 - Compensated Absence Liability

Vacation leave and similar compensated absences (such as sick leave) based on past service are accrued as a liability as earned. The liability is measured at the salary rate in effect at the balance sheet date, and additional amounts are accrued for all required salary-related payments due a terminating or retiring employee. The salary-related payments subject to this accrual include the University's share of Social Security and Medicare taxes, as well as the University's contributions to a defined benefit retirement plan and a defined contribution retirement plan.

The total cumulative compensated absence liability is \$3,227,737 and \$3,184,537 for June 30, 2019 and 2018, respectively. The current year change represents a \$57,720 increase in accrued vacation; a \$13,452 decrease in sick leave liability; a \$3,387 increase in Social Security and Medicare taxes; a \$6,051 decrease in Public Employees' Retirement Fund (PERF) contributions; and a \$1,596 increase in Teacher's Insurance and Annuity Association (TIAA) contributions. During the fiscal year, \$369,416 was paid out to terminating employees. Payout for terminating employees in fiscal year 2019-20 is expected to decrease approximately 11.58% because of the number who will have reached the requisite retirement age and years of service. For that reason, \$326,622 of the total compensated absence liability is classified as a current liability under accrued payroll, benefits and deductions, and the remaining \$2,901,115 is classified as a noncurrent liability.

NOTE 15 – Termination Benefits Liability

GASB Statement No. 47, *Accounting for Termination Benefits*, requires the University to recognize a liability and an expense for voluntary termination benefits, such as early-retirement incentives, when the offer is accepted, and the amount can be estimated. Members of the University's regular full-time faculty and administrative staff who have been employed in an eligible position prior to January 1, 1999, who have 15 or more consecutive years of service, and who are age 60 or older may receive early-retirement benefits upon request. These benefits include a lump-sum retirement service pay calculated as a percent of final-year salary based on length of service, not to exceed 25%, and continued contribution to retirement annuity contracts through the end of the fiscal year in which the retiree reaches age 66. Salaries are assumed to remain static for purposes of calculating this liability.

The University has 16 retirees currently receiving early-retirement benefits, seven of whose benefits stop after this fiscal year, and nine more who have arranged to begin receiving benefits within the next three years. The liability for these benefits totals \$380,205 at June 30, 2019. Of that amount, \$255,124 is expected to be paid out during the following fiscal year and is classified as a current liability under accrued payroll, benefits and deductions, and the remaining \$125,081 has been classified as noncurrent. This liability will change annually as more employees elect this benefit and as benefits for current retirees end.

NOTE 16 – Functional Expenditures

Operating expenses are reported by natural classification on the face of the Statement of Revenues, Expenses, and Changes in Net Position. Some users of the financial statements have a need to know expenses by functional classification, either for trend analysis or for comparison to other higher education institutions.

The University elected to classify all intercollegiate athletics operating expenses previously reported as auxiliary enterprises as student services beginning July 1, 2018. Given the changing environment of Division II intercollegiate athletics and the stated commitment of the University to that division, the institution does not expect athletics operations to be self-supporting in future periods. Therefore, the institution considers the functional classification of student services to be more accurate and adopted that change accordingly. The functional expenditures for the fiscal year ended June 30, 2018, are presented as previously reported.

This information is presented in the tables below.

| FUNCTIONAL EXPENDITURES | | | | FISCAL YEAR ENDED JUNE 30, 2019 | | | |
|------------------------------------|---------------------|---------------------|-----------------------|---------------------------------|-----------------------------|---------------------|----------------------|
| Function | Salaries and Wages | Benefits | Student Financial Aid | Utilities | Supplies and Other Services | Depreciation | Total |
| Instruction | 33,703,470 | 10,582,148 | | | 3,568,573 | | \$ 47,854,191 |
| Academic Support | 5,537,252 | 2,056,557 | | | 5,101,559 | | \$ 12,695,368 |
| Student Services | 5,862,697 | 2,217,498 | | | 4,431,113 | | \$ 12,511,308 |
| Institutional Support | 9,451,004 | 4,598,148 | | | 6,041,895 | | \$ 20,091,047 |
| Operation and Maintenance of Plant | 3,851,949 | 1,672,866 | | 4,517,541 | 8,571,027 | | \$ 18,613,383 |
| Depreciation | | | | | | 13,279,216 | \$ 13,279,216 |
| Student Aid | | | 8,832,202 | | | | \$ 8,832,202 |
| Public Service | 1,201,279 | 352,513 | | | 976,331 | | \$ 2,530,123 |
| Research | 121,899 | 28,221 | | | 126,524 | | \$ 276,644 |
| Auxiliary Enterprises | 4,783,171 | 2,682,207 | | 892,718 | 15,412,316 | | \$ 23,770,412 |
| TOTAL | \$64,512,721 | \$24,190,158 | \$8,832,202 | \$5,410,259 | \$44,229,338 | \$13,279,216 | \$160,453,894 |

| FUNCTIONAL EXPENDITURES | | | | FISCAL YEAR ENDED JUNE 30, 2018 | | | |
|------------------------------------|---------------------|---------------------|-----------------------|---------------------------------|-----------------------------|---------------------|----------------------|
| Function | Salaries and Wages | Benefits | Student Financial Aid | Utilities | Supplies and Other Services | Depreciation | Total |
| Instruction | 33,463,597 | 10,432,579 | | | 3,984,030 | | \$ 47,880,206 |
| Academic Support | 5,452,584 | 2,123,213 | | | 4,960,153 | | \$ 12,535,950 |
| Student Services | 5,672,700 | 2,252,612 | | | 2,998,105 | | \$ 10,923,417 |
| Institutional Support | 9,508,582 | 4,821,935 | | | 5,047,046 | | \$ 19,377,563 |
| Operation and Maintenance of Plant | 3,779,976 | 1,867,371 | | 4,322,595 | 7,234,984 | | \$ 17,204,926 |
| Depreciation | | | | | | 13,315,767 | \$ 13,315,767 |
| Student Aid | | | 8,680,395 | | | | \$ 8,680,395 |
| Public Service | 1,298,566 | 370,834 | | | 1,185,643 | | \$ 2,855,043 |
| Research | 70,658 | 17,917 | | | 132,552 | | \$ 221,127 |
| Auxiliary Enterprises | 4,862,068 | 2,662,366 | | 971,306 | 16,513,451 | | \$ 25,009,191 |
| TOTAL | \$64,108,731 | \$24,548,827 | \$8,680,395 | \$5,293,901 | \$42,055,964 | \$13,315,767 | \$158,003,585 |

NOTE 17 – Subsequent Event

The 2019 Indiana General Assembly approved \$48 million in bonding authority for the renovation and expansion of 180,000 square feet of the Health Professions Center. The project will improve classrooms, laboratories, student study space, and technology infrastructure across all three floors of the facility. Included in the project is the relocation of the University Health Center to a new facility for University Health Services, Counseling, and Wellness. The University plans to issue the student fee replacement bonds in early 2020 following the reception of additional approvals from the University Board of Trustees and the State of Indiana for the release of the funds and the issuance of the debt.



NOTE 1 – Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

The University of Southern Indiana Foundation (Foundation) is a not-for-profit organization, the mission and principal activity of which is to support the activities of the University of Southern Indiana (University) and includes the activities of various University support organizations. The Foundation's revenues and other support are derived principally from contributions and its activities are conducted principally in the southwest Indiana area.

Principles of Consolidation

The consolidated financial statements include the accounts of the Foundation and its wholly owned subsidiary, Southern Indiana Higher Education Holdings, LLC. All significant intercompany accounts and transactions have been eliminated in consolidation. Operational income of the subsidiary is minimal.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Basis of Presentation

The financial statements of the Foundation have been prepared in accordance with accounting principles generally accepted in the United States of America, which require the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of the Foundation's management and the board of directors (board).

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statements of activities.

Cash

The Foundation considers all liquid investments not classified with investments and with original maturities of three months or less to be cash equivalents. At June 30, 2019 and 2018, the Foundation did not have any cash equivalents.

At June 30, 2019, the Foundation's cash accounts exceed federally insured limits by \$48,000.

Contributions Receivable – Deferred Gifts

During 2019 and 2018, the Foundation received certain irrevocable pledges to be paid from individual estates or more commonly referred to as deferred gifts. These contribution receivables are recorded as revenues with donor restrictions based on the intent of the donor. The amounts were recorded at gross, less allowances for an estimate of amounts that may be uncollectible and a discount based on expected mortality of the individuals and overall credit risks. The allowance for uncollectible contributions was based on a combination of qualitative factors, including mortality, relationship to the Foundation and University, historical contribution levels and history of gifting to the Foundation. The discount rates ranged from 3.61% to 5.59%.

Investments and Net Investment Return

Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value. Investments in private investment funds are recorded at net asset value (NAV), as a practical expedient, to determine fair value of the investment. Investment return includes dividend, interest and other investment income, realized and unrealized gains and losses on investments carried at fair value and realized gains and losses on other investments. Investment return is presented net of fees.

Investment return that is initially restricted by donor stipulation, and for which the restriction will be satisfied in the same year, is included in net assets without donor restrictions. Other investment return is reflected in the consolidated statements of activities as net assets with donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

The Foundation maintains pooled investment accounts for its endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated quarterly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts.

Investments in real estate are recorded at the fair market value when donated or at the lower of cost or market if purchased. The properties held for investment are not depreciated.

Property and Equipment

Property and equipment are depreciated on a straight-line basis over the estimated useful life of each asset.

Long-Lived Asset Impairment

The Foundation evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No impairment loss was recognized for the years ended June 30, 2019 and 2018.

Contributions

Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor-stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period are recorded with donor restrictions and then released from restriction.

Gifts of land, buildings, equipment and other long-lived assets are reported as revenue and net assets without donor restrictions, unless explicit donor stipulations specify how such assets must be used, in which case, the gifts are reported as revenue and net assets with donor restrictions. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of net assets with donor restrictions to net assets without donor restrictions are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

Contributed Services

Contributions of services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated.

No amounts have been reflected in the consolidated financial statements for donated services because the Foundation generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Foundation with specific assistance programs, solicitations and various committee assignments.

Income Taxes

The Foundation is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, the Foundation is subject to federal income tax on any unrelated business taxable income.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Certain costs have been allocated among the programs, management and general and fundraising categories based on actual direct expenditures and other methods.

NOTE 2 – Contributions Receivable

Contributions receivable at June 30, 2019 and 2018, consisted of the following:

| CONTRIBUTIONS RECEIVABLE | | | |
|---|----------------------------|-------------------------|---------------------|
| | 2019 | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Due within one year | \$ 20,148 | \$ 1,413,472 | \$ 1,433,620 |
| Due in one to five years | — | 982,649 | 982,649 |
| Due in five or more years | — | 10,464,000 | 10,464,000 |
| | 20,148 | 12,860,121 | 12,880,269 |
| Less | | | |
| Allowance for uncollectible contributions | — | 3,487,605 | 3,487,605 |
| Unamortized discount | — | 3,122,311 | 3,122,311 |
| | \$ 20,148 | \$ 6,250,205 | \$ 6,270,353 |

The discount rates ranged from 1.14% to 5.59% for 2019. Approximately 44% of the contributions receivable at June 30, 2019, were due from four donors.

| CONTRIBUTIONS RECEIVABLE | | | |
|---|----------------------------|-------------------------|---------------------|
| | 2018 | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Due within one year | \$ 11,125 | \$ 1,309,824 | \$ 1,320,949 |
| Due in one to five years | — | 1,325,068 | 1,325,068 |
| Due in five or more years | — | 10,227,500 | 10,227,500 |
| | 11,125 | 12,862,392 | 12,873,517 |
| Less | | | |
| Allowance for uncollectible contributions | — | 3,477,105 | 3,477,105 |
| Unamortized discount | — | 3,095,458 | 3,095,458 |
| | \$ 11,125 | \$ 6,289,829 | \$ 6,300,954 |

The discount rates ranged from 1.14% to 5.59% for 2018. Approximately 35% of the contributions receivable at June 30, 2018, were due from three donors.

Contributions receivable designated for specific purposes and with time restrictions at June 30, 2019 and 2018, were as follows:

| SPECIFIC CONTRIBUTIONS RECEIVABLE | | |
|--|--------------------|--------------------|
| | 2019 | 2018 |
| Scholarships and awards | \$2,794,228 | \$2,660,598 |
| Educational grants and academic enhancements | 1,346,061 | 1,341,696 |
| Athletic support | 21,162 | 16,418 |
| Other University support | 1,752,573 | 1,950,703 |
| Capital projects | 95 | 2,116 |
| Community outreach | 5,211 | 8,656 |
| Time restrictions | 351,023 | 320,767 |
| Total | \$6,270,353 | \$6,300,954 |

NOTE 3 – Liquidity and Availability

Financial assets available for general expenditure, i.e., without donor or other restrictions limiting their use, within one year of June 30, 2019 and 2018, comprise the following:

| FINANCIAL ASSETS AVAILABLE | | |
|---|---------------------|---------------------|
| | 2019 | 2018 |
| Total financial assets (including cash, accounts and interest receivable, contributions receivable and investments) | \$132,613,113 | \$130,131,452 |
| Board-designated endowments with underlying donor-imposed restrictions | | |
| Restricted funds | (1,152,843) | (1,099,380) |
| Endowments | (25,194,679) | (24,335,617) |
| Donor-imposed restrictions | | |
| Restricted funds | (15,503,602) | (16,237,116) |
| Assets held under split-interest agreements | (1,334,584) | (1,321,775) |
| Endowments | (73,729,822) | (69,906,296) |
| Net financial assets after donor-imposed restrictions | 15,697,583 | 17,231,268 |
| Designations without donor restrictions | | |
| Board-designated endowment spendable funds | (424,410) | (604,562) |
| Board-designated endowments | (9,777,318) | (9,585,887) |
| Financial assets available to meet cash needs for general expenditures within one year | \$ 5,495,855 | \$ 7,040,819 |

The Foundation's endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted and board-designated endowments with underlying donor restrictions is restricted for specific purposes. Donor-restricted and board-designated endowment funds with underlying donor-imposed restrictions are not available for general expenditure.

The board-designated endowment of \$34,971,997 is subject to an annual spending rate of 4.25% as described in Note 8. Although the Foundation does not intend to spend from this board-designated endowment, these amounts could be made available if necessary.

The Foundation manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged.



NOTE 4 – Net Assets with Donor Restrictions**Net Assets with Donor Restrictions**

Net assets with donor restrictions at June 30, 2019 and 2018, are restricted for the following purposes or periods:

| NET ASSETS WITH DONOR RESTRICTIONS | | |
|--|----------------------|----------------------|
| | 2019 | 2018 |
| Subject to expenditure for specified purpose | | |
| Scholarships and awards | \$ 5,585,957 | \$ 5,096,453 |
| Educational grants and academic enhancements | 4,005,738 | 5,252,013 |
| Capital projects | 419,548 | 515,222 |
| Athletics | 131,983 | 122,822 |
| Other University support | 3,979,295 | 3,511,708 |
| Community outreach | 217,813 | 273,270 |
| Contributions receivable, the proceeds from which have been restricted by donors for | | |
| Scholarships and awards | 607,837 | 651,489 |
| Educational grants and academic enhancements | 12,583 | 37,810 |
| Capital projects | 100 | 2,200 |
| Athletics | 22,044 | 16,783 |
| Other University support | 1,539,970 | 1,744,917 |
| Community outreach | 5,455 | 8,887 |
| | 16,528,323 | 17,233,574 |
| Subject to the passage of time | | |
| Beneficial interests in charitable trusts held by others | 815,838 | 792,619 |
| Assets held under split-interest agreements | 1,334,584 | 1,321,775 |
| Contributions receivable that are not restricted by donors but which are unavailable for expenditure until due | 332,454 | 309,406 |
| | 2,482,876 | 2,423,800 |
| Endowments | | |
| Board-designated endowments subject to endowment spending policy and appropriation for specific purpose | | |
| Restricted by donors for | | |
| Scholarships and awards | 13,183,618 | 12,632,740 |
| Educational grants and academic enhancements | 9,939,665 | 9,654,181 |
| Athletics | 827,068 | 816,991 |
| Other University support | 785,749 | 775,881 |
| Community outreach | 219,255 | 216,555 |
| Contributions receivable, the proceeds from which have been restricted by donors for | | |
| Scholarships and awards | 1,418 | 1,363 |
| Educational grants and academic enhancements | 211,083 | 211,083 |
| Other University support | 26,823 | 26,823 |
| | 25,194,679 | 24,335,617 |
| Donor-restricted endowments subject to endowment spending policy and appropriation | | |
| Scholarships and awards | \$ 48,617,918 | \$ 46,883,014 |
| Educational grants and academic enhancements | 10,928,644 | 9,195,068 |
| Other University support | 10,692,822 | 10,549,148 |
| Contributions receivable, the proceeds from which have been restricted by donors for | | |
| Scholarships and awards | 2,167,335 | 1,994,799 |
| Educational grants and academic enhancements | 1,129,888 | 1,098,188 |
| Other University support | 193,215 | 186,079 |
| | 73,729,822 | 69,906,296 |
| Total endowments | 98,924,501 | 94,241,913 |
| Not subject to spending policy or appropriation | | |
| Beneficial interest in assets held by Community Foundation | 66,758 | 64,605 |
| Beneficial interests in perpetual trusts | 4,122,365 | 4,107,062 |
| | 4,189,123 | 4,171,667 |
| | \$122,124,823 | \$118,070,954 |

Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

| NET ASSETS RELEASED FROM RESTRICTIONS | | |
|---|--------------------|--------------------|
| | 2019 | 2018 |
| Expiration of time restrictions | \$ 23,542 | \$ 18,802 |
| Satisfaction of purpose restrictions | | |
| Scholarships and awards | 1,193,682 | 1,267,746 |
| Educational grants and academic enhancements | 1,723,369 | 1,287,326 |
| Athletics | 87,111 | 118,854 |
| Other University support | 194,060 | 236,669 |
| Capital projects | 215,867 | 2,062,030 |
| Community outreach | 12,500 | 14,282 |
| | 3,450,131 | 5,005,709 |
| Restricted-purpose spending-rate distributions and appropriations | | |
| Scholarships and awards | 1,040,950 | 1,046,787 |
| Educational grants and academic enhancements | 578,197 | 144,553 |
| Athletics | 11,015 | 10,325 |
| Other University support | 200,870 | 3,223 |
| | 1,831,032 | 1,204,888 |
| | \$5,281,163 | \$6,210,597 |

NOTE 5 – Investments and Investment Return

Investments at June 30, 2019 and 2018, consisted of the following:

| INVESTMENTS | | |
|--|----------------------|----------------------|
| | Fair Value | |
| | 2019 | 2018 |
| Short-term investments and cash | \$ 889,030 | \$ 2,041,334 |
| Certificate of deposit | 250,000 | — |
| U.S. Treasury securities | 2,393,063 | 2,476,458 |
| Corporate debt securities | 4,915,155 | 3,775,377 |
| Common stocks | 15,723,530 | 15,055,287 |
| Mutual funds | | |
| Fixed income | 28,037,671 | 21,653,519 |
| International | 17,008,932 | 20,389,715 |
| Large cap | 46,085,557 | 45,321,334 |
| Small cap/mid cap | 8,678,880 | 10,089,403 |
| Alternative investment – private investment fund | 1,278,335 | 1,861,992 |
| Total | \$125,260,153 | \$122,664,419 |

Total investment return for the years ended June 30, 2019 and 2018, was comprised of the following:

| INVESTMENT RETURN | | |
|---|--------------------|---------------------|
| | 2019 | 2018 |
| Interest and dividend income | \$2,611,603 | \$ 2,450,769 |
| Investment management fees | (209,517) | (215,389) |
| | 2,402,086 | 2,235,380 |
| Net realized and unrealized gains on investments reported at fair value | 4,279,529 | 9,258,272 |
| | \$6,681,615 | \$11,493,652 |

Alternative Investments

Except as described below, the fair value of alternative investments has been estimated using the NAV per share of the investments. Alternative investments held at June 30, 2019 and 2018, consist of the following:

| ALTERNATIVE INVESTMENTS | | | | |
|--------------------------|-------------|----------------------|----------------------|--------------------------|
| 2019 | | | | |
| | Fair Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
| Private equity funds (A) | \$1,278,335 | \$906,000 | N/A | N/A |
| 2018 | | | | |
| | Fair Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
| Private equity funds (A) | \$1,861,992 | \$906,000 | N/A | N/A |

(A) This category includes a private equity fund the primary objective of which is to enable certain qualified investors to participate in closed-end private investment partnerships managed by a management company. These investments are subject to a lock-up period of 10 to 14 years and are subject to general partner approval with respect to transferability. The fund uses the NAV of the underlying funds as a practical expedient to determine the fair value of its investments. Accounting principles generally accepted in the United States of America permit, as a practical expedient, a reporting entity to measure the fair value of an investment on the basis of the NAV of the investment if the NAV of the investment is calculated in a manner consistent with the measurement principles of an investment company.

Accordingly, the value of the investment in the underlying partnership is generally increased by additional contributions to the underlying partnership and increased or decreased by the partner's share of net earnings (losses) from the underlying partnership investment and capital distributions.

Note 6 – Beneficial Interest in Trusts

The Foundation is the beneficiary under perpetual trusts administered by outside parties. Under the terms of the trusts, the Foundation has the irrevocable right to receive income earned on the trusts' assets in perpetuity, but never receives the assets held in trust. The estimated value of the expected future cash flows is \$4,122,365 and \$4,107,062, which represents the fair value of the trusts' assets at June 30, 2019 and 2018, respectively. The change in fair value of these trusts for 2019 and 2018 was \$15,302 and \$20,050, respectively.

The Foundation has been named a secondary beneficiary in certain charitable remainder trusts administered by outside parties. Upon termination of the trusts, the Foundation will receive the assets remaining in the trusts. Prior to termination of the trusts and transfer of assets, the Foundation records the present value of the estimated residual benefits as assets. At June 30, 2019 and 2018, the residual benefits were valued at \$815,838 and \$792,619, respectively. The change in fair value of these trusts for 2019 and 2018 was \$23,219 and \$26,264, respectively.

Note 7 – Annuities Payable

The Foundation has been the recipient of several gift annuities, which require future payments to the donor or their named beneficiaries. The assets received from the donor are recorded at fair value with donor restrictions. The Foundation has recorded a liability at June 30, 2019 and 2018, in the funds with donor restrictions, of \$1,541,425 and \$1,625,889, respectively, which represents the present value of the future annuity obligations. The liability has been determined using discount rates ranging from approximately 1% to 8%.

Note 8 – Endowment

The Foundation's endowment consists of approximately 470 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's governing body has interpreted the State of Indiana Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of original gifts as of the gift date of donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restriction (a) the original value of gifts donated to the endowment and (b) the original value of subsequent gifts to the endowment made in accordance with the direction of the applicable donor gift instrument. In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. Duration and preservation of the fund
2. Purposes of the Foundation and the fund

3. General economic conditions
4. Possible effect of inflation and deflation
5. Expected total return from investment income and appreciation or depreciation of investments
6. Other resources of the Foundation
7. Investment policies of the Foundation

The composition of net assets by type of endowment fund at June 30, 2019 and 2018, was:

| COMPOSITION OF NET ASSETS BY ENDOWMENT | | | |
|--|----------------------------|-------------------------|----------------------|
| 2019 | | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Board-designated endowment funds | \$9,777,318 | \$ 25,194,679 | \$ 34,971,997 |
| Donor-restricted endowment funds | | | |
| Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor | — | 45,684,767 | 45,684,767 |
| Accumulated investment gains | — | 30,063,013 | 30,063,013 |
| Total endowment funds | \$9,777,318 | \$100,942,459 | \$110,719,777 |
| 2018 | | | |
| Board-designated endowment funds | \$9,585,887 | \$24,335,617 | \$33,921,504 |
| Donor-restricted endowment funds | | | |
| Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor | — | 43,063,742 | 43,063,742 |
| Accumulated investment gains | — | 28,782,222 | 28,782,222 |
| Total endowment funds | \$9,585,887 | \$96,181,581 | \$105,767,468 |

Total endowment funds include the value of donor-restricted assets held under split-interest agreements (gift annuities) that will establish donor-restricted endowments upon maturity. At June 30, 2019 and 2018, these assets were valued at \$2,017,958 and \$1,939,668, respectively.



Changes in endowment net assets for the years ended June 30, 2019 and 2018, were:

| CHANGES IN ENDOWMENT NET ASSETS | | | |
|--|---------------------------------------|------------------------------------|----------------------|
| 2019 | | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Endowment net assets, beginning of year | \$9,585,887 | \$ 96,181,581 | \$105,767,468 |
| Investment return | | | |
| Investment income | 414,307 | 4,298,413 | 4,712,720 |
| Net appreciation | 58,266 | 600,065 | 658,331 |
| Total investment return | 472,573 | 4,898,478 | 5,371,051 |
| Contributions | 67,186 | 2,778,111 | 2,845,297 |
| Appropriation of endowment assets for expenditure | (348,328) | (2,838,707) | (3,187,035) |
| Reclassification of donor intent | — | 1,682 | 1,682 |
| Other changes – uncollectible pledge loss | — | (2,208) | (2,208) |
| Other changes – change in value of split-interest agreements | — | (76,478) | (76,478) |
| | (281,142) | (137,600) | (418,742) |
| Endowment net assets, end of year | \$9,777,318 | \$100,942,459 | \$110,719,777 |

| 2018 | | | |
|--|--------------------|---------------------|----------------------|
| Endowment net assets, beginning of year | \$8,965,089 | \$85,711,906 | \$ 94,676,995 |
| Investment return | | | |
| Investment income | 983,608 | 9,244,792 | 10,228,400 |
| Net depreciation | (1,967) | (18,494) | (20,461) |
| Total investment return | 981,641 | 9,226,298 | 10,207,939 |
| Contributions | — | 3,861,442 | 3,861,442 |
| Appropriation of endowment assets for expenditure | (360,843) | (2,823,384) | (3,184,227) |
| Reclassification of donor intent | — | 280,836 | 280,836 |
| Other changes – uncollectible pledge loss | — | (275) | (275) |
| Other changes – change in value of split-interest agreements | — | (75,242) | (75,242) |
| | (360,843) | 1,243,377 | 882,534 |
| Endowment net assets, end of year | \$9,585,887 | \$96,181,581 | \$105,767,468 |

Investment and Spending Policies

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for scholarships and other programs supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the Foundation must hold in perpetuity or for donor-specified periods, as well as those of board-designated endowment funds. Under the Foundation's policies, endowment assets are invested in a manner that is intended to offer equity and fixed income investments that are diversified among various asset classes, thus, minimizing risk of large losses, out-perform inflation by the long-term spending level for endowed funds and maximize total return with reasonable and prudent levels of investment risk.

To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both current yield (investment income, such as dividends and interest) and capital appreciation (depreciation) (both realized and unrealized). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Foundation's spending policy goals include maintaining reasonable inflation-adjusted spending into the future, providing for sufficient asset growth after spending to preserve the inflation-adjusted value of the assets and smoothing spending on a quarterly basis, rather than vary it with short-term changes in interest rates and asset values. The Foundation sets the spending level to balance current need with growth for the future. The current spending rate is 4.25% calculated on a rolling 12-quarter average market value of each endowment fund. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Underwater Endowments

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Foundation is required to retain as a fund of perpetual duration pursuant to donor stipulation or SPMIFA. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature, if any, are reported in net assets with donor restrictions and such amounts were \$0 for 2019 and 2018. Deficiencies, if any, may result from unfavorable market fluctuations that occur after investment of new contributions with donor restrictions and continued appropriation for certain purposes deemed prudent by the governing body.

The practice of the Foundation does not permit distributions from endowments to invade the corpus of the endowment. If earnings are not sufficient to fully fund the calculated annual distribution from the endowment, only the amount of available earnings is distributed for spending. This practice does not preclude the Foundation from permitting spending from underwater endowments in accordance with SPMIFA if deemed prudent by the governing body, if necessary. The Foundation has interpreted SPMIFA to permit spending from underwater endowment funds in accordance with the prudent measures required by law.

Note 9 – Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Recurring Measurements

The following tables present the fair value measurements of assets recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2019 and 2018:

| FAIR VALUE MEASUREMENTS | | JUNE 30, 2019 | | |
|---|----------------------|--|---|---|
| | Fair Value | Fair Value Measurements Using | | |
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Investments | | | | |
| Short-term investments and cash equivalents | \$ 889,030 | \$ 889,030 | \$ — | \$ — |
| U.S. Treasury securities | 2,393,063 | — | 2,393,063 | — |
| Corporate debt securities | 4,915,155 | — | 4,915,155 | — |
| Common stocks | 15,723,530 | 15,723,530 | — | — |
| Mutual funds | | | | |
| Fixed income | 28,037,671 | 28,037,671 | — | — |
| International | 17,008,932 | 17,008,932 | — | — |
| Large cap | 46,085,557 | 46,085,557 | — | — |
| Small cap/mid cap | 8,678,880 | 8,678,880 | — | — |
| Private investment fund, measured at net asset value (A) | 1,278,335 | — | — | — |
| | \$125,010,153 | \$116,423,600 | \$7,308,218 | \$ — |
| Beneficial interest in charitable remainder trusts | \$815,838 | \$ — | \$815,838 | \$ — |
| Beneficial interest in perpetual trusts | \$ 4,122,365 | \$ — | \$4,122,365 | \$ — |
| Beneficial interest in Community Foundation | \$ 66,758 | \$ — | \$66,758 | \$ — |

| FAIR VALUE MEASUREMENTS | | JUNE 30, 2018 | | |
|---|----------------------|--|---|---|
| | Fair Value | Fair Value Measurements Using | | |
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Investments | | | | |
| Short-term investments and cash | \$ 2,041,334 | \$ 2,041,334 | \$ — | \$ — |
| U.S. Treasury securities | 2,476,458 | — | 2,476,458 | — |
| Corporate debt securities | 3,775,377 | — | 3,775,377 | — |
| Common stocks | 15,055,287 | 15,055,287 | — | — |
| Mutual funds | | | | |
| Fixed income | 21,653,519 | 21,653,519 | — | — |
| International | 20,389,715 | 20,389,715 | — | — |
| Large cap | 45,321,334 | 45,321,334 | — | — |
| Small cap/mid cap | 10,089,403 | 10,089,403 | — | — |
| Private investment fund, measured at net asset value (A) | 1,861,992 | — | — | — |
| | \$122,664,419 | \$114,550,592 | \$6,251,835 | — |
| Beneficial interest in charitable remainder trusts | \$ 792,619 | \$ — | \$ 792,619 | \$ — |
| Beneficial interest in perpetual trusts | \$ 4,107,062 | \$ — | \$4,107,062 | \$ — |
| Beneficial interest in Community Foundation | \$ 64,605 | \$ — | \$ 64,605 | \$ — |

(A) Certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

Following is a description of the inputs and valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the years ended June 30, 2019 and 2018.

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include short-term investments and cash equivalents, common stocks and mutual funds. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified as Level 3 of the hierarchy. There were no Level 3 investments held by the Foundation.

Beneficial Interest in Charitable Remainder Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Beneficial Interest in Perpetual Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Beneficial Interest in Community Foundation

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Note 10 – Related-Party Transactions

The University and the Foundation are related parties that are not financially interrelated organizations. The University authorizes the Foundation to solicit contributions on its behalf. In the absence of donor restrictions, the Foundation has discretionary control over the amounts and timing of its distributions to the University. Program services, as reflected in the consolidated statements of activities, are entirely for the University.

The Foundation paid an annual administrative fee of \$523,800 and \$500,100 to the University for the years ended June 30, 2019 and 2018, respectively, for accounting, computer, administrative and other miscellaneous services provided to the Foundation by University personnel.

Amounts due to the University for approved program expenditures and approved construction commitments, as further described below, included in payable to related parties as of June 30, 2019 and 2018, were \$2,023,298 and \$3,486,272, respectively.

As of June 30, 2018, construction of the Fuquay Welcome Center was near completion and the \$2,000,000 commitment to the University for the construction and outfitting of the Fuquay Welcome Center was recorded as a payable to related parties. Funding for this project was through gift commitments to the Foundation's capital campaign, Campaign USI: Elevating Excellence, designated for the Fuquay Welcome Center. Full payment of this liability was completed in March 2019.

Note 11 – Significant Estimates, Concentrations and Commitments

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

Contributions

For the years ended June 30, 2019 and 2018, approximately 32% and 65%, respectively, of all contributions were received from one donor.

Contributions Receivable – Deferred Gifts

As of June 30, 2019 and 2018, the Foundation has recorded contribution pledges for deferred gifts of \$10,488,000 and \$10,250,500, respectively, of which \$3,462,605 and \$3,457,105, respectively, were reserved as an allowance for uncollectible amounts and \$3,068,052 and \$3,013,642, respectively, were recorded as a discount based on estimated discount rates for each individual pledge for a net pledge receivable amount of \$3,957,343 and \$3,779,753, respectively. The estimated allowances for uncollectible amounts and discounts are based on factors that could change in the near term and for which such changes could materially affect the amount reported in the consolidated financial statements.

Note 12 – Risks and Uncertainties

Investments

The Foundation invests in various investment securities. Investment securities, as well as beneficial interests in trusts, are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities and beneficial interests, it is at least reasonably possible that changes in the values of investment securities and beneficial interests will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

Note 13 – Change in Accounting Principle

In 2019, the Foundation adopted Accounting Standards Update 2016-14, *Not-For-Profit Entities (Topic 958): Presentation of Financial Statements of Not-For-Profit Entities*. A summary of the changes is as follows:

Statement of Financial Position

- The statement of financial position distinguishes between two new classes of net assets—those with donor-imposed restrictions and those without. This is a change from the previously required three classes of net assets—unrestricted, temporarily restricted and permanently restricted.
- Underwater donor-restricted endowment funds are shown within the donor-restricted net asset class. This is a change from the previously required classification as unrestricted net assets.

Statement of Activities

- Expenses are reported by both nature and function in one location.
- Investment income is shown net of external and direct internal investment expenses.

Notes to the Financial Statements

- Enhanced quantitative and qualitative disclosures provide additional information useful in assessing liquidity and cash flows available to meet operating expenses for one-year from the date of the statement of financial position.
- Amounts and purposes of board designations and appropriations as of the end of the period are disclosed.

These changes resulted in the reclassification of total past-due time-restricted pledges from with donor restrictions to without donor restrictions of \$(3,472) and \$14,598 for 2019 and 2018, respectively. The changes had no impact to total net assets previously reported.

Note 14 – Subsequent Events

Subsequent events have been evaluated through October 1, 2019, which is the date the consolidated financial statements were available to be issued.

Required Supplementary Information

SCHEDULE OF THE UNIVERSITY'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

Public Employees' Retirement Plan

*Last 6 Fiscal Years**

| Fiscal Year | University's proportion of the net pension liability (asset) | University's proportionate share of the net pension liability (asset) | University's covered-employee payroll | University's proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll | Plan fiduciary net position as a percentage of the total pension liability** |
|-------------|--|---|---------------------------------------|---|--|
| 2018 | 0.16% | \$5,289,879 | \$7,945,732 | 66.58% | 78.89% |
| 2017 | 0.16% | \$7,135,346 | \$7,934,387 | 89.93% | 72.69% |
| 2016 | 0.16% | \$7,449,403 | \$7,866,561 | 94.70% | 71.19% |
| 2015 | 0.19% | \$7,749,103 | \$9,112,942 | 85.03% | 73.32% |
| 2014 | 0.19% | \$5,121,057 | \$9,514,281 | 53.82% | 81.07% |
| 2013 | 0.20% | \$6,844,336 | \$9,594,423 | 71.34% | 74.34% |

SCHEDULE OF UNIVERSITY CONTRIBUTIONS

Public Employees' Retirement Plan

*Last 6 Fiscal Years**

| Fiscal Year | Contractually required contribution | Contributions in relation to the contractually required contribution | Contribution deficiency (excess) | University's covered-employee payroll | Contributions as a percentage of covered-employee payroll |
|-------------|-------------------------------------|--|----------------------------------|---------------------------------------|---|
| 2018 | \$ 773,886 | \$ (773,886) | — | \$7,945,732 | 9.74% |
| 2017 | \$ 849,087 | \$ (849,087) | — | \$7,934,387 | 10.70% |
| 2016 | \$1,264,361 | \$(1,264,361) | — | \$7,866,561 | 16.07% |
| 2015 | \$1,015,471 | \$(1,015,471) | — | \$9,112,942 | 11.14% |
| 2014 | \$1,059,754 | \$(1,059,754) | — | \$9,514,281 | 11.14% |
| 2013 | \$ 921,537 | \$ (921,537) | — | \$9,594,423 | 9.60% |

*Schedule is intended to show information for the last 10 years. Additional years will be displayed as they become available.

**2013-2017 were adjusted to reflect DB activity only due to the DB/DC split effective January 1, 2018.

SCHEDULE OF CHANGES IN THE UNIVERSITY'S NET OPEB LIABILITY AND RELATED RATIOS

*Last 2 Fiscal Years**

| | 2019 | 2018 |
|--|-----------------------|---------------------|
| Total OPEB Liability | | |
| Service Cost | \$ 504,688 | \$ 558,526 |
| Interest | 3,447,775 | 3,441,886 |
| Changes of benefit terms | — | — |
| Changes in assumptions | — | 962,342 |
| Differences between expected and actual experience | (3,795,748) | (2,749,612) |
| Benefit Payments | (2,268,697) | (1,888,109) |
| Net change in total OPEB liability | \$ (2,111,982) | \$ 325,033 |
| Total OPEB liability-beginning | \$49,864,398 | \$49,539,365 |
| Total OPEB liability-ending (a) | \$47,752,416 | \$49,864,398 |
| Plan fiduciary net position | | |
| Contributions-employer | \$ 1,197,189 | \$ 1,888,109 |
| Net investment income | 1,649,321 | 1,243,292 |
| Benefit payments | (2,268,697) | (1,888,109) |
| Administrative expense | (51,139) | (53,016) |
| Net change in plan fiduciary net position | \$ 526,674 | \$ 1,190,276 |
| Plan fiduciary net position-beginning | \$23,818,673 | \$22,628,397 |
| Plan fiduciary net position-ending (b) | \$24,345,347 | \$23,818,673 |
| University's net OPEB liability-ending (a-b) | \$23,407,069 | \$26,045,725 |
| Plan fiduciary net position as a percentage of the total OPEB liability | 50.98% | 47.77% |
| Covered employee payroll | \$37,026,262 | \$42,347,069 |
| University's net OPEB liability as a percentage of covered-employee payroll | 63.22% | 61.51% |

SCHEDULE OF UNIVERSITY CONTRIBUTIONS

OPEB as of June 30, 2018 (post-implementation of GASB Statement 75)

*Last 2 Fiscal Years**

| | 2019 | 2018 |
|--|---------------------|---------------------|
| Actuarially determined contribution | \$ 2,712,899 | \$ 2,814,869 |
| Contributions in relation to the actuarially determined contribution | 1,197,189 | 1,888,109 |
| Contribution deficiency (excess) | \$ 1,515,710 | \$ 926,760 |
| Covered employee payroll | \$37,026,262 | \$42,347,069 |
| Contributions as a percentage of covered employee payroll | 3.23% | 4.46% |

*Schedule is intended to show information for the last 10 years. Additional years will be displayed as they become available.

Notes to Required Supplementary Information

Public Employees' Retirement Plan

Changes in assumptions: The June 30, 2018 actuarial valuation included the following updates

- The COLA assumption was changed due to passage of Senate Enrolled Act No. 373. In lieu of a 1.00% COLA beginning on January 1, 2020, INPRS assumes the COLA will be replaced by a 13th check for 2020 and 2021. The COLA assumption, thereafter, would be 0.40% beginning on January 1, 2022, changing to 0.50% beginning on January 1, 2034, and ultimately 0.60% beginning on January 1, 2039.

Changes in methods: There were no changes to the actuarial methods during the fiscal year.

Source: Indiana Public Retirement System
Public Employees' Retirement Fund
Report on Allocation of Pension Amounts
For the Year Ended June 30, 2018

To assist in the review of the PERF schedules please see actuarial assumptions per year on the table below, as reported on the Indiana Public Retirement System (INPRS) Comprehensive Annual Financial Reports (CAFR).

| Fiscal Year | Experience Study Date | Investment Rate of Return (Accounting) | Cost of Living Increases (COLA) or "Ad Hoc" COLA | Future Salary Increases, including Inflation | Inflation | Mortality- Healthy | Mortality- Disabled |
|-------------|---------------------------------------|--|--|--|-----------|---|---|
| 2018 | Period of 4 Years ended June 30, 2014 | 6.75%, Net of Investment Expense | 13th check for 2020 and 2021 0.40% January 1, 2022 0.50% January 1, 2034 .60% January 1, 2039 | 2.50% - 4.25% | 2.25% | RP-2014 Total Data Set Mortality Tables, with Social Security generational improvements from 2006 based on the Social Security Administration's 2014 Trustee Report | RP-2014 Disability Mortality Tables, with Social Security generational improvements from 2006 based on the Social Security Administration's 2014 Trustee Report |
| 2017 | Period of 4 Years ended June 30, 2014 | 6.75%, Net of Investment Expense | 1.00% | 2.50% - 4.25% | 2.25% | RP-2014 Total Data Set Mortality Tables, with Social Security generational improvements from 2006 based on the Social Security Administration's 2014 Trustee Report | RP-2014 Disability Mortality Tables, with Social Security generational improvements from 2006 based on the Social Security Administration's 2014 Trustee Report |
| 2016 | Period of 4 Years ended June 30, 2014 | 6.75%, Net of Investment Expense | 1.00% | 2.50% - 4.25% | 2.25% | RP-2014 Total Data Set Mortality Tables, with Social Security generational improvements from 2006 based on the Social Security Administration's 2014 Trustee Report | N/A |

| | | | | | | | |
|------|---------------------------------------|----------------------------------|-------|---------------|-------|---|-----|
| 2015 | Period of 4 Years Ended June 30, 2014 | 6.75%, Net of Investment Expense | 1.00% | 2.50% - 4.25% | 2.25% | RP-2014 (with MP-2014 improvement removed) Total Data Set Mortality Tables projected on a fully generational basis using the future mortality improvement scale inherent in the mortality projection included in the Social Security Administration's 2014 Trustee Report | N/A |
| 2014 | Period of 5 Years Ended June 30, 2010 | 6.75%, Net of Investment Expense | 1.00% | 3.25% - 4.50% | 3.00% | 2013 IRS Static Mortality projected five (5) years with Scale AA | N/A |

Net OPEB Liability

Changes in assumptions — Interim year valuation results have been projected from the prior year's valuation with adjustments for actual premium rate changes from 2018 to 2019. Making this change has resulted in a reduction in liabilities.

Methods and assumptions used to determine contribution rates:

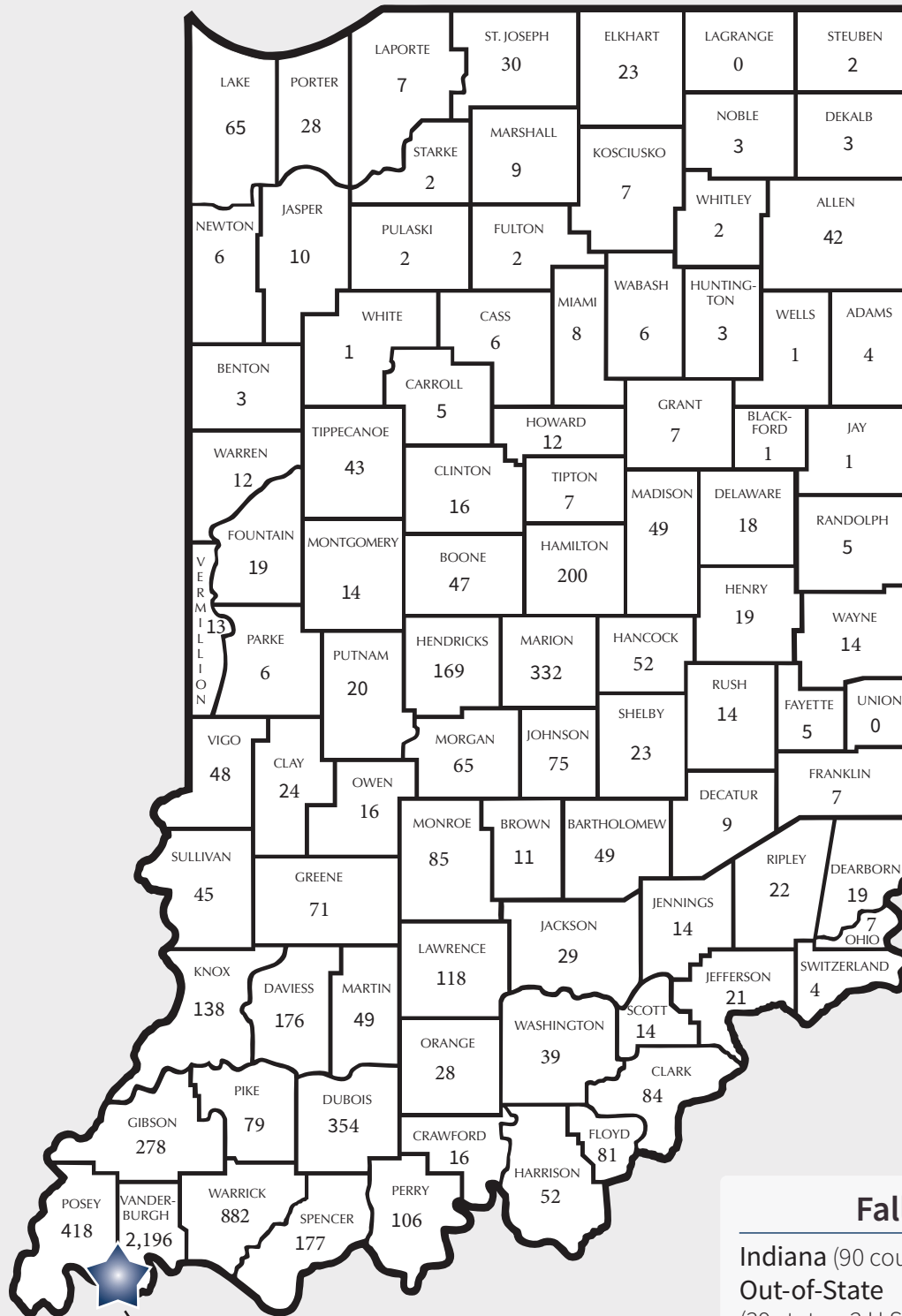
| Fiscal Year | Actuarial Cost Method | Amortization Type | Remaining Amortization Period | Asset Valuation Method | Inflation | Salary Increases | Investment Rate of Return |
|-------------|------------------------------------|----------------------|-------------------------------|------------------------|-----------|------------------|--|
| 2019 | Entry Age Normal Level % of Salary | Level Dollar, closed | 27 years | Market value of assets | 2.25% | 2.50-4.25% | 7%, net of OPEB plan investment expense, including inflation |
| 2018 | Entry Age Normal Level % of Salary | Level Dollar, closed | 28 years | Market value of assets | 2.25% | 2.50-4.25% | 7%, net of OPEB plan investment expense, including inflation |

| Fiscal Year | Mortality- Healthy | Mortality- Disabled | Medical Trend Rates | Dental Trend Rates |
|-------------|---|--|--|--|
| 2019 | RPH-2017 Total Dataset Mortality Table fully generational using scale MP-2017 | RPH-2017 Disabled Mortality Table fully generational using scale MP-2017 | 8.50% for 2020, decreasing 0.50% per year to an ultimate rate of 5% for 2027 and later years | 4.75% for 2020, decreasing 0.25% per year to an ultimate rate of 3% for 2027 and later years |
| 2018 | RPH-2017 Total Dataset Mortality Table fully generational using scale MP-2017 | RPH-2017 Disabled Mortality Table fully generational using scale MP-2017 | 9% for 2019, decreasing 0.50% per year to an ultimate rate of 5% for 2027 and later years | 5% for 2019, decreasing 0.25% per year to an ultimate rate of 3% for 2027 and later years |

There have been no substantive plan provision changes since the last full valuation, which was for fiscal year ending June 30, 2017.



Home Counties of USI Students (Fall 2018)



University of Southern Indiana

| Fall 2018 | |
|---|--------------|
| Indiana (90 counties) | 7,304 |
| Out-of-State (39 states, 2 U.S. territories) | 1,468 |
| International (70 nations) | 190 |
| Total Enrollment | 8,962 |



It is the policy of the University of Southern Indiana to be in full compliance with all federal and state non-discrimination and equal opportunity laws, orders and regulations relating to race, color, religion, sex (including pregnancy), national origin, age, disability, genetic information, sexual orientation, gender identity or veteran status. Questions or concerns should be directed to the Affirmative Action Officer/Title IX Coordinator, USI Human Resources Department, University of Southern Indiana, 8600 University Boulevard, Evansville, Indiana 47712.

The Disabled Student Services program is provided to help students overcome or compensate for obstacles related to a physical, emotional, or learning disability. Resources include a reader/taping service, test accommodations service, tutors, sign language interpreter service, notetaker supplies, literature, and personal assistance. Program staff work with all offices to insure that reasonable and appropriate accommodations are provided to students with disabilities. A detailed brochure is available from the Counseling Center. Students requesting services must register with the Disabled Student Services program in the Counseling Center at least 60 days prior to date needed.



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