



**THE CLASS
OF
1989**

EXECUTIVE SUMMARY

The summary material which is contained in this report reflects the responses of 63.7% of the graduating class of 1989. This includes students who graduated from December 1988 through August 1989. A total of 335 graduates of a class of 526 have volunteered information concerning employment, salary and plans for further education.

The first of two mailings was sent to graduates in June 1989. A second mailing was sent in November to students who had not returned the first questionnaire or who had reported that they were still seeking employment at the time of the first mailing. Therefore, the information in this report is, essentially, a 6-month follow-up of the Class of 1989.

In addition to average and median salary information for graduates by academic major (pages ii and iii), other points of interest include the following:

18.8% of the graduates who completed the questionnaire are attending or plan to attend graduate school in the near future. This compares to 20.8% that reported similar intentions in 1988.

73.4% are employed in positions related to their academic majors or career objectives, compared to 67.7% in 1988 and 62.9% in 1987.

8.5% were unemployed and looking for work as of November 1989.

11.1% were recorded in this category one year ago.

18% were underemployed (i.e. working in a field unrelated to their career goals.) This figure was 12.1% in 1988.

Of the graduates who are employed, 23.7% indicate that their initial employment was the result of direct application to the employer. 20.1% received their initial job lead from either the University Placement Office, a faculty member or as the result of a co-op assignment or internship. The rest received the key referral from family or friends (14%), by answering a classified ad (8.6%) or through an employment agency (1.8%).

Graduates who secured a new position as a result of completing their degree received an average starting salary of \$17,632, up from \$17,338 in 1988. Associate degree recipients averaged \$16,272; baccalaureate degree recipients averaged \$17,767. No master's degree candidates sought new positions upon graduation.

Graduates were asked to report which of the services offered by the Placement Office they had utilized while undergraduates.

| | | | |
|---------------------|-------|-------------------------|-------|
| Part-time Placement | 21.8% | Resume/Interview Asst. | 33.1% |
| Graduate Placement | 54.9% | Job / Career Counseling | 25.7% |
| Co-op / Internships | 12.8% | Career Resource Center | 21.8% |

29.6% report that they had used none of the above services.

COMPARATIVE YEARLY SALARIES FOR 1989 USI GRADUATES BY ACADEMIC MAJOR

| ACADEMIC MAJOR | NEW POSITION | | | SAME POSITION | | |
|---|--------------|---------|----------|---------------|--------|----------|
| | NUMBER | MEAN | '88 MEAN | NUMBER | MEAN | '88 MEAN |
| Business | | | | | | |
| A.S. in Business | 3 | 19,500 | 22,000 | 5 | 22,502 | 21,287 |
| A.S. in Comp. Info. Systems | 1 | 24,000 | -0- | 1 | 11,024 | 19,200 |
| A.S. in Secretarial Admin. | 1 | 13,000 | 11,500 | 0 | -0- | -0- |
| Accounting | 28 | 18,890+ | 18,361 | 5 | 12,380 | 14,664 |
| Business Administration | 3 | 18,000 | 14,949+ | 2 | 11,550 | 16,640 |
| Business Education | 3 | 18,803+ | 9,720 | 0 | -0- | 8,500 |
| Computer Information Systems | 5 | 18,132+ | 17,700 | 0 | -0- | 35,000 |
| Economics | 0 | -0- | -0- | 1 | 15,000 | -0- |
| Finance | 8 | 23,069+ | 22,725 | 1 | 10,000 | -0- |
| Management | 15 | 19,818+ | 17,778 | 2 | 19,000 | 16,567 |
| Marketing | 15 | 17,227+ | 18,327+ | 1 | 10,500 | 8,630 |
| Education & Human Services | | | | | | |
| M.S. in Secondary Education | 0 | -0- | -0- | 3 | 19,500 | 20,000 |
| Elementary Education | 28 | 16,105 | 14,518 | 2 | 5,800 | 15,000 |
| General Studies | 0 | -0- | -0- | 1 | 40,000 | -0- |
| Social Work | 6 | 12,550 | 4,700 | 1 | 12,000 | -0- |
| Liberal Arts | | | | | | |
| A.S. in Communications | 2 | 14,220 | -0- | 0 | -0- | -0- |
| Art | 2 | 10,240 | 18,500 | 1 | 20,000 | -0- |
| Communications | 8 | 15,069 | 15,218 | 2 | 14,000 | 15,607 |
| English | 3 | 21,480 | 18,875 | 1 | 15,000 | -0- |
| History | 1 | 18,000 | -0- | 0 | -0- | -0- |
| Political Science | 2 | 16,750 | 25,100 | 1 | 12,000 | 15,500 |
| Psychology | 3 | 13,046 | 16,750 | 2 | 9,750 | 17,400 |
| Social Science | 3 | 19,000 | 7,250 | 0 | -0- | 6,180 |
| Sociology | 4 | 16,719 | 12,677 | 0 | -0- | 19,000 |
| Spanish | 1 | 14,000 | -0- | 0 | -0- | -0- |
| Nursing & Health Professions | | | | | | |
| Cert. in Dental Assisting | 2 | 6,172 | 11,960 | 0 | -0- | 9,933 |
| A.S. in Dental Hygiene | 2 | 18,000 | 25,000 | 1 | 8,320 | -0- |
| A.S. in Radiologic Technology | 3 | 17,600 | 20,800 | 0 | -0- | 19,000 |
| A.S. in Respiratory Therapy | 1 | 19,000 | 18,500 | 0 | -0- | -0- |
| Science & Engineering Technology | | | | | | |
| Biology | 1 | 9,600 | 24,000 | 2 | 19,130 | -0- |
| Civil Engineering Technology | 1 | 23,000 | 17,192 | 1 | 17,000 | -0- |
| Electrical Engineering Tech. | 1 | 17,000 | 23,250 | 0 | -0- | 6,000 |
| General Science | 3 | 19,350 | 19,875 | 0 | -0- | 15,000 |
| Industrial Supervision | 1 | 14,000 | -0- | 0 | -0- | -0- |
| Mathematics | 3 | 14,564 | 17,550 | 1 | 10,000 | -0- |
| Mechanical Engineering Tech. | 3 | 29,000 | -0- | 0 | -0- | -0- |

+Does not include commissions, bonuses, overtime or company automobile.

SALARY STATISTICS FOR 1989 USI GRADUATES BY ACADEMIC MAJOR

| ACADEMIC MAJOR | NEW POSITION | | | | | SAME POSITION | | | | |
|---|--------------|--------|--------|--------|---------|---------------|--------|--------|--------|---------|
| | N | HIGH | LOW | MEDIAN | AVERAGE | N | HIGH | LOW | MEDIAN | AVERAGE |
| Business | | | | | | | | | | |
| A.S. in Business | 3 | 23,000 | 17,500 | 18,000 | 19,500 | 5 | 30,000 | 15,040 | 22,000 | 22,502 |
| A.S. in CIS | 1 | 24,000 | 24,000 | 24,000 | 24,000 | 1 | 11,024 | 11,024 | 11,024 | 11,024 |
| A.S. in Sec. Admin. | 1 | 13,000 | 13,000 | 13,000 | 13,000 | 0 | -0- | -0- | -0- | -0- |
| Accounting | 28 | 31,000 | 3,000 | 19,000 | 18,890 | 5 | 27,000 | 6,000 | 7,200 | 12,380 |
| Business Admin. | 3 | 21,000 | 16,000 | 17,000 | 18,000 | 2 | 15,600 | 7,500 | 11,550 | 11,550 |
| Business Education | 3 | 20,000 | 17,709 | 18,700 | 18,803 | 0 | -0- | -0- | -0- | -0- |
| Computer Info. Systems | 5 | 24,500 | 11,440 | 18,165 | 18,132 | 0 | -0- | -0- | -0- | -0- |
| Economics | 0 | -0- | -0- | -0- | -0- | 1 | 15,000 | 15,000 | 15,000 | 15,000 |
| Finance | 8 | 36,000 | 12,500 | 22,500 | 23,069 | 1 | 10,000 | 10,000 | 10,000 | 10,000 |
| Management | 15 | 33,500 | 11,000 | 18,750 | 19,818 | 2 | 26,000 | 12,000 | 19,000 | 19,000 |
| Marketing | 15 | 31,000 | 8,000 | 16,500 | 17,227 | 1 | 10,500 | 10,500 | 10,500 | 10,500 |
| Education & Human Services | | | | | | | | | | |
| M.S. in Sec. Educ. | 0 | -0- | -0- | -0- | -0- | 3 | 22,000 | 16,500 | 20,000 | 19,500 |
| Elementary Education | 28 | 22,000 | 3,150 | 17,479 | 16,105 | 2 | 8,600 | 3,000 | 5,800 | 5,800 |
| General Studies | 0 | -0- | -0- | -0- | -0- | 1 | 40,000 | 40,000 | 40,000 | 40,000 |
| Social Work | 6 | 18,000 | 4,300 | 13,750 | 12,550 | 1 | 12,000 | 12,000 | 12,000 | 12,000 |
| Liberal Arts | | | | | | | | | | |
| A.S. in Communications | 2 | 15,000 | 13,440 | 14,220 | 14,220 | 0 | -0- | -0- | -0- | -0- |
| Art | 2 | 12,480 | 8,000 | 10,240 | 10,240 | 1 | 20,000 | 20,000 | 20,000 | 20,000 |
| Communications | 8 | 22,000 | 9,000 | 15,000 | 15,069 | 2 | 19,000 | 9,000 | 14,000 | 14,000 |
| English | 3 | 27,000 | 17,439 | 20,000 | 21,480 | 1 | 15,000 | 15,000 | 15,000 | 15,000 |
| History | 1 | 18,000 | 18,000 | 18,000 | 18,000 | 0 | -0- | -0- | -0- | -0- |
| Political Science | 2 | 18,500 | 15,000 | 16,750 | 16,750 | 1 | 12,000 | 12,000 | 12,000 | 12,000 |
| Psychology | 3 | 14,137 | 12,000 | 13,000 | 13,046 | 2 | 14,500 | 5,000 | 9,750 | 9,750 |
| Social Science | 3 | 25,000 | 10,000 | 22,000 | 19,000 | 0 | -0- | -0- | -0- | -0- |
| Sociology | 4 | 22,000 | 10,000 | 17,438 | 16,719 | 0 | -0- | -0- | -0- | -0- |
| Spanish | 1 | 14,000 | 14,000 | 14,000 | 14,000 | 0 | -0- | -0- | -0- | -0- |
| Nursing & Health Professions | | | | | | | | | | |
| Dental Assisting | 2 | 6,344 | 6,000 | 6,172 | 6,172 | 0 | -0- | -0- | -0- | -0- |
| Dental Hygiene | 2 | 18,000 | 18,000 | 18,000 | 18,000 | 1 | 8,320 | 8,320 | 8,320 | 8,320 |
| Radiologic Technology | 3 | 22,000 | 15,000 | 15,800 | 17,600 | 0 | -0- | -0- | -0- | -0- |
| Respiratory Therapy | 1 | 19,000 | 19,000 | 19,000 | 19,000 | 0 | -0- | -0- | -0- | -0- |
| Science & Engineering Technology | | | | | | | | | | |
| Biology | 1 | 9,600 | 9,600 | 9,600 | 9,600 | 2 | 25,000 | 13,260 | 19,130 | 19,130 |
| Civil Eng. Tech. | 1 | 23,000 | 23,000 | 23,000 | 23,000 | 1 | 17,000 | 17,000 | 17,000 | 17,000 |
| Electrical Eng. Tech. | 1 | 17,000 | 17,000 | 17,000 | 17,000 | 0 | -0- | -0- | -0- | -0- |
| General Science | 3 | 20,149 | 17,900 | 20,000 | 19,350 | 0 | -0- | -0- | -0- | -0- |
| Industrial Supervision | 1 | 14,000 | 14,000 | 14,000 | 14,000 | 0 | -0- | -0- | -0- | -0- |
| Mathematics | 3 | 20,193 | 8,500 | 15,000 | 14,564 | 1 | 10,000 | 10,000 | 10,000 | 10,000 |
| Mechanical Eng. Tech. | 3 | 33,000 | 22,000 | 32,000 | 29,000 | 0 | -0- | -0- | -0- | -0- |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|-----------------|-----------|-----------------|--------|
|-----------------|-----------|-----------------|--------|

SCHOOL OF BUSINESS

ASSOCIATE DEGREES

BUSINESS ADMINISTRATION (Surveys returned: 11)

| | | | |
|------------------------------|---------------------|--|---------|
| Bristol-Myers | Secretary | Administrative secretary | 23,000 |
| Bayer Insurance Agency | CSR | Insurance secretary with agent's license | 15,000 |
| Flanders Elec. Motor Service | Office Manager | Unknown | 18,720* |
| Sears Roebuck | Salesman | Sales in automotive dept. | 25,000 |
| Deaconess Service Corp. | Executive Secretary | Coordinates files/meetings, correspondence | 20,500 |
| TCBY | Owner/Manager | Managing & all responsibilities | unknown |
| Bristol-Myers | Machine Operator | Relief operator, glass line | 30,000 |
| Qualex | Supervisor | Direct supervision of people & production | 22,000 |
| Eastern Bank | Secretary | Filing, answering phone, typing | 18,000 |
| Tri-State Printing | Manager Trainee | Learning management of printing industry | 17,500 |

-1 no position

-2 completing B.S. degree

COMPUTER INFORMATION SYSTEMS (Surveys returned: 3)

| | | | |
|--------------------------|---------------|---|---------|
| Welborn Baptist Hospital | Abstractor | Input medical information | unknown |
| Great Scot | Cashier/Clerk | Cashier | 11,024 |
| Old National Bank | ATM Manager | Manage banks automatic teller machine dept. | 24,000 |

-1 completing B.S. degree

SECRETARIAL ADMINISTRATION (Surveys returned: 1)

| | | | |
|--------------------------|------------------------|-----------------------------------|--------|
| Specialty Medical Clinic | Receptionist/Secretary | Answer phones, greet guests, file | 13,000 |
|--------------------------|------------------------|-----------------------------------|--------|

+Does not include commissions, bonuses, overtime or company automobile

*Connotes job held on a part-time basis

| | | | |
|---------------------------------|----------------------|---|---------|
| Harrisburg Medical Center, Inc. | Asst. Controller | Payroll activity, financial statements | 20,300 |
| Banterra Corp. | Auditor | Audits holding company & branches | 15,000 |
| Geo. S. Olive & Co. | Staff Accountant | Accounting | 22,000 |
| Best Service Inc. | Head of Acct. | Accounting and management | 15,600 |
| Goebel Bros. Inc. | Office Manager | Accts. rec., payroll, sales, inventory | 15,000 |
| Accuride Corporation | Fixed Asset Acct | Expensing & capitalizing assets, payroll | 24,000 |
| American General Finance | Financial Analyst | Analysis of forecasts for all branches | 25,000 |
| Platolene 500 | Asst. Office Manager | Inventory of gas stations and conven. stores | 18,500 |
| American United Life Ins. | Career Agent | Financial planning | 25,000 |
| DAR Group Invest-The Carnival | Director of Acct. | Supervise A/P and inventory control | unknown |
| General Electric Co. | Finance Manager | Total financial responsibility | 31,000 |
| LDDS Communication | Customer Service Rep | Commercial accounts, maintain accountants | 17,000+ |
| Murray State University | Asst. Bus. Manager | Budget reports for athletics | 3,000* |
| Dept. of Fin. Inst. | Bank Examiner | Examine state banks for compliance of laws | 17,700 |
| Radio Shack | Salesperson | Selling, product knowledge, presentations | 6,700 |
| D. David Freeman, P.C. | Staff Accountant | Financial statements and tax returns | 22,500 |
| Manpower, Inc. | Midas/Payroll Clerk | Check & record time, process checks, a/p, a/r | 15,000 |
| Monroe Shine & Co., Inc. | Staff Accountant | Accounting | 23,500 |
| General Electric | Summer Work Program | Expense to budget reports, inventory | 13,000 |
| Sterling Boiler & Mechanical | Asst. to Controller | Bank reconciliations, a/r job costing | 20,020 |
| Pinnacle Computer Services | Staff Accountant | A/R, A/P, customer service | 18,000 |
| Central States Health & Welfare | Auditor | Audits fund participants of Central States | 24,000 |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|--------------------------------|------------------------|---|---------|
| U.S. Army | Private First Class | Basic training/acct. specialist | unknown |
| Sunbeam Plastics Corp. | Mgr. Production Sched. | Production scheduling, ordering raw materials | 20,200 |
| Evansville ARC | Admin. Bookkeeper | A/P, cash receipts, payroll reports | 13,300 |
| University of Southern Indiana | Staff Accountant | Acct. payable, student loans, financial aid | 19,000 |
| Noble Romans | Cook | Make pizzas | 6,000 |
| Bristol-Myers | Packaging Graphics | Packaging graphics | 27,000 |
| Ameriquel Foods | Accountant | Implementation of computerized accounting | 19,500 |
| Ferro Corporation | Accounts Payable | Prepare vouchers, expense acct. reports | 16,000 |
| Umbach & Vovells | Tax Preparer | Prepare tax returns | 11,500 |
| Fed Home Loan Bank of Indy | Examiner I | Examinations of fed. insured savings & loans | 20,000+ |
| American General Finance | Staff Accountant | General ledger maintenance, fin. statements | 18,300 |
| Geo. S. Olive | Staff Accountant | Auditing, tax returns, compilations for clients | 21,000 |
| Gaither Koehler | Staff Accountant | Accounting | unknown |

-1 completing additional undergraduate work
-5 attending graduate school
-3 no position

BUSINESS ADMINISTRATION (surveys returned: 11)

| | | | |
|------------------------------|------------------------|--------------------------------|---------|
| Kimball International | Sales Coordinator | Mediator between co & customer | 16,000 |
| United Parcel Service | Preload Supervisor | In charge of preload shift | unknown |
| Grandys | Assistant Manager | Restaurant management | 17,000 |
| Uniseal Inc. | Asst. Controller | Cost accounting | unknown |
| Tri-State Perfusion Services | Secretary | Payroll, accounting, typing | unknown |
| The Financial Center | Administrative Asst. | Assistant to president | 15,600 |
| Citizens National Bank | Mortgage Loan Rep. | Loan origination, collection | 21,000 |
| Bristol-Myers | Assoc. Mgr. Sys. Oper. | unknown | unknown |
| Target | Clerk | Cosmetics and price change | 7,500 |

-1 completing additional undergraduate work
-1 attending graduate school

| <u>EMPLOYER'S NAME</u> | <u>JOB TITLE</u> | <u>JOB DESCRIPTION</u> | <u>SALARY</u> |
|---|-------------------------|---|---------------|
| <u>BUSINESS EDUCATION</u> (Surveys returned: 5) | | | |
| Perry Central Comm. Sch. | Business Teacher | Teach business classes & coach | 20,000+ |
| IN Dept. Financial Inst. | Examiner | Examine credit unions & savings & loans | 17,709 |
| Brown County High School | Teacher | Teaching marketing and business math | 18,700 |
| IVY Tech/North Evening Sch. | Instructor | Teach office machines, computers, word process. | unknown* |
| -1 attending graduate school | | | |
| <u>COMPUTER INFORMATION SYSTEMS</u> (surveys returned: 5) | | | |
| Card Management Corp. | Client Services Mgr. | Uphold contractual agreements | 18,000+ |
| Kimball International | Info. Center Consultant | Training and assisting users | 18,720 |
| Atlas Van Lines | Programmer/Analyst I | Program and edit programs | 18,000 |
| Master Manufacturing | Computer Operator | Creating database, exam. software problems | 11,440 |
| Bristol-Myers | Computer Programmer | Program maintenance, writing programs | 24,500 |
| -1 attending graduate school | | | |
| <u>ECONOMICS</u> (Surveys returned: 2) | | | |
| Aristokraft | Production Mgmt Train. | Quality control, cost reduct., prod. develop. | unknown |
| Evansville Courier Co. | Driver | Delivers newspapers | 15,000* |
| <u>FINANCE</u> (Surveys returned: 15) | | | |
| The Carnival Shoes and Fashion | Accounting | All accounting functions | 18,000+ |
| National City Bank | AVP/Branch Mgr. | Control banking operations | unknown |
| Dan Young Chevrolet | Sales Representative | Sales | 36,000 |
| David Hocker & Assoc. | Mgr. Trainee | Real estate asset mgr. | 20,500 |
| Abbott Financial Services | Commodity Broker | Sell commodity funds, analyzing market cond. | 25,700 |
| Old National Bank | Trust Auditor | Audit trust dept., branches, affiliates | unknown |
| Prudential Bache Securities | Registered Rep. | Securities sales & securities analysis | 25,000 |
| Evansville Federal | Teller | Assists customers with transactions | unknown |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|------------------------------|-------------------|---|---------|
| Tech Data | Accounting Clerk | Reconcile vendor receivables & payable accts | 12,500+ |
| Systematics, Inc. | System Specialist | Comp. program., supports real estate apprais. | 27,850 |
| Whirlpool Financial | Unknown | Unknown | unknown |
| Burdette Park | Groundskeeper | Lawn and grounds maintenance | 10,000 |
| Prime Locations Realty | Realtor | Real estate sales | unknown |
| Citizens Bank | Relief Person | Works at various branches when needed | unknown |
| American General Finance | Field Represent. | Make loans | 19,000 |
| -1 attending graduate school | | | |

MANAGEMENT (Surveys returned: 24)

| | | | |
|--------------------------------|------------------------|---|---------|
| St. Mary's Medical Center | Clerk, Med. Records | Files records, answers phone, assist staff | 12,000 |
| Central Industries of Indiana | Production Planner | Production scheduling and inventory control | 20,000 |
| Fastenal | Management Trainee | Counter sales, warehouse work, deliveries | 18,000+ |
| Aristokraft/Decore Cabinetry | Materials Coordinator | Procurement of all inbound material, inventory | 24,000 |
| University of Southern Indiana | Offset Pressman | Operate printing press, supervise printing area | 14,274 |
| Indian Industries | Manufacturing Tech. | Manufacturing | unknown |
| Nabisco Brands, Inc. | Delivery Driver | Delivery of products to stores | 26,000 |
| Huebner Trucking Co., Inc. | Manager | Management | 23,000 |
| Fastenal Company | Assist. Sales Dir. | Assistant manager in supply company | 18,000+ |
| O'Daniel Ranes | Computer Operator | Input information into ADP computer system | 11,000 |
| Felts Lock Co., Inc. | Office Manager | General office management-bookkeeping | 19,500 |
| Indiana Desk Co. | Time Study Engineer | Setting machine production rates & bonus | 18,000 |
| Bristol-Myers | Associate Buyer | Procurement of packaging materials | 33,000 |
| Bachrachs | ACS Manager | Retail sales, establish clients, scheduling | unknown |
| Whirlpool Corp. | Tool & Process Eng. | Chemical processing of polyurethane foam ins. | 33,500 |
| Red Spot Paints | Warehouse Manager | Schedule deliveries, receiving materials | 15,000 |
| Valcom Computer Center | Inventory Control Mgr. | Purchasing, inventory, shipping & receiving | 14,000 |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|-------------------------|----------------------|--------------------------------------|---------|
| Retina Consultants | Patient Account Rep. | Accounts Receivables | 20,000 |
| Standard Register Co. | Sales Representative | Sale of business forms and equipment | unknown |
| Drostes Jewelry | Sales | Sales | 16,000 |
| White Consolidated Ind. | Dist. Manager | Appliance sales | 30,000 |
| Executive Furniture | Account Rep. | Customer accounts and problems | unknown |
| Self-employed | Contractor | Residential construction | unknown |

-1 no position

-4 attending graduate school

MARKETING (Surveys returned: 26)

| | | | |
|--------------------------------|-------------------------|---|---------|
| Core Labs | Secretary | Typing, filing, general office duties | unknown |
| University of Southern Indiana | Admissions Counselor | Recruit high school seniors | 15,000 |
| Bristol-Myers | Administrative | Administrative assistant | 15,000* |
| Research Systems Corp. | Marketing Asst. | Place ads in trade publ., conduct mass mailings | 13,000 |
| Indiana Insurance | Claims Adjuster | Settle claims | 18,600 |
| Metropolitan Life | Account Rep. | Insurance Sales | 20,800+ |
| WRBT-Radio | Advertising Consult. | Consult with businesses about advertising | unknown |
| Metro Business Systems, Inc. | National Accounts Exec. | Sales | 30,000+ |
| Sports Quarters | Assistant Manager | Inventory control, ordering, promotions | 19,000 |
| ARC Construction | Marketing Adm. | In charge of promotions, newsletter | 18,000 |
| Turoni's Pizza | Hostess/Waitress | Greet customers, take orders, close store | 10,500 |
| FM Sable & Assoc | Secretary | Typing, filing, telemarketing | unknown |
| Nite Life Publications | Advertising Mgr. | Advertising sales | unknown |
| Conseco Inc. | Marketing Coordinator | Research competitors, restructure new business | 19,000 |
| Research Systems Corp. | Coding/Adjunct Coord. | Prepare reports of findings, develop codes | unknown |
| Creative Concepts Unlimited | Media Buyer | Media buying, marketing studies, commercials | 10,000 |
| Hoechst-Roussel Pharmac. | Sales Rep. | Detailing pharmaceutical products to doctors | 31,000 |
| Research Systems Corp. | Project Coordinator | Special projects for basic research operations | 11,000 |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|-------------------------|------------------------|---|---------|
| Indiana Sports Corp. | Administrative Assist. | Edit, schedule, organ. projects for State Games | 18,000 |
| Citizens Bank | Teller | Assist customers, balance, automatic teller | 12,000 |
| Jerry David Enterprises | Truck Driver | Drive | 13,520 |
| Research Systems Corp. | EDP Coordinator | Data Processing | 8,000 |
| Johnsonville Sausage | Sales Rep | Sell products to stores, set up ads with stores | unknown |

-3 attending graduate school
-3 no position

SCHOOL OF EDUCATION AND HUMAN SERVICES

ELEMENTARY EDUCATION (Surveys returned: 50)

| | | | |
|-----------------------------|--------------------|-----------------------------------|---------|
| St. Benedict School | Primary Teacher | Teach | 17,800 |
| Henderson Co. Board of Ed. | Teacher | Teach | 17,621 |
| Warrick County Sch. Corp. | Substitute | Teaching | 3,000 |
| McGary Middle School | Reading Teacher | Teach 6th grade | 20,150 |
| Evansville Vand. Sch. Corp. | Substitute | Teach | 3,150 |
| Greater Jasper Schools | Substitute | Taught kindergarten | unknown |
| St. Wendel School | 3rd grade Teacher | Teacher | 16,000 |
| Southwestern Mental Health | Counselor | Substance abuse services | 17,757 |
| West Side Catholic Schools | Teacher | Teach 3rd grade | 17,000 |
| EVSC & Warrick Co. Schools | Substitute | Teach | 8,000 |
| Evansville Vand Sch. Corp. | Substitute | Teach | unknown |
| Carmi-White County | 1st grade Teacher | Teach self-contained class | 15,510 |
| Warrick County Sch. Corp. | Substitute | Teach | unknown |
| South Gibson Sch. Corp. | Teacher | Teach first grade | 21,000 |
| Evansville Vand Sch. Corp. | Teacher | Teach gifted and talented | 21,000 |
| Holy Spirit School | Teacher/Librarian | Teach: computer, reading, library | 17,400 |
| Warrick County Sch. Corp. | Substitute Teacher | Teach | unknown |

| <u>EMPLOYER'S NAME</u> | <u>JOB TITLE</u> | <u>JOB DESCRIPTION</u> | <u>SALARY</u> |
|---------------------------------|----------------------|--|---------------|
| Evansville Vand Sch. Corp. | Substitute Teacher | Teach | unknown |
| Evansville Vand Sch. Corp. | Teacher | Teach 6th grade | 20,500 |
| CAPE/Head Start Posey County | Lead Teacher | Teaching, lesson plans, parent meetings | 12,200 |
| St's. Peter and Paul Elementary | Kindergarten Teacher | Teach | 17,479 |
| Mt. Vernon School Corp. | Substitute | Teacher | 3,840 |
| Perry Central Comm Schools | Teacher | Teach second grade students | 21,542 |
| Evansville Vand Sch. Corp. | Substitute | Teach | 5,000 |
| Henderson County School Co | Teacher | 2nd grade teacher | 18,000 |
| Christ the King Catholic Sch. | Teacher | Teach 3rd grade | 18,000 |
| Evansville Vand Sch. Corp. | Teacher | Teach 2nd grade | 20,000 |
| Target | Jewelry Specialist | Sales | 8,600 |
| Southeast Dubois Co. Sch. | Teacher | Teach 4th grade | 21,000 |
| Jeans West | Assistant Manager | Sales, cash audits, inventory | 10,500 |
| Hopkins County Board of Ed. | Teacher | Teach | 16,000 |
| Evansville Vand Sch. Corp. | Substitute Teacher | Teach | unknown |
| South Central Area Special Ed. | Teacher | Teach special education | 18,500 |
| Evansville Christian Schools | Teacher | Teach 5th grade | 13,000 |
| Oakdale Elementary Sch. | Teacher | Teach remedial reading | 22,000 |
| Meriwether Board of Ed. | Teacher | Teach first grade & coach flag/majorette | 21,000 |
| Evansville Vand Sch. Corp. | Substitute | Teach | 35/day |
| Deaconess | Unit Secretary | Surgical intensive care secretary | unknown |
| Southwest Dubois County Sch. | Substitute | Teach | unknown |
| Evansville Vand Sch. Corp. | Substitute | Teach | 35/day |
| Self-employed | Chiropractor | Adjust the spine to relieve nerve pressure | unknown |
| Self-employed | Daycare | Daycare for 6 children | 9,000 |

-4 no position

-20 attending graduate school

| <u>EMPLOYER'S NAME</u> | <u>JOB TITLE</u> | <u>JOB DESCRIPTION</u> | <u>SALARY</u> |
|--|------------------------|---|---------------|
| <u>GENERAL STUDIES</u> (Surveys returned: 1) | | | |
| Ragu Foods | Maintenance Supervisor | Supervises department | 40,000 |
| <u>SOCIAL WORK</u> (Surveys returned: 12) | | | |
| Debra Corn Spec. Family Care | Social Worker | Place foster children/work with foster parents | 15,000 |
| Department of Public Welfare | Caseworker | Works with food stamp program | 16,500 |
| Service Merchandise | Refund Clerk | Refunds & sales | unknown |
| Evansville ARC | Leisure & Rec. Inst. | Unknown | 18,000 |
| Vanderburgh Welfare Dept. | Asst. Caseworker | Enter data, assist with medicaid information | 12,500 |
| Princeton Food Center | Night Manager | Night supervisor | 9,000 |
| Woodbridge Health Care | Social Service Dir. | Admit and discharge residents | 12,000 |
| Bowling Green St. Univ. | Graduate Assistant | Residential unit director | 4,300+ |
| -4 attending graduate school | | | |
| -1 no position | | | |
| <u>MASTER'S DEGREES</u> | | | |
| <u>SECONDARY EDUCATION</u> (Surveys returned: 6) | | | |
| Bosse High School | Teacher | Teach mathematics | 20,000 |
| North High School | Teacher | Teach mathematics | unknown |
| Mater Dei High School | Teacher | Teach social studies | unknown |
| Oakland City College | Counselor | Personal, career, and academic counselor | 16,500 |
| Central High School | Teacher | Teach English | unknown |
| Henderson County School System | Teacher | Teach Math | 22,000 |
| SCHOOL OF LIBERAL ARTS | | | |
| <u>ASSOCIATE DEGREES</u> | | | |
| <u>COMMUNICATIONS</u> (Surveys returned: 2) | | | |
| Evansville Cable TV | Installer | Install cable tv and converters | 13,440 |
| Aristokraft | Coordinator | Advertising, pricing, promoting prod., research | 15,000 |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|-----------------|-----------|-----------------|--------|
|-----------------|-----------|-----------------|--------|

BACHELOR'S DEGREES

ART (Surveys returned: 8)

| | | | |
|---------------------|--------------------|--|---------|
| SIUE Art Department | Student Worker | Sales in art supply store | unknown |
| Vanguard Sales | Secretary | Clerical responsibilities | unknown |
| George Koch Sons | Custodian | Cleaning factory environment | 20,000 |
| Phoenix Press | Production Artist | Past-up & typesetting | 12,480 |
| C.H. Rauch | Manager Trainee | Supervise employees, prod. merchandising & sales | 8,000 |
| Various | Substitute Teacher | Teach | unknown |

-1 no position

-1 pursuing additional undergraduate work

-2 attending graduate school

COMMUNICATIONS (Surveys returned: 20)

| | | | |
|------------------------------|------------------------|--|---------|
| Evansville Newspapers | Composing Associate | Commercial design: paste up and lay out work | unknown |
| Rove & Field Advert. & Mktng | Asst. Product. & Media | Client billing, public relations writing | 15,000 |
| St. Theresa | Teacher | Physical education K-5 | 19,000 |
| Great Scot | Produce Clerk | Make baskets, work with plants | 9,000 |
| Hershey Foods U.S.A. | Sales Rep. | Sales for food division | unknown |
| Target | Store Security | Observe/detain shoplifters, prevent losses | unknown |
| PIP Printing | Customer Service | Take orders, bindery work, plate making | 10,950 |
| Aristokraft | Marketing Asst. | Sales | 22,000 |
| University of Southern IN | Admissions Counselor | Recruit high school seniors | 15,000 |
| Schultheis Insurance | CSR | Underwriting | unknown |
| WKDQ FM | Promotions Dir. | Scheduling station promotions | 13,000 |
| WEHT-TV | A.M. Anchor/Reporter | 5-minute morning news anchor, reporter | 15,600 |
| WSIL-TV | News Photographer | Daytime video photographer, pt reporter | 9,000 |
| Montgomery, Zukerman, Davis | Associate Producer | Producer for advertising firm | unknown |
| Evansville Courier Co. | Retail Account Exec. | Sell retail advertising to businesses | unknown |

| <u>EMPLOYER'S NAME</u> | <u>JOB TITLE</u> | <u>JOB DESCRIPTION</u> | <u>SALARY</u> |
|--|-----------------------|---|---------------|
| IN House of Representatives | Public Info Officer | Public relations for 10 state representatives | 20,000 |
| Don's Cleaners | Counter Sales | Taking orders and clothes | unknown |
| -3 no position -2 attending graduate school | | | |
| <u>ENGLISH</u> (Surveys returned: 5) | | | |
| Alan Kissinger | Sec/Receptionist | Sec./receptionist duties for law office | 15,000 |
| Ferro Corp. | Marketing Communic. | Advertising and sales promotion, market studies | 20,000 |
| Reitz High School | Teacher | Teach English and coach volleyball & basketball | 27,000 |
| Mater Dei High School | Teacher | Teach English, literature and grammar | 17,439 |
| -1 no position -2 attending graduate school | | | |
| <u>HISTORY</u> (Surveys returned: 4) | | | |
| Higginson Coilwash, Inc. | Purchasing Agent | Buy raw materials used to build machinery | 18,000 |
| R. Kasten Gen. Contracting | Carpenter | All aspects of carpentry work | unknown |
| -1 attending law school -1 no position | | | |
| <u>POLITICAL SCIENCE</u> (Surveys returned: 4) | | | |
| Gibson County Superior Court | Probation Officer | Provide probation services to probationers | 18,500 |
| Lazarus | Security Operative | Protect assets of company, internal invest. | 12,000 |
| Memorial Hospital | Medical Transcription | Transcribe summaries, progress notes | 15,000 |
| -1 no position | | | |
| <u>PSYCHOLOGY</u> (Surveys returned: 11) | | | |
| Rehab. Center Develop. Services | Residential Assistant | Aid the handicapped in daily living skills | unknown |
| University of Southern IN | Senior Secretary | Working with graduate students | 14,137 |
| Rehabilitation Center | SILP Programmer | Assist handicapped with independent living | 13,000 |
| Kelly Services | Administ. Assist | Secretarial duties | unknown |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|------------------------------|---------------------|--|---------|
| Youth Service Bureau | Programs Supervisor | Juvenile arrest program, theft prevention | unknown |
| Research Systems | H.R. Assistant | Test applicants in human resources | 12,000 |
| Red Geranium Enterprises | Payroll Clerk | Payroll, personnel records, insurance claims | 14,500 |
| Don's Pharmacy | Pharm. Tech | Billing, sales, customer asst., general office | 5,000 |
| -5 attending graduate school | | | |

SOCIAL SCIENCE (Surveys returned: 5)

| | | | |
|---|-------------------|---|--------|
| North Newton School Corp. | Teacher/Coach | Teach U.S. History, Govt. & coach | 22,000 |
| Rainbowland Child Care | Asst. to Director | Billing, childcare, curriculum planning | 10,000 |
| Pike Central High School | Teacher | Teach history & coach basketball and football | 25,000 |
| Evansville Vand Sch. Corp. | Substitute | Teach | 35/day |
| -1 completing additional undergraduate work | | | |

SOCIOLOGY (Surveys returned: 7)

| | | | |
|------------------------------|-------------------------|--|---------|
| Vanderburgh Co. Work Release | Corrections Officer | Process inmates to safe house, security | 10,000 |
| American General Finance | Customer Service Rep. | Customer Service | unknown |
| Boys Club of Evansville | Program Director | Plan, conduct, evaluate programs, supervise | 16,875 |
| Career Systems Development | Juvenile Counselor | Counseling in education & vocational | 18,000 |
| Deaconess Hospital | Chem. Depend. Therapist | Individual and group therapy, outpatient treat | 22,000 |
| -2 no position | | | |
| -1 attending graduate school | | | |

SPANISH (Surveys returned: 1)

| | | | |
|------------------------------|---------|---------------|---------|
| Loogootee School Systems | Teacher | Teach Spanish | 14,000* |
| -1 attending graduate school | | | |

SCHOOL OF NURSING AND HEALTH PROFESSIONS

CERTIFICATE IN DENTAL ASSISTING (Surveys returned: 6)

| | | | |
|--------------------|-----------------|---------------------------------|--------|
| Dr. Craig L. Hills | Chairside Asst. | Dental assisting and lab. tech. | 6,344* |
|--------------------|-----------------|---------------------------------|--------|

| <u>EMPLOYER'S NAME</u> | <u>JOB TITLE</u> | <u>JOB DESCRIPTION</u> | <u>SALARY</u> |
|------------------------|------------------|--|---------------|
| Clayton's Dry Cleaning | Counter Person | Greet and assist | 4,420* |
| Dr. Maurice Keller | Dental Asst. | Chairside assisting, take & develop x-rays | unknown |
| Dr. Carl D. Bell | Dental Asst. | Assisting pediatric dentist | 6,000 |
| Dr. Standring | Dental Asst. | Assisting dentist | unknown |
| Dr. Knapp | Dental Asst. | Assisting dentist | unknown |

-1 completing additional undergraduate work

ASSOCIATE DEGREES

DENTAL HYGIENE (Surveys returned: 14)

| | | | |
|---------------------------|------------------|---|---------|
| Periodontics LTD. | Dental Hygienist | Patient education, radiographs, clean teeth | unknown |
| Schnucks | Bakery Clerk | Assist customers in bakery dept. | unknown |
| Dr. Parker and Dr. Hubert | Dental Hygienist | Clean teeth, x-rays, fluoride treatment | 18,000 |
| National Video | Cashier | Assist customers | 8,320 |
| Welborn Hospital | Sub. Abuse Tech. | Assist counselors, patient contact | 18,000 |
| Schnuck's | Bakery | Assist customers | unknown |

-8 no position

RADIOLOGIC TECHNOLOGY (Surveys returned: 3)

| | | | |
|-----------------------------|------------------|------------------|--------|
| Evans. Med. Rad. Assoc. | Radiologic Tech. | Take x-rays | 15,000 |
| Owensboro Daviess Co. Hosp. | Radiologic Tech. | X-ray technician | 15,000 |
| St. Mary's Med. Center | Radiologic Tech. | Taking x-rays | 22,000 |

RESPIRATORY THERAPY (Surveys returned: 4)

| | | | |
|---------------------------|-----------------------|---|---------|
| St. Mary's Hospital | Respiratory Therapist | Ventilator therapy, neonatal nursery | unknown |
| St. Mary's Hospital | Respiratory Therapist | Training people to breathe, intensive care | unknown |
| St. Mary's Medical Center | Respiratory Therapist | Therap. in high risk nursery and intensive care | 19,000 |
| Deaconess Hospital | Respiratory Therapy | Work in emergency room, life support systems | unknown |

| EMPLOYER'S NAME | JOB TITLE | JOB DESCRIPTION | SALARY |
|---|-----------------------|--|---------|
| SCHOOL OF SCIENCE AND ENGINEERING TECHNOLOGY | | | |
| <u>BIOLOGY</u> (Surveys returned: 6) | | | |
| Comaier Services | Wheelchair Van Driver | Drive van | 9,600 |
| Welborn Hospital | Staff Nurse | Cardiac intensive care nurse | 25,000 |
| Gary Russell CPA | Office Aide | Balance journals, computer entry | unknown |
| St. Mary's Medical Center | Med. Technologist | Student in medical technology departaent | unknown |
| St. Mary's Medical Center | Staff Nurse | Critical care | 13,260* |
| -3 attending graduate school | | | |
| <u>CHEMISTRY</u> (Surveys returned: 1) | | | |
| Tennessee Eastman Company | Lab Technician | Develop. work to try to improve process | unknown |
| -1 attending graduate school | | | |
| <u>CIVIL ENGINEERING TECH.</u> (Surveys returned: 3) | | | |
| Veach, Nicholson, Griggs | Engineer Technician | Calculations, designs and drafting for surveys | 17,000 |
| City of Evansville | Project Engineer | Public works projects such as road constr. | 23,000 |
| Indiana Tube Corp. | Computer Specialist | In charge of application for computer dept. | unknown |
| <u>ELECTRICAL ENGINEERING TECHNOLOGY</u> (Surveys returned: 3) | | | |
| Ind. Michigan Power Co. | Unknown | Unknown | unknown |
| Star PC Technology | Technician | Microcomputer hardware configuration | 17,000 |
| SIGECO | Environmental Eng. | File reports with EPA on smokestack emiissions | unknown |
| <u>GENERAL SCIENCE</u> (Surveys returned: 6) | | | |
| Shortridge Jr. High | Teacher | Teach 7th & 8th grade math | 17,900 |
| Washington Middle School | Teacher | 7th grade science | 20,000 |
| Warrick County Sch. Corp. | Substitute Teacher | Teach | unknown |

| | | | |
|--|------------------------|--|---------|
| Maurices | Assistant Manager | Store management | 14,000 |
| <u>MATHEMATICS</u> (Surveys returned: 6) | | | |
| University City School | Instructor | Teach computer software K-5 | 8,500 |
| S.E. Dubois Co. School Corp. | Substitute | Teach | 37/day |
| University of Southern IN | Admissions Counselor | Recruit high school seniors | 15,000 |
| US Navy | Nuclear Power Officer | Engineering duties | unknown |
| Hills Dept. Store | Office Clerk | Office work | 10,000* |
| MSD of Mt. Vernon | Teacher | Teach high school math | 20,193 |
| -2 attending graduate school | | | |
| <u>MECHANICAL ENGINEERING TECH</u> (Surveys returned: 3) | | | |
| Arc Mechanical Inc. | Power Engineer | Estimate mech. installations, design & build | 33,200 |
| PPG Industries | Production Engineer | Oversee production of items | 32,000 |
| Apex Engineering Inc. | Mechanical Design Eng. | Design mechanical /structural systems | 22,000 |